

AEA Highlights

- Membership meetings with expert presenters and panelists on topics of current interest. These membership meetings also offer informal networking, which in turn often leads to critical information and opportunities for collaboration.
- The *CEO Leadership Forum Peer Learning Network* for CEOs is a customized peer-learning network that provides collaborative learning opportunities, personal executive development and ongoing support. It helps participants to address pertinent issues and enhance leadership competency.
- The *CEO Leadership Forum Leadership Development Program for Staff* helps nonprofit staff with leadership potential as identified and recommended by their CEO. Based around the concept of peer learning, the diverse nature of the group contributes to the learning process.
- Issues such as the County Budget Crisis and the October 2006 Snowstorm have led to conversations with executives on the impact to the non-profit sector, and how to respond collectively to address critical human services needs.

Eligibility

Membership in the AEA is open to the Chief Executive Officer (CEO) of 501(c)(3) agencies receiving any funding (including donor designations) through the United Way of Buffalo and Erie County.

Membership Dues

In order to maintain the resources that we need to be successful, the membership is keeping this modest yearly dues schedule:

- \$25.00 - small agency
- \$60.00 - medium agency
- \$100.00 - large agency

Agency size is defined as having budgets of:

- Small - under \$1,000,000
- Medium - \$1,000,000 - \$5,000,000
- Large - over \$5,000,000

Member Application

Please enroll me in the **United Way Agency Executives Association** for 2008.

Name _____

Title _____

Agency _____

Address _____

Phone _____

Fax _____

E-Mail _____

Please return application and check payable to:

United Way of Buffalo & Erie County
Attention: Gail Calisto
742 Delaware Avenue
Buffalo, NY 14209

by January 15, 2008.

AEA Executive Committee

President, Mark O'Brien, Hopevale, Inc.

Vice President, William Hawkes
Neighborhood Legal Services, Inc.

Secretary, Marlene Schillinger
Jewish Family Services

Treasurer, Mary Beth Karr
Gilda's Club WNY

Past President, Nancy Blaschak
American Red Cross

CEO Leadership Institute Co-Chairs
Linda Mabry, Community Music School
Paul Atkinson, Consumer Credit Counseling
Service of Buffalo, Inc.

Membership & Marketing, Cindy Odom
Girl Scout Council of Buffalo & Erie County

Program & Services, Patrick Coviello
Boy Scouts of America

Ex-Officio, Arlene Kaukus
United Way of Buffalo & Erie County

For More Information

Please contact:

Cindy Odom
AEA Membership & Marketing Chair
Girl Scout Council of
Buffalo & Erie County
837-6400 ext. 231
codom@bflogirlscouts.org

or

Mark O'Brien
AEA President
Hopevale, Inc.
648-1964
mobrien@hopevaleinc.org

Mission

The United Way Agency Executives Association seeks to enhance the quality of life in WNY by creating and sustaining a network of agency executives who work together to build the capacities of the organizations they manage. This is accomplished through networking, information sharing, learning, skill building, advocacy on issues and collaboration opportunities for its members.

Goals

- ❖ To continually improve delivery of human services in Western New York
- ❖ To keep CEOs apprised of relevant, current, and emerging trends affecting not-for-profits
- ❖ To share thoughts and ideas on common concerns and work collaboratively to respond to important issues.
- ❖ To create opportunities for accessing and sharing resources among agencies



United Way

AEA

Agency

Executives

Association

A Project of:

**92 Agency Executive
Directors**

And



**United Way
of Buffalo & Erie County**

