THE POWER OF POSITIVE CHANGE

Thanks to the support of our generous donors, volunteers, sponsors and partners, United Way exceeded its 2014 campaign goal, allowing us to make a meaningful difference in our community by improving quality of life for thousands of people.

5,300 PEOPLE VOLUNTEERED
27,000 HOURS

48,600 GAVE
$14.47M
OUR MISSION
United Way brings people, organizations and resources together to improve community well-being.

OUR VISION
Every person in our community has the opportunity to enjoy the highest possible quality of life.

OUR VALUES
- Service
- Integrity
- Collaboration
- Accountability
- Innovation

$900K in new grant awards for partner initiatives
$7M+ in gifts over the past 4 years

$4.5M programs & services received funding

13,900 children improved academic performance & related skills
23,200 people improved their financial stability or employment skills
18,200 people improved their health, safety or well-being
32,000 people received needed services in a time of crisis
MEANINGFUL MILESTONES
BUILDING A STRONGER COMMUNITY
In 2014, the United Way campaign grew for the fifth consecutive year, yielding numerous key accomplishments that help children reach their full potential, adults and families become more self-sufficient, and people of all ages improve their health and well-being.

“When you support United Way with your time, talent and contributions, you help build solutions for thousands of people in Erie County facing critical challenges such as poverty. Through United Way, you support an entire range of services that address the myriad of issues affecting local people and families, which helps to provide long-term solutions that improve their self-sufficiency and well-being.”

MICHAEL WEINER, PRESIDENT & CEO
MEANINGFUL MILESTONES

COMMUNITY IMPACT

MEANINGFUL COLLABORATIONS
United Way brings people, businesses, nonprofits, organized labor and government nonprofits together to address the community’s most critical needs. The collective power of this collaboration is far greater than one organization could accomplish alone.

ERIE/NIAGARA BIRTH TO 8 COALITION
More than 50 nonprofits work with United Way to help children grow intellectually, physically, socially & emotionally

CREATING ASSETS, SAVINGS & HOPE (CASH)
74 nonprofits collaborate with United Way to improve the financial health of hardworking families

HEALTHY START, HEALTHY FUTURE FOR ALL COALITION
50 nonprofits partner with United Way to promote healthy nutrition & active lifestyles from infancy to adulthood

LAUNCHED A COMMUNITY REPORT CARD SERIES
Produced and distributed the first report card on Childhood Obesity in Erie County

LAUNCHED 50-MEMBER BIRTH TO 8 COALITION
Helped improve the lives of young children

PILOTED CHILDREN’S CENTER FOR SUCCESS
Innovative day care supports families of children with challenging behaviors

HEALTHY START COALITION
Created a network of support for evidence-based infant nutrition practices throughout the community

ADVOCACY CONTACTS ADDRESSING COMMUNITY ISSUES
Established first Advocacy Committee, agenda & goals to represent our region on important human services issues and promote support of critical legislation

BEYOND THE CAMPAIGN:

25 LOCAL ISSUES
97 STATE ISSUES
24 FEDERAL ISSUES

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BEYOND THE CAMPAIGN:
United Way serves as a transformational force for positive change, bringing value to businesses, employees, nonprofits and the community through research, community engagement and activation, and strengthening the nonprofit sector.
MEANINGFUL INVESTMENTS

EMPOWERING PEOPLE IN NEED
Every year, United Way invests millions of dollars in nonprofit programs that help people build knowledge, skills, independence, self-sufficiency and well-being.

Thanks to the generosity of our compassionate community, United Way invested $4.5M into 90 programs and services throughout Western New York that address the most critical needs in Education, Financial Stability, and Health & Wellness, as well as providing access to health and human services, and ensuring sound disaster and emergency relief services.

**EDUCATION**
$1.9M invested in 56 programs

- 1,900 children improved their daily attendance
- 3,600 children improved their GPA
- 9,500 children improved developmental & decision-making skills
- 95% of early childcare staff increased their knowledge & skills

**FINANCIAL STABILITY**
$1.1M invested in 21 programs

- 3,900 people completed financial or vocational training
- 5,200 people developed a plan to address financial crises

**HEALTH & WELLNESS**
$1M invested in 30 programs

- 3,400 seniors were driven to medical appointments or grocery stores
- 94% of older adults utilizing services ate at least one healthy meal per day
- 4,800 people at risk completed a safety plan
- 1,600 people were granted orders of protection
- Opened Buffalo’s 7th Baby Café to improve breastfeeding education/services

**BIRTH TO 8 COALITION**
Awarded $20K grant for early childhood research

**FAMILYWISE PROGRAM**
49K prescription claims processed $1M in savings over 8 years

**CASH COALITION**
8,300 low- to middle-income individuals & families received free tax prep services
$7M in Earned Income Tax Credits secured for working families
800 people attended 177 free financial capability classes

**READING OFF THE RINK**
Buffalo Sabres Partnership
2K students increased reading by 50K hours

**PLAY60/FITNESS FOR KIDS**
Buffalo Bills & Independent Health Partnership
5,400 students completed 933K hours of physical activity in 4 weeks
UNITED WAY COMMITTEES

United Way is fortunate to have the support, talent and energy of numerous volunteers serving as committee chairs and members. We are deeply grateful for all that they do throughout the year. For more information on the following committees, please visit uwbec.org.

Advocacy Committee
Chair: Brian Gwitt, Woods Oviatt Gilman

Board Governance Committee
Chair: Jamie Batt, Rupp Baase Pfalzgraf Cunningham LLC

Endowment Committee
Chair: Robert Zak, Merchants Insurance Group

Human Resources Committee
Chair: Eileen Morgan, Delaware North Companies, Inc.

Marketing Committee
Chair: Jennifer Parker, Jackson Parker Communications LLC

Community Impact Committee
Chair: Roger Cominsky, Barclay Damon LLP

"Buffalo and Erie County are at a significant crossroads where positive progress has gained significant momentum, yet 30% of our citizens are still struggling to make ends meet. The enthusiastic service of our board of directors, advisory council and legions of volunteers are more important now than ever. It will require each of us, working in unison, to ensure that everyone in our community has the opportunity to participate in the economic momentum of Western New York."

DENNIS ELSENBECK, CHAIR
NATIONAL GRID
OUR SINCEREST THANKS

We are deeply grateful for the dedication and commitment of the following board members and advisory council members who have recently concluded their service:

BOARD MEMBERS
Steve Finch
GM Powertrain, Tonawanda Engine Plant
Rich McCarthy
M&T Bank
James Walleshauser
Independent Health
Evelyn Hidalgo
#76 Herman Badillo Bilingual Academy
Lisa Lindquist
Sightline Consulting
Eugene Partridge
LPCiminelli
Patrick Radtke
Ford Motor Company

ADVISORY COUNCIL MEMBERS
Jeremy Jacobs Jr.
Delaware North Companies, Inc.
Kirsti A. Hunt
LPCiminelli
Richard S. Gold
M&T Bank

UNITED WAY AFFINITY GROUPS

Tocqueville Society
Co-Chairs: David & Shari Hore, PCB Piezotronics, Inc.
Women’s Leadership Council
Chair: Paulette M. Crooke, Community Volunteer
As true Buffalonians, Peter and Mary Jo Hunt are committed to proving that the city is a viable and vibrant place to live. Through their work in the community and at United Way they are the living embodiment of that message.

After graduating from college, Peter and Mary Jo became active members of the Buffalo community, and United Way acted as the common thread for their endeavors. They concentrated on helping people in the community that their work would affect, specifically in the areas of child care, education and literacy, and enhancing the capacity of community-based organizations.

During this time they raised four children—Emily, Charlie, Leigh and Christina. The Hunts believe in creating a legacy of service and always included their children in their volunteer efforts with United Way. Today, they still find ways to incorporate community service into their family life, and Peter and Mary Jo consider their grown children their greatest accomplishment.

A WNY native, Peter is an ardent United Way supporter and actively engages in Hunt Real Estate's United Way Campaign efforts, including a highly successful annual golf tournament, wine tour and auction. Peter began his career in real estate, selling houses for the firm founded by his grandfather. In the 40 years since, he has grown the company from a small residential and commercial brokerage to an integrated real estate and homeownership services organization with sales in excess of $1.8 billion.

The company now includes a residential brokerage with offices in New York and Arizona, as well as commercial offices, a mortgage banking firm, a title agency, an insurance agency, and a home building company. Peter serves as the organization’s chairman and CEO. He also serves as a trustee of the Albright Knox Art Gallery; the YMCA of Buffalo Niagara; and his alma mater, St. Lawrence University; and is a Say Yes Foundation board member.

Mary Jo’s more than 30 years of community service make her one of WNY’s greatest assets. She has served numerous organizations, including the Junior League of Buffalo, WNY Grantmakers Association, WNY Women’s Foundation, Paul Smiths College, and Nardin Academy. Mary Jo is vice president of the Association of Junior Leagues International and executive director of the James H. Cummings Foundation. In addition, she spends much of her time on community initiatives such as United Way. Her devotion to early childhood education led to the founding of Success by Six and the Child Care Coalition of the Niagara Frontier. Professionally, she trained teachers for over 15 years at CAO Erie County Head Start, and later served as executive director of Leadership Buffalo.

The United Way would not be where it is today without Peter and Mary Jo Hunt. Between them they have served more than 15 years on our board of directors; and as chairs of the 2004 Campaign and the Tocqueville Society in 2014, they helped inspire thousands of people to improve our community. Their passion for making the community a better place to live has helped United Way grow through the years.

Peter and Mary Jo Hunt are a prime example of a family dedicated to strengthening our community. We are proud to honor them as the United Way Tocqueville Society Philanthropists of the Year.
MANY THANKS TO OUR GENEROUS SPONSORS

CHECKOUT SCANNING PROGRAM

WORK 'N PLAY DAY & FAMILY VOLUNTEER DAY

WOMEN'S LEADERSHIP COUNCIL Programming Sponsors:

COMMUNITY BABY SHOWER

VOLUNTEER COORDINATOR TRAINING

LEADERSHIP SOCIETY PROGRAMMING

HOMETOWN HUDDLE

LEADERSHIP EXECUTIVE SPONSORS

VOLUNTEER APPRECIATION BREAKFAST

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LEADERSHIP SOCIETY PROGRAMMING

HOMETOWN HUDDLE

LEADERSHIP EXECUTIVE SPONSORS

VOLUNTEER APPRECIATION BREAKFAST
$2M ENDOWMENT GIFT FROM THE RALPH C. WILSON JR. FOUNDATION to fund WNY Girls in Sports, a program that exposes young girls to a variety of different sports and encourages the enhancement of valuable social skills to help them realize their full potential.
MEANINGFUL CONTRIBUTIONS

GIFTS OF LASTING IMPACT
More than 45,000 people, companies and organizations contributed to the 2014 United Way Campaign. Thanks to their generosity, people in Erie County will have access to programs and initiatives that address the community’s most critical needs.

United Way is deeply grateful for the compassion and generosity that enables us to focus on our mission every day.

- 98 Tocqueville Society members contributed more than $1.5M
- 68 companies held golf tournaments, auctions, BBQs, bake sales, raffles & more to support United Way’s mission
- 4,575 Leadership Society members each give $500 or more to support United Way’s work in the community
- 66 companies and their employees gave $10K or more to the campaign with 75% or more contributed directly to United Way
- 1,250 Women’s Leadership Council members hosted the 100 Women Who Care event where they awarded $10K to Compass House
- Members of over 217 labor organizations donated $ and/or volunteered
TOCQUEVILLE SOCIETY MEMBERS

MILLION DOLLAR ROUNDTABLE
Includes members who have donated a total of $1M or more to United Way over the years.

PEGGY PIERCE ELFVIN*
MR. AND MRS. JEREMY M. JACOBS SR.

MARGARET L. WENDT FOUNDATION:
Janet Day • Robert J. Kresse • Thomas D. Lunt

Bob and Ann Brady
Mr. and Mrs. Robert Gioia
Mr. and Mrs. David Hore
Mr. and Mrs. Patrick Hodgson
Peter and Mary Jo Hunt
Mr. and Mrs. Jeremy M. Jacobs Sr.

Alice and Jeremy Jacobs Jr.
Mr. Ross B. Kenzie
Mr. Joseph A. Gardella and Ms. Carol A. Kizis
Mr. and Mrs. Frank McGuire
Carol and Carl Montante
Frank and Theresa Papa

Ronald J. and Diane M. Papa
Richard and Carol Penfold
Jenny and Rajat Shah
Mr. and Mrs. Timothy J. Shedler
Mr. and Mrs. Robert L. Stevenson
Ruth Kahn Stovroff

Ted and Ginna Walsh
Jack and Connie Walsh
Mary and Ralph* Wilson
Margaret and Bob Zak
**TOCQUEVILLE SOCIETY MEMBERS**

**$100,000+**
- Paulette M. Crooke and Michael Toner
- Mary Ellen Eagan
- Mary and Ralph Wilson

**$50,000 – 99,999**
- EJ and Karen Butler
- William and Patricia Frederick
- Margaret M. Martin

**$25,000 – 49,999**
- Charles E. Balbach
- Jennifer and Teo Balbach
- Melissa Balbach and John Bace
- The James H. Cummings Foundation:
  - Charles F. Kreiner, Jr.
  - Richard C. Bryan, Jr.
  - William L. Joyce
  - Amy L. Clifton
  - Christopher T. Greene
  - Robert J.A. Irwin
  - Theodore L. Putnam, MD
- Edmund A. and Mary Michael C. Egan
- Mr. Richard E. Garman
- Dorothy R. Garrett
- Hahn Family Foundation
- Stanford and Judith Lipsey
- Donald I. MacDavid Estate

**$15,000 – 24,999**
- The Cameron and Jane Baird Foundation
- Bill and Jody Dowdall
- Josephine Goodyear Foundation:
  - Edward F. Walsh, Jr.
  - William G. Gisel, Jr.
  - Elizabeth Stevens Gurney
  - Karen S. Magee
  - Elizabeth S. Mitchell
  - The Rev. Ellen M. Montgomery
  - Brad Wyckoff
- Robert J. and Martha B. Fierle Foundation
- Mr. and Mrs. Patrick W. E. Hodgson
- David and Shari Hore
  (Tocqueville Co-Chairs)
- Peter and Mary Jo Hunt
  (Tocqueville Co-Chairs)
- Alice and Jeremy Jacobs Jr.
- Mr. and Mrs. Christopher Koch,
  New Era Cap
- John and Marsha Koelmel
- Lawley Insurance
- Bob and Carolyn Montgomery
- Chris and Holly Nelson
- Holloway Constantine Orman
  Philanthropic Fund
- Sebastian, Awner and Houlding Group
  at Merrill Lynch:
  - Mrs. Maxine and Dr. Steven Awner
  - Mr. Chris and Mrs. Kimberly Sebastian
  - Mr. Austin Houlding and
  Ms. Michelle Daubert
- Robert J. and Martha B. Fierle Foundation
- Mr. and Mrs. Robert L. Stevenson
- Alan and Phyllis Vogt
- Jim and Michael Wadsworth
- Gin and Michael Weiner
- Margaret and Bob Zak

**$10,000 – 14,999**
- The Bennett Family
- Jim and Rosemary Biddle
- Ann and Bob Brady
- Joan and David Bruce
- Jerry and Barbara Castiglia
- Randall and Suzanne Clark
- Constance Stafford Constantine
  and Walter E. Constantine, Jr.
  Philanthropic Fund
- Robert J. and Martha B. Fierle Foundation
- Mr. and Mrs. Patrick W. E. Hodgson
- David and Shari Hore
  (Tocqueville Co-Chairs)
- Peter and Mary Jo Hunt
  (Tocqueville Co-Chairs)
- Alice and Jeremy Jacobs Jr.
- Mr. and Mrs. Christopher Koch,
  New Era Cap
- John and Marsha Koelmel
- Eugene P. and Kathleen C. Gramza
- Peter Grogan and Christye Peterson,
  United Capital Private Wealth Counseling
- Gordon and Gretchen Gross
- Louis and Joan Jacobs
- William and Anne Joyce
- Kenneth R. and Linda A. Kahn
- Ruth Kahn Stovroff
- Mrs. Bernard J. Kennedy
- Mr. Ross B. Kenzie
- Brian and Deborah Lipke
- Mr. and Mrs. Frank McGuire
- Jay and Mary McWatters
- Mr. and Mrs. John A. Mitchell
- Carol and Carl Montante
- Charles Moran
- Mrs. De Moss
- Carol and Reg Newman
- Mr.* and Mrs. Donald F. Newman
- Mr. and Mrs. James D. Newman
- Michael and Marcy Newman
- Sanford and Margery Nobel
- Sandra and Greg Norwood
- Nils and Sandra Olsen
- Ronald J. and Diana M. Papa
- Frank and Theresa Papa
- Richard and Karen Penfold
- Frederick and Lisa Pierce
- Anne and Phil Rimmer
- Mr. and Mrs. Timothy J. Shedler
- Mrs. Kenneth L. Slawson
- Maria Testa and Thomas Petrocelli
- Tim and Colleen Tevens,
  Columbus McKinnon Corp.
- Connie and Jack Walsh
- Robert and Alleen Walter
- Eileen & Rupert Warren
  Charitable Fund
- Howard and Leslie Zemsky
- Barbara J. Morgan and
  Charles F. Zukoski
- 5 members wish to remain anonymous

*We express our deepest condolences to the families of those listed above who have passed away.*
MEANINGFUL ENDOWMENTS

LONG-LASTING SUPPORT FOR UNITED WAY’S MISSION
ENDOWMENTS

United Way has been bringing people, organizations and resources together to improve community well-being since 1917. As we approach our next 100 years, we are building a strong endowment fund that will support critical investments in community priorities. Your gift to the endowment is an effective and powerful way to show your leadership in our community, as it translates gifts of time and money into positive social change for future generations.

ENDOWMENT ROSTER

Million Dollar Legacy Circle
- Peggy Pierce Elfvin*
- Ralph C. Wilson Jr. Foundation

Tocqueville Society Legacy Circle
- Paulette M. Crooke and Michael Toner
- Robert A. and Elizabeth S. Evans
- William and Patricia Frederick
- Jock and Betsy Mitchell
- Ted and Ginna Walsh
- Gina and Michael Weiner
- Mary and Ralph* Wilson
- Margaret and Bob Zak

Legacy Circle
- James Y. Bender
- The Bennett Family
- Martha M. Berent*
- Mr. and Mrs. James Biddle Sr.
- Corrine G. Bird*
- John and Mary Christopher
- David Donald Fund*
- Robert Donough*
- Andrew and Teresa Dorn
- Mary Ellen Eagan*
- Dorothy R. Garrett*
- Richard Gold
- Peter Grogan
- Rose Halbreich, Abe Halbreich, and Stanley M. Halbreich Endowment Fund*
- John and Maureen Hurley
- Gregory A. Kayne*
- Eric E. Lansing*
- Albert H. Laub*
- Donald I. MacDavid*
- Margaret M. Martin*
- Barbara Matthews*
- Paul C. Reger*
- Mr. and Mrs. Raymond J. Riefler Memorial Fund*
- Rose Karnofsky Ruttenstein, Maxwell A. Ruttenstein, and Kalman Ruttenstein Endowment Fund*
- Mary S. Ruttenstein Memorial Fund*
- Harris N. Snyder Fund*
- Susan and James Tilley
- Eileen & Rupert Warren Charitable Fund*

Endowment Gift
- Lawley Family Gift
- Lumsden & McCormick, LLP

*We express our deepest condolences to the families of those listed above who have passed away.
MEANINGFUL LEADERSHIP

INVESTING TIME, TALENT & RESOURCES
The 4,575+ members of the Leadership Society play an essential role in the success of United Way's mission by helping to support programs, collaborations, volunteering and training.

$5,000 – 9,999
- Rick and Sylvia Abramson
- John P. Amershadian and Denise Hanlon, Hodgson Russ LLP
- Barbara and Brian Baird, Kavinoky Cook LLP
- Joseph H. and Diane J. Bell, Moog Inc.
- Gary and Willow Brost
- Mr. John R. Bruckman
- Dr. Robert F. Burkard
- Mary Anne and Ray Dannenhoffer, University at Buffalo, The State University of New York
- Jeff and Jeanne Dorn, TMP Technologies Inc.
- Mr. and Mrs. Matthew J. Fairbairn
- Mr. and Mrs. Christopher J. Feeney, Delaware North Companies, Inc.
- Bob and Lisa Feldman, Gross Shuman Brizdle & Gilfillan PC
- Nancy and Richard Ferranti
- The Goedertz Family
- Dr. Jeffery J. and Marim E. Grace
- Mr. and Mrs. James Houser, Delaware North Companies, Inc.
- Mr. Philip H. Hubbell
- John and Maureen Hurley, Canisius College
- Edwin M. Johnston Jr.
- Todd M. Joseph and Barbara J. Ostfeld
- Drs. David and Emily Ets-Hokin Kaye
- Kevin and Adair Kearney
- LuAnne and Jeff Kingston, HSBC Bank USA, N.A.
- Dr. Margaret H. McAloon
- Mr. and Mrs. Joseph D. and Penelope W. McDonald
- Nora McGuire
- Kevin and Pam Murphy
- Tamara B. Owen, Olmsted Center for Sight
- Henry and Patty Porter
- Mr. and Mrs. Gary Quenneville
- Thomas and Audrey Ramage, M&T Bank
- Mr. Kevin Reinhard
- David and Marjorie Schmidt, EY
- Harris N. Snyder Fund
- Theresa R. Stephan Hains M.D., Buffalo State College
- Mr. and Mrs. Keith Stolzenburg
- Mr. and Mrs. Sean P. and Diane Sullivan
- Robert P. Thill and Elizabeth A. Moll Charitable Gift Fund
- Nancy Warner*
- Heather and Jon Williams, The OSC Charitable Foundation
- Tom and Carolyn Wrinn
- 4 members wish to remain anonymous

$2,500 – 4,999
- Kim Addelman, Realty USA—Williamsville Office #1
- Richelle and Scott Allen-King
- Kurt D. Amico
- Martha and Tom Anderson, Nixon Peabody LLP
- Mr. and Mrs. Frederick Attea
- Jack and Sharon Barrett, Tops Friendly Markets
- Kirk and Gayle Barton
- Judi and Tom Basinski
- Alvino and Kristin Battistoni, Rich Products Corporation
- Paul and Mary Grace Bauer
- Dr. Jeffrey and Susan Beich
- Keith and Patricia Belanger
- Stephen W. Bell
- Keith A. Belote
- John and Mary Beltrami
- Nancy Bergan
- John and Suzanne Berger
- Mr. William Bernhardi
- Mr. and Mrs. James Biddle Sr.
- Mr. Joseph D. Bielecki
- William and Katherine Bissett
- Dennis and Leilani Black, University at Buffalo, The State University of New York
- Bob Bojdak and Sarah Williams
- Mrs. Crystal B. Boling-Barton
- Jill and Keith Bond
- Lauren Breen
- Raymond and Deborah Burke
- Thomas B. Burrows
- Mrs. Marjorie S. Buyers
- Mr. Eric J. Buziak
- Dr. Anthony A. Campagnari
- Mr. and Mrs. Bryan D. Carr, The Buffalo News
- Ken and Robin Carter
- Charles and Christina Casto
- H. Randall and Rebecca Chestnut
- Lettie Chilson
- Kenneth and Karen Christie
- John and Mary Christopher, Hodgson Russ LLP
- Roger F. Cominsky, Barclay Damon LLP
- Shawn and Amy Connolly
- Michael Conroy
- Murray and Mary Elizabeth Covello, Praxair Inc.

This listing represents gifts received before March 31, 2015. We make every effort to maintain accurate, up-to-date records, and apologize for any errors or omissions. If you have a question about your listing, please let us know by calling 887-2626.

*We express our deepest condolences to the families of those listed above who have passed away.
LEADERSHIP SOCIETY

- Eileen C. Crotty and Donald R. Sendor, Hodgson Russ LLP
- Georgia and Robert Dachille
- Pattie Daniels
- Dr. Gary F. Dargush
- Kevin Darrington, Tops Friendly Markets
- Kurt Dermen
- Jim and Cheryl Deuschle
- Ms. Geraldine N. Ditch
- Guy and Ann DiTursi
- Andrew and Teresa Dorn
- Robert J. Drago
- Margarita L. Dubocovich
- Sally and Don Dussing
- Ms. Kathleen H. Emery
- Ken English
- Mr. and Mrs. Stanley L. Evans
- Nick and Trish Fabozzi
- Mr. and Mrs. Robert H. Fagerburg
- Mr. and Mrs. Robert B. Fleming
- Jeanne and Andrew Fornarola
- Mark Garvelli
- Jamie Giannarelli
- Bill and Mary Gisel
- Deborah Gondek
- Robert and Allison Graber
- Paul Graham
- Pete Grum
- Mark Guasteferro
- Marc Halfon
- Mr. and Mrs. Mark E. Hamister
- Rema S. Hanash
- Brian and Denise Hansberry, Delaware North Companies, Inc.
- Mr. Mark P. and Catherine A. Higgins
- Dr. and Mrs. William J. Hill
- Rick and Carly Hoagland
- Connie Holman and Chris Holoman, University at Buffalo—Research Foundation
- Laura Hubbard
- Christopher and Kirsti Hunt
- Martha and Tom Hyde, Hodgson Russ LLP
- Catherine Irish
- Mr. Robert J. A. Irwin
- Dr. Joseph Izzo
- Prof. Bruce Jackson and Prof. Diane Christian
- Dr. Stephen Jacobson and Anita Greber, University at Buffalo, The State University of New York & East Meets West Yoga
- Jeffrey and Pamela Johnson
- Marge Kalka
- Mark and Sabina Karwan
- Mike and Lori Keating
- Gary and Joanne Keith
- David and Joan Kemah, Phillips Lytle LLP
- Steve and Mary Kiener
- Matthew and Lisa King, Delaware North Companies, Inc.
- Matthew Komorowski
- Dr. Lynn T. Kozlowski
- J. Michael and Joan H. Lehman
- Dr. Ellis G. Levine, Roswell Park Cancer Institute
- Jeff and Laura Maddigan
- Mr. and Mrs. William J. Magavern II
- Linda C. Mallia
- Joe Marx
- Lynn and Gordon Mather
- Rich and Lisa McCarthy
- Donna McClure
- Robert and Maria McCormack
- Dennis, Beth and Abbey McCoy
- Mr. Gerald McDuffie and Ms. Brenda Williams McDuffie
- Timothy McPoland, Freed Maxick CPAs
- Drs. Errol E. Meidinger and Margaret A. Shannon
- Christian Miller
- Vicki Feine-Mineo and John Mineo
- Dr. Charles E. Mitchell
- Trudy and Van Mollenberg
- Edward and Lori Moore Family
- Anne Moot
- Roseanne Berger M.D. and Dan Morelli M.D.
- Bob and Stephanie Morgan
- Marcelle Mostert
- Kim M. Newton
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- Mr. and Mrs. Frank P. Wilton
- Art and Nancy Wingerter
- Mr. Scott D. Winkley
- Kurt Winter
- Wayne and Janet Wisbaum, Kavinoky Cook LLP
- Blaine and Susan Witt, Pfannenberg
- Mr. and Mrs. Frederick A. Wolf, Barclay Damon LLP
- Tammy Wolff
- Mr. Anthony M. Woods, Roswell Park Cancer Institute
- Mr. and Mrs. Don Woods
- The Woods Family
- Kurt and Sheryl Woziak
- Sujata Yalamanchili, Hodgson Russ LLP
- Jennifer L. Yates
- Mr. David G. Yearke
- H. Walter and Dee Ann Young
- C. Michael Zabel
- John and Deanna Zak, Hodgson Russ LLP
- Richard and Karen Zakalik, Jewish Community Center of Greater Buffalo
- Shahed Zamam
- Mr. and Mrs. Joseph E. Zdarsky, Zdarsky Sawicki & Agostinelli
- Chris and Victoria Zeis
- Karin A. Ziegler, Presbyterian Senior Care of Western NY
- Rita M. Zientek
- C. Richard Zobel
- Thomas and Colleen Zugger, MassMutual
- Mr. Timothy Zulawski
- Mr. John and Ellen Zupa
- Mr. Alan J. Zylnski
- 158 members wish to remain anonymous

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This listing represents gifts received before March 31, 2015. We make every effort to maintain accurate, up-to-date records, and apologize for any errors or omissions. If you have a question about your listing, please let us know by calling 887-2626.

*We express our deepest condolences to the families of those listed above who have passed away.*
MEANINGFUL RESULTS

A GENEROUS COMMUNITY RAISES THE BAR
Thank you to the following companies, organizations, labor unions, government entities and foundations that run campaigns or contribute corporate gifts or grants to support United Way’s work.

### $500,000+
- Buffalo Bills
- Delaware North Companies, Inc.
- GEICO
- M&T Bank
- University at Buffalo, The State University of New York
- Wegmans Food Markets

### $100,000 – 499,999
- Bank of America
- Buffalo State College
- Erie County
- First Niagara Bank
- HealthNow New York Inc. d/b/a BlueCross BlueShield of Western New York
- Hodgson Russ LLP
- HSBC Bank USA, N.A.
- Ingram Micro
- Margaret L. Wendt Foundation
- Merchants Insurance Group
- Moog Inc.
- National Grid
- Praxair Inc.
- Rich Products Corporation
- Roswell Park Cancer Institute
- The Buffalo News
- Tops Friendly Markets
- UPS

### $50,000 – 99,999
- Aurubis Buffalo Inc.
- Buffalo Public School System
- Citi
- CTG
- Ferguson Electric Construction Co. Inc.
- Fisher-Price
- General Mills Inc.
- Hunt Real Estate ERA
- Independent Health
- Ivoclar Vivadent, Inc.
- James H. Cummings Foundation
- Kaleida Health
- KeyBank NA
- Lawley Insurance
- LPCiminelli
- Multisorb Technologies
- NOCO Energy Corporation
- PCB Piezotronics
- Phillips Lytle LLP
- Specific Solutions Inc.
- United States Postal Service — Buffalo
- United States Postal Service — Rochester
- United Way of Buffalo & Erie County
- Walmart
- Walsh Duffield Cos., Inc.
- Williamsville Central School District

### $25,000 – 49,999
- Barclay Damon LLP
- Buffalo Psychiatric Center
- City of Buffalo
- Columbus McKinnon Corp.
- DHS — Customs and Border Protection
- DuPont De Nemours E I & Co./USW Local 6992
- Eastman Machine Co.
- Enterprise Rent-A-Car
- Erie 1 BOCES
- Erie Community College
- Erie County Social Services Department
- Evans Bank
- EY
- FedEx Corporation
- Ford Motor Company Buffalo Stamping Plant/ UAW Local 897
- Freed Maxick CPAs
- Goodyear Dunlop Tires North America Ltd.
- Gross Shuman Brizardle & Gilfillan PC
- Hahn Family Foundation
- IIMAK
- Ingersoll Rand
- IRS
- John W. Danforth Company
- Lumsden & McCormick, LLP
- Macy’s Department Stores
- NFTA
- PricewaterhouseCoopers LLP
- Ralph C. Wilson Enterprises
- Target Stores
- The Travelers Companies Inc.
- Thruway Authority
- Transportation Department
- Tronconi Segarre & Associates LLP
- U.S. Border Patrol Buffalo Sector
- U.S. Department of Veterans Affairs (VA) Regional Office
- Unified Court System
- WNY DDSO
CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

$10,000 – 24,999

- 3M Company
- Air Force — 914th Airlift Wing
- Amherst Central School District
- AT&T
- Buffalo Federation of Neighborhood Centers
- Buffalo Medical Group PC
- Buffalo Retired Teachers
- Canisius College
- CannonDesign
- Catholic Health System
- CHB WV
- Child & Adolescent Treatment Services
- Child & Family Services of Erie County
- Citizens Bank
- Cobham Mission Systems Division
- Community Foundation for Greater Buffalo
- Corrections — Collins
- Corrections — Wende
- Curtbell Inc.
- Daemen College
- Derrick Corporation
- DHS — Customs and Border Protection Toronto Airport
- Dopkins & Company, LLP
- Dunn Tire Corp.
- Environmental Conservation — NYS
- Erie County Medical Center
- Erie County Retirees
- Federal Market Company Inc.
- Frontier Central Schools
- Gibraltar Industries Inc.
- Hanover Insurance
- HarborCenter
- Harlequin Distribution Center
- Harry R. Deffer Corp.
- Hurwitz & Fine, P.C.
- IBM Corporation
- ITW United Silicone
- Jaekle Fleischman & Mugel, LLP
- JCPenney Company Inc.
- Joe Basil Chevrolet
- Josephine Goodyear Foundation
- Kavinoky Cook LLP
- Kenmore-Town of Tonawanda UFSD
- Lactalis American Group
- Life Technologies Corp. Thermo Fisher
- Mader Construction Company Inc.
- Magavern Magavern Grimm LLP
- McGuire Group Inc.
- Merrill Lynch
- Mollenberg-Betz Inc.
- National Fire Adjustment Company
- National Fuel Gas Distribution Corporation
- Nationwide Insurance Company
- New Era Cap Company Inc.
- Nixon Peabody LLP
- NYS United Teachers — Retirees of WNY
- Orchard Park Central School District
- Paul William Beltz P.C.
- Principal Financial Group
- Quackenbush Company Inc.
- Ralph C. Wilson Foundation
- Realty USA
- Renaissance Charitable Foundation Inc.
- Robert J. & Martha B. Fierle Foundation
- Schroeder Braxton & Vogt Inc.
- Seneca Gaming Corporation — Seneca Buffalo Creek
- State Troopers — Troop T
- Sweet Home Central School District
- Taxation & Finance Department — NYS
- The Bon-Ton Stores
- The Bonadio Group
- The Cameron and Jane Baird Foundation
- Trupee Collins & Company Inc.
- U.S. Attorney’s Office
- U.S. Citizenship and Immigration Service (USCIS)
- U.S. Department of Veterans Affairs (VA)
- WNY Healthcare Systems
- Uniland Development Company
- United Capital Private Wealth Counseling
- Univera Healthcare
- VA Medical Center — Canandaigua
- Wells Fargo
- West Seneca Central School District
- WGRZ TV — Channel 2
- Worker’s Compensation — NYS

$5,000 – 9,999

- AAA Western and Central New York
- AECOM
- Air Force 107th AW
- Amherst Town Employees
- Aspire of WNY
- Avox Systems Inc.
- Belmont Housing Resources for WNY
- Boys & Girls Clubs of Buffalo
- Buffalo & Erie County Public Library
- Buffalo Building and Construction Trades Council
- Buffalo Fire Department
- Buffalo Hospital Supply
CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Buffalo Urban League
- Clarence Central School District
- Cleveland Hill Union Free School District
- Coca-Cola Bottling Co. of Buffalo Inc.
- Corrections — Gowanda
- Crowley Webb & Associates
- D’Youville College
- Deloitte
- District Attorney’s Office
- Division of Disability Determinations Office of Temporary & Disability Assist.
- Eclipse Multi-Sport
- Eli Lilly & Company
- Entercom Buffalo
- Eric Mower + Associates Inc.
- Erie & Niagara Insurance Association
- Erie County Environment & Planning Dept.
- Erie County Health Department
- Erie County Probation Department
- Erie County Public Works
- FBI
- Fresenius Kabi USA
- Glaxo SmithKline Beecham
- GM Powertrain/UAW Local 774 Tonawanda Engine Plant
- Goldberg Segalla LLP
- Goya Foods Great Lakes
- Grand Island Teachers Association
- Greatbatch Inc.
- Hamberger & Weiss
- Hamburg Central School District
- Horizon Health Services
- Iroquois Central School District
- Kidney Architects
- Lake Shore Central School District
- Lake Shore Savings
- Legal Aid Bureau of Buffalo
- Lippes Mathias Wexler Friedman LLP
- MacLean Curtis, LLC
- Matterion
- Morgan Stanley

$4,999 and under
- Aaron Dauth Sternberg Lawson
- Abbott Labs
- AbbVie
- ACCESS — VR
- ACE American Insurance Company
- ACI Controls Inc.
- Active Endpoints
- Adam’s Mark Hotel
- ADM Milling Company
- Admar Supply Company
- Administration & Finance
- Adoption STAR
- ADP of Buffalo Inc.
- ADPRO Sports, Inc.
- Advanced Marketing Direct
- Agricultural Research Service Plant
- Genetic Resources Unit — Rochester
- Agriculture & Markets — NYS
- Akron Central School District
- Alcohol, Tobacco, Firearms & Explosives — Rochester
- National and Active Retired Federal Employees Association (NARFE)
- Neighborhood Health Center
- Neighborhood Legal Services, Inc.
- Nichols School
- Norampac Industries Lancaster Division
- Norfolk Southern Corporation
- NYS Department of Health
- NYS United Teachers
- NYSEG
- Olmsted Center for Sight
- Perry’s Ice Cream Company, Inc.
- Precision Abrasives Corp.
- Public Works Parks & Streets
- RBC Wealth Management
- Rigidized Metals Corp.
- SBA Disaster Assistance
- SKM Group
- Social Security Office of Disability Adjudication and Review
- State Insurance Fund
- Steuben Foods Inc.
- Strategic Investments & Holding Inc.
- Tapecon Inc.
- The Bell Fund
- The OSC Charitable Foundation
- The Summit Center
- TMP Technologies Inc.
- Towne Automotive Group
- Try-It Distributing Company Inc.
- U.S. Army Corps of Engineers
- U.S. District Court
- United Health Group
- Upstate Niagara Cooperative Inc.
- Verizon
- Water Authority
- Wendel
- WNY Children’s Psychiatric Center
- WNY Public Broadcasting Association
- Xerox Corp.

TOP CAMPAIGNS FOR DISCRETIONARY GIVING

Discretionary, or undesignated, giving is the most effective way to support United Way’s work in the community. The following companies ran campaigns in 2014 resulting in $10,000 or more in total giving with 75% or more in discretionary giving.

Companies marked with an * supported United Way’s work with 100% of corporate and employee contributions.

- 3M Company
- Aurubis Buffalo Inc.
- Buffalo Retired Teachers
- Catholic Health System
- Citi*
- Cobham Mission Systems Division
- Columbus McKinnon Corp.
- CTG
- Curbell Inc.
- Delaware North Companies, Inc.
- Derrick Corporation
- Doprks & Company, LLP
- Dunn Tire Corp.*
- DuPont De Nemours E I & Co./USW Local
- Eastman Machine Co.
- Enterprise Rent-A-Car
- Erie Community College
- Federal Market Company Inc.*
- FedEx Corporation*
- Ford Motor Company
- GEICO
- Gibraltar Industries Inc.*
- GM Powertrain/UAW Local 774
- Goodyear Dunlop Tires North America Ltd*
- Gross Shuman Brizdle & Gilfillan PC
- Hanover Insurance*
- HarborCenter*
- Harlequin Distribution Center*
- Hodgson Russ LLP
- HSBC Bank USA, N.A.
- Hunt Real Estate ERA

(continued on pg. 35)
CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Alcott HR
- Alden Central School District
- Alden State Bank
- Aldrich & Cox, Inc.
- Algonquin Studios Inc.
- Alliance Advisory Group Inc.
- Allstate Insurance Company
- American Axle & Manufacturing Inc. Forge Plant
- American Red Cross — Blood Svc. NY/PA Region
- American Red Cross — Greater Buffalo Chapter
- American Sales Company Inc.
- American Steamship Company
- Ameriprise Financial
- Amherst Fibers Ltd.
- Amherst Street Wine & Liquor
- Amherst Youth Foundation
- Andreozzi, Bluestein, Weber, Brown, LLP
- Angola Shur Fine
- API Heat Transfer
- Arcara Zucarelli Lenda & Straka CPAs PC
- ArcelorMittal Matching Gifts Program
- Army Recruiting Company
- Artvoice
- Ashley Furniture HomeStore
- Ashton Potter Ltd.
- Assessment & Tax
- Assurant
- Astronics and Luminescent Systems Inc.
- ATECH-S.E.H. Metal Fabricators Inc.
- Attorney General — NYS
- Audit & Controller
- Aurora Adult Day Care Center
- Autism Services, Inc.
- B. J. Muirhead Co., Inc.
- Baille Lumber Company
- Bank of Holland
- Beckman Instruments Inc.
- Beechwood Continuing Care
- Benes Silversmith
- Bernhardi & Lukasik Law Offices PLLC
- Best Buy Company Inc.
- Bickford Paper Company Inc.
- Biel’s Information Technology Systems
- Big Brothers Big Sisters of Erie County
- Black Rock Trucking Inc.
- Blesy & Associates
- Blue Bridge Financial LLC
- BMO Harris Bank
- Board of Elections
- Bond, Schoeneck & King, PLLC
- Boulevard Mall
- Boy Scouts — Greater Niagara Frontier Council
- Boys & Girls Clubs of East Aurora
- Boys & Girls Club of Holland
- Boys & Girls Clubs of the Northtowns
- BRGuest
- Bristol-Myers Squibb
- Brock, Schechter & Polakoff, LLP
- Bryant & Stratton College
- BryLin Hospital
- Buffalo & Erie County Workforce Development Consortium
- Buffalo Bison’s Baseball Club
- Buffalo Business First
- Buffalo Cardiology & Pulmonary Associates
- Buffalo Center for Arts and Technology
- Buffalo Civic Auto Ramps
- Buffalo Computer Graphics
- Buffalo Materials Handling
- Buffalo Municipal Housing Authority
- Buffalo Niagara Association of Realtors
- Buffalo Niagara Convention Center
- Buffalo Niagara Medical Campus
- Buffalo Niagara Partnership & Buffalo Niagara Enterprise
- Buffalo Passport Agency, Dept. of State
- Buffalo Philharmonic Orchestra Administrative Offices
- Buffalo Place Inc.
- Buffalo Police Department
- Buffalo Prenatal-Perinatal Network
- Buffalo Sabres Hockey Club
- Buffalo Seminary
- Buffalo Sewer Authority
- Buffalo Urban Development Corporation
- Buffalo Urban Renewal Agency
- Bunzl Distribution
- Byron Medical Jackets
- Calspan
- Campus Food Service
- Capital Fence Company, Inc.
- Career Partners International Buffalo/Niagara
- Carr Marketing Communications Inc.
- Cassetta Agency Inc.
- Cazenovia Recovery Systems Inc.
- CCL Label
- Chameleon Communication
- Cheektowaga Central School District
- Cheektowaga Town Employees
- Cheektowaga-Sloan Union Free School District
- Chiamou Travis Besaw & Kershner LLP
- Child Care Resource Network
- Chudy Paper
- Church Mission of Help Counseling
- Cinemelli Real Estate Corporation
- CIR Electrical Construction
- Citizens Services
- City Clerk’s Office
- City of Lackawanna
- Civil Service Employees Association
- Clarence Town Employees
- Cobham Management Services Inc.
- Cole, Sorrentino, Hurley, Hewner & Gambino, P.C.
- Comcast Sound Communications
- Comdoc Office Systems Inc.
- Commercial Pipe & Supply Corp.
- Communication Workers of America District 1
- Communication Workers of America Local 1122
- Communication Workers of America Local 1133
- Community Action Organization of Erie County
TOP CAMPAIGNS FOR DISCRETIONARY GIVING
(continued)

- IBM Corporation*
- IIMAK
- ITW United Silicone
- JCPenney Company Inc. District Office
- Joe Basil Chevrolet Inc.
- John W. Danforth Company*
- Kaleida Health
- Kavenoky Cook LLP
- KeyBank NA
- Lumsden & McCormick, LLP
- Macy’s Department Stores
- Mader Construction Company Inc.
- McGuire Group Inc.
- Merchants Insurance Group
- Mollenberg-Betz Inc.
- Moog Inc.
- Multisorb Technologies
- National Grid
- Nationwide Insurance Company*
- New Era Cap Company Inc.
- NOCO Energy Corporation
- NYS United Teachers — Retirees of WNY
- Praxair Inc.
- Quackenbush Company Inc.
- Schroeder Braxton & Vogt Inc.*
- Seneca Gaming Corporation — Seneca Buffalo Creek
- Specific Solutions Inc.
- Target Stores
- The Bon-Ton Store*
- The Buffalo News
- Tops Friendly Markets
- Trubee Collins & Company Inc.
- Uniland Development Company
- Walsh Duffield Cos., Inc.
- Wegmans Food Markets
CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- FDIC Central Office
- Federal Bureau of Investigation — Rochester
- Feldman Kieffer, LLP
- Ferraro & Hauser
- Five Star Bank
- Flexovit USA Inc.
- FMC Corp. Active Oxidants Division
- Focused Marketing Associates
- Foit-Albert Associates
- Food Bank of Western New York
- Forest Lawn Cemetery
- Foundation for Jewish Philanthropies
- Fourthidea
- Frederick Chopin Singing Society Inc.
- Frey Electric Construction Company Inc.
- Gap Stores Inc.
- Gates Circle Liquor Store
- GE Healthcare Financial Services
- Gear Motion — Niagara Gear Divisions
- Gelia
- Gemcor
- General Dynamics AIS
- General Oil Equipment Company Inc.
- General Services — NYS
- Genuine Parts Company
- Gerald Kelly Capital Corp.
- Gerster Sales & Service
- Girl Scouts of Western New York
- Goldman Titanium Inc.
- Goodshop
- Goodwill Industries of WNY, Inc.
- Grand Island Central School District
- Grand Island Town Employees
- Great Lakes Missionary Baptist Association Women’s Auxiliary
- Great Lakes Orthodontic Ltd.
- Great Lakes Orthopedic Labs Inc.
- Great Lakes Pressed Steel
- Greif, Inc.
- GSA Public Buildings Service
- Guardian Life Group Sales
- Gurney Becker & Bourne Inc.
- Habasit Belting Inc.
- Hagemeyer North America
- Harmac Medical Products Inc.
- Harold Warner Advertising Inc.
- Hart & Keenan Company Inc.
- Harter Secrest & Emery LLP
- Hatch
- Hayes Fish Co Inc.
- Healthcare Solutions WNY LLC
- HEALTHeLINK
- Hearts and Hands: Faith in Action
- Heritage Centers
- Heritage Christian Services — Tonawanda
- Hershey Chocolate USA
- Hertz Corporation
- Hewlett Packard
- HIDProjectors.com
- Hilbert College
- Hillside Family of Agencies
- Hirsch & Company
- Hobart Service
- Holland Central School District
- HomeGoods Store
- Homes & Community Renewal — NYS
- Honeywell International Inc.
- Buffalo Research Lab
- Hospira Inc.
- Housing and Urban Development
- Housing Opportunities Made Equal
- Human Rights — NYS
- I Squared R Element Company Inc.
- ICE — Homeland Security Investigations
- Innovative Health Services of America
- Inspections & Permits
CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Insys Consulting
- Internal Revenue Service — Rochester
- International Body Company, Inc.
- International Institute of Buffalo
- International Paper
- IPI Electrical & Communications
- Irish Classical Theatre Company
- IsleChem
- ITT-Endine
- J H Wattles Inc.
- J.A. Gold Associates
- Jackson Parker Communications LLC
- James Desiderio Inc.
- James R. Miliello Realty Inc.
- Jarrett Plastics Inc.
- JBMC Computer Consultants, Inc.
- Jeffrey Freedman Attorneys
- Jensen, Marks, Langer & Vance LLC
- Jericho Road Community Health Center
- Jet Action Inc.
- Jewish Community Center of Greater Buffalo
- Jewish Family Service of Buffalo & Erie County
- Jewish Federation of Greater Buffalo
- Jewish Federation of Housing
- John Hancock Life Ins. Co.
- John Lunn & Associates LTD
- Johnson Controls Inc.
- JPMorgan Chase Company
- Kadimah School of Buffalo
- Kegworks Inc.
- Keller & Co Inc.
- Keller Technology Corporation
- Kellogg Co.
- Ken Staub Jr. Trucking
- Kenmore Village Employees
- Kerschner Studios
- KPMG LLP
- L. A. Woolley Electric, Inc.
- Labor Department — NYS
- Lackawanna City School District
- Lake Shore Behavioral Health
- Lancaster Central School District
- Lancaster Depew Federal Credit Union
- Lancaster Village Employees
- Lauber Financial Planning
- Lauricella Public Relations Co.
- Law Department
- Leadership Buffalo
- Learning Disabilities Association of WNY
- Legal Services for the Elderly, Disabled or Disadvantaged of WNY
- Lenovo
- Lester Altman Produce Co. Inc.
- Lewis & Lewis
- Liberty Mutual Insurance Co.
- Lincoln Coin & Stamp Co
- Lipsitz Green Scime Cambria LLP
- Liquor Authority
- Literacy New York Buffalo-Niagara, Inc.
- Living Opportunities Of DePaul
- LocalEdge
- Lottery and NYS Gaming Commission
- Lougen, Valenti, Bookbinder & Weintraub LLP
- LoVullo Associates Inc.
- Lowe's
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Lutheran Service Society of New York
- M/E Engineering, PC.
- Make Waves Instruments Corp
- Management Information Systems (MIS)
- Manitoba Corp.
- Marketing Technologies
- Marshall’s Orchard Park
- Maryvale Union Free School District
- MassMutual
- Mayor’s Office
- McGard LLC
- McLain Foundation
- Meals on Wheels for WNY
- Medaille College
- Medicaid Fraud
- Mental Health Association of Erie County, Inc.
- Mentholatum Company Inc.
- Merck & Company
- Meritain Health
- Metal Preparations
- Metropolitan Life Insurance Company
- Meyer Family Foundation
- MGA Research Corp.
- Micell Dairy Products Company
- Michael A. Auricchio Inc.
- Microsoft
- Mid-Erie Counseling & Treatment Services
- MidCity Office Equipment
- Military Entrance Processing Station
- Millers Farm Market
- Millington Lockwood Business Interiors
- Mirion Technologies (Conax Nuclear)
- Mod-Pac and Krepe Kraft Corp.
- Modern Kitchens of Buffalo
- Monroe Muffler/Brake
- Monroe Plan for Medical Care
- Mortenson Construction
- Murark & Associates
- Murphy and Nolan Inc.
- National Association of Broadcast Employees and Technicians CWA Local 25
- National Federation for Just Communities of WNY
- National Labor Relations Board — Region 3
- National Wealth Management
- National Weather Service
- Native American Community Services of Erie and Niagara Counties
- Naval Operations Support Center
- NBT Bank
- Niagara Bulk Service Ltd.
- Niagara County Family Court
- Niagara Frontier Automobile Dealers Association
- Niagara National Insurance
- North Collins Central School District
- North Star Supply Company
- Northrop Grumman Amherst Systems
- Northtown World Auto Centre
- Northwest Buffalo Community Center
- Northwest Savings Bank
- Northwoods Corporation DBA Potter Harris & Scheerer
- Notaro & Laing PC
- Nowicki and Company CPA LLP
- NTC Marketing Inc.
- Nussbaumer & Clarke Inc.
- NYS OCFS — Child Care Services
- NYS OCFS — Commission for the Blind (NYSCB)
- NYS OCFS — Native American Services
- NYS Office of Medicaid Inspector General
- NYS Office of Parks and Recreation
- NYSMICI Inc.
- Oakgrove Construction
- Office of Air & Marine
- Office of Disability Adjudication Social Security Administration — Rochester
- Office of Strategic Planning
CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Office of the U.S. Attorneys — Rochester
- Oliver Gear Inc.
- Operating Engineers Local 17, 17A
- Oracle Charter School
- OSHA
- OTB
- Our Lady of Victory Homes of Charity
- Paddock Chevrolet
- Parsons Corporation
- Paul’s Village Collision
- Paychex Inc.
- PCA Technology Group
- PCI
- Peerless Mill Supply Co.
- Peerless-Winsmith Inc.
- People, Inc.
- Pepsi Beverages Company
- Performance Advantage Company Inc.
- Personnel Management Partners
- Personnel Resource Inc.
- Pfannenberg
- Picone Construction Corporation
- PNC Bank Corp
- Pomeroy
- Pooley Inc.
- Powerflow Inc.
- Prentice Office Environments
- Presbyterian SeniorCare of WNY
- Preventionfocus Inc.
- Prince Rubber Plastics Co. Inc.
- Printed Image
- Probation & Pre-Trial — Rochester
- Public Employment Relations — NYS
- PVS Chemical Solutions
- Quinlan & Company
- R&M Dental Laboratory
- Rand Capital Corporation
- Randolph Academy — Hamburg Campus
- Raymond James Financial Inc.
- Raytheon Engineers & Constructors
- Read to Succeed Buffalo
- Reichert Technologies
- Rental Assistance Corporation of Buffalo
- Republic Services
- RICOH USA
- ROAR Logistics Inc.
- Robert J. Ellis Financial Services
- Rohan & Harper P.C.
- Root Neal & Co.
- Rotary Club of Akron-Newsstand
- Rupp Baase Pfalzgraf Cunningham LLC
- Rural Transit Service, Inc.
- Russell Bond & Company Inc.
- Russell’s Tree & Shrub Farm LLC
- RV Rhodes
- S J McCullagh Inc.
- S.C. Parker & Company
- S.M. Cristall Company Inc.
- Safelite Glass Corp.
- Sahlen Packing Company
- Saint-Gobain Advanced Ceramics
- Saperston Real Estate
- Say Yes Buffalo
- Scheff Thompson Cress Investment Group
- Schmitt Sales Inc.
- Schneider Design Architects PC
- Schwebel Baking Co.
- Scottrade
- Sears Roebuck & Company
- Seneca Holdings
- Sheet Metal Workers Local Union 71
- Sheriff’s Department
- Shuman Plastics Inc.
- SIHI Pumps Inc.
- Simple Gifts Fund
- SimplexGrinnell
- Sirius Computer Solutions
- Smith Murphy & Schoepperle
- Snyder Corp.
- Social Security — Dunkirk
- Social Security — West Seneca
- Social Security Administration Batavia
- Social Security Administration Chestnut
- Social Security Administration District Office
- Social Security Administration Long Pond
- Sonitrol Security Systems of Buffalo, Inc.
- Sonwil Distribution Center
- SoPark Corporation
- South Buffalo Community Association
- Spectrum Human Services
- SPoT Coffee
- Springville-Griffith Institute Central School District
- Sprint
- SPX Flow Technology
- St. Joseph’s Collegiate Institute
- Stanley Black & Decker Inc.
- Starks Associates
- Starline USA Inc.
- State Police/Spec. Investigations
- Stutzman Addiction Treatment Center
- Summer Street Capital Partners
CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Summit Federal Credit Union
- Sunset Builders
- Suntrust Bank
- Switzer
- Synacor, Inc.
- T.J.Maxx
- TC Technologies
- Teachspin Inc.
- The AJL Fund
- The Benchmark Group
- The Bristol Home and Bristol Village
- The Buffalo Club
- The Center for Handicapped Children
- The Children’s League
- The Creative Problem Solving Group, Inc.
- The Elmwood Market
- The Hamister Group Inc.
- The Hartford
- The Park School of Buffalo
- The Pike Company
- The Salvation Army
- The Service Collaborative of Western New York
- The Travel Team
- The Wear House Accessorized
- The Zenger Group
- Time Warner Cable
- Tonawanda Town Employees
- Town of Aurora
- Town of Eden
- Town of Evans
- Town of Hamburg
- Town of Lancaster
- Town of Orchard Park
- Town of West Seneca
- Transportation Security Administration — Rochester
- Trautman Associates
- Tripi Foods Inc.
- Tryptak Financial Associates
- U.S. Bancorp
- U.S. Bankruptcy Court/W.D.N.Y.
- U.S. Coast Guard Sector Buffalo
- U.S. Department of Energy West Valley Demonstration Project
- U.S. Dept. Commerce — Export Assistance Center
- U.S. Dept. of Agriculture FSA, RD, APHIS — Rochester
- U.S. District Court — Rochester
- U.S. Probation & Pretrial Services
- U.S. Small Business Administration
- U.S. Trustees — Rochester
- U.S.D.A. Natural Resources Conservation
- UBS Financial Services, Inc.
- Uebelhoer and Associates
- Uni-Select USA
- Unifrax
- Union Concrete & Construction Corp.
- United Airlines Inc.
- United Auto Workers Region 9
- United Steel Workers Local 6992
- United Steelworkers
- University Pediatric Associates
- University Wealth Management LLC
- UNYTS
- US/Meyercord Machines
- VA Western NY Healthcare — Batavia System (Batavia Division)
- Valley Community Association
- Valu Home Center Inc.
- Via Evaluation
- Villa Maria College of Buffalo
- Village of Angola
- Village of Blasdell
- Village of East Aurora
- Village of Hamburg
- Visit Buffalo Niagara
- Vito's Hairstyling
- Volland Electric Equipment Company
- W.J. Cox & Associates
- Walsh Roberts & Grace
- Walt Disney World Resort
- Wardynski & Sons
- Watson Bowman Acme BASF
- Watts Architecture & Engineering, P.C.
- Weinberg Campus
- Well Worth Products Inc.
- Wellness Institute of Greater Buffalo & WNY
- West Valley Energy — NYS NYSERDA
- Western Division Federal Credit Union
- Western New York Plumbing and Mechanical Contractors Association Inc.
- Westminster Community Charter School
- WESTNY Building Products
- WFB Enterprises Inc.
- Whiting Door Manufacturing Corp.
- WILLCARE Inc.
- William Kenneth Schmitt Fund
- Wittburn Enterprises Inc.
- WVB-TV
- WKBW-TV
- WNY Affiliate Susan G. Komen Breast Cancer Foundation, Inc.
- WNY United Against Drug and Alcohol Abuse, Inc.
- WNY Women’s Foundation
- Woods Oviatt Gilman
- WUTV/WNYO Sinclair Broadcasting
- Xylem
- Young & Swartz, Inc.
- YRC Worldwide Inc.
- YWCA of WNY
- Zdarsky Sawicki & Agostinelli
- Zeleasko Construction Company
- Zimmer Upstate New York, Inc.
- Zion Dominion Global Ministries
MEANINGFUL PARTNERSHIPS

WORKING TOGETHER FOR A BRIGHTER FUTURE
Many thanks to the union employees throughout Erie County who support United Way’s work through donations and volunteering.

- 1199 SEIU United Healthcare Workers East
- Administrators Association of ECC
- Aero Space Workers Local 1053
- Aircraft Rescue Firefighters
- Akron Central Clerical/Bus Drivers/Custodial
- Amalgamated Transit Union Local 1342
- American Federation of Governmental Employees
- American Federation of State, County and Municipal Employees Council 35
- American Federation of State, County and Municipal Employees Local 264
- American Federation of State, County and Municipal Employees Local 650
- American Federation of State, County and Municipal Employees Local 1000
- American Federation of State, County and Municipal Employees Local 1095
- American Federation of State, County and Municipal Employees Local 2341
- American Federation of State, County and Municipal Employees Local 2567
- American Federation of State, County and Municipal Employees Local 2651
- American Federation of Teachers
- American Postal Workers Union
- Bakers Confectionery Tobacco and Grain Millers Local 36-G
- Bakers Confectionery Tobacco and Grain Millers Local 802
- Bricklayers Local 45
- Buffalo AFL-CIO Central Labor Council
- Buffalo Building and Construction Trades Council
- Buffalo Council of Supervisors and Admin
- Buffalo Education Support Team
- Buffalo Firefighters Local 282
- Buffalo Musicians Association AFM Local 92
- Buffalo Newspaper Guild Local 26
- Buffalo Organization of Legal Services Workers Union
- Buffalo Paperhandlers Local 26
- Buffalo Teachers Federation
- Buffalo-Niagara Typographical Union Number 9 CWA 14148
- Carpenters Local Union 289
- City Wholesale Distributions Union
- Civil Service Employees Association
- Civil Service Employees Association Lancaster
- Civil Service Employees Association Local 003
- Civil Service Employees Association Local 175
- Civil Service Employees Association Local 303
- Civil Service Employees Association Local 315
- Civil Service Employees Association Local 335
- Civil Service Employees Association Local 403
- Civil Service Employees Association Local 425
- Civil Service Employees Association Local 514
- Civil Service Employees Association Local 525
- Civil Service Employees Association Local 526
- Civil Service Employees Association Local 602
- Civil Service Employees Association Local 640
- Civil Service Employees Association Local 815
- Civil Service Employees Association Local 868
- Communication Workers of America District 1
- Communication Workers of America Local 1104
- Communication Workers of America Local 1115
- Communication Workers of America Local 1117
- Communication Workers of America Local 1122
- Communication Workers of America Local 1133
- Communication Workers of America Local 1168
- Communication Workers of America Local 1186
- Communication Workers of America Local 14177
- Communication Workers of America Local 31026
- Communication Workers of America Local 81353
- Communication Workers of America Western New York Retirees Council 82
- Faculty Federation of ECC
- Federation of Professional Athletes
- Graduate School Employees Union
- Grain Millers Local 100
- Grand Island Teachers Association
- Graphic Communications International
- Hamburg Central School Office Employees Association
- Hamburg Teacher Aide Association
- International Association of Fire Fighters
- International Association of Machinist and Aerospace Workers Local 2401
- International Association of Machinists Local 330
- International Association of Machinists Lodge DS-490
- International Brotherhood of Boilermakers Local Number 7
- International Brotherhood of Electrical Workers Local 41
- International Brotherhood of Electrical Workers Local 97
- International Brotherhood of Electrical Workers Local 966
- International Brotherhood of Electrical Workers Local 1249
- International Brotherhood of Electrical Workers Local 1813
- International Brotherhood of Electrical Workers Local 2154
- International Brotherhood of Electrical Workers Local 2199
- International Longshoremen’s Association Local 1949
- International Longshoremen’s Association Local 2028
- International Union of Electrical Radio and Machinery
- International Union of Electrical Workers Local 384
- International Union of Electrical Workers Local 2213
- International Union of Elevator Constructors Local 14
- International Union of Painters and Allied Trades District Council 4
- Ironworkers Local 6 Buffalo
- Journeymen Plumbers/Steamfitters and Apprentices UA Local Union 22
- Ken-Ton Administrative Association
- Ken-Ton School Employees Association
- Ken-Ton Teachers Association
- Laborers Local 210
- Librarians Association
ORGANIZED LABOR PARTNERS

- Mail Handlers Union Local 309
- Mailers Local 81
- Management Confidential Employees
- National Association of Broadcast Employees and Technicians CWA Local 25
- National Association of Letter Carriers Branch 3
- National Association of Postal Supervisors
- National Football League Players Association
- National Rural Letter Carriers Association
- National Treasury Employee Union Chapter 58
- NE/NY Substitutes United of Buffalo
- NEA Iroquois Central School Faculty
- New York State Correctional Officers and Police Benevolent Association
- New York State Nurses Association
- NYS United Teachers
- NYSUT Akron Central Teachers Association
- NYSUT Alden Central School Employees Association
- NYSUT Alden Central School Related Personnel Association
- NYSUT Amherst Central Education Association
- NYSUT Charter School for Applied Technologies Teachers Association
- NYSUT Cheektowaga Central Teachers Association
- NYSUT Clarence Teachers Association
- NYSUT Cleveland Hill Education
- NYSUT Depew Teachers Organization
- NYSUT East Aurora Teachers Association
- NYSUT Eden Teachers Association
- NYSUT Erie 1 Management Association
- NYSUT Erie 1 Professional Education Association
- NYSUT Frontier Central Employees Association
- NYSUT Frontier Central Teachers Association
- NYSUT Hamburg Central Administrative Employees Council
- NYSUT Hamburg Central Teachers Association
- NYSUT Holland Teachers Association
- NYSUT Kenmore Teachers Association
- NYSUT Lackawanna Competitive Educational Secretaries
- NYSUT Lackawanna Teachers Federation
- NYSUT Lake Shore Administration and Supervision
- NYSUT Lake Shore Central Teachers Association
- NYSUT Lancaster Association of Service Personnel
- NYSUT Lancaster Central Administration and Supervision
- NYSUT Lancaster Central Teachers Association
- NYSUT Maryvale Central Teachers Association
- NYSUT Orchard Park Association Education Administration
- NYSUT Orchard Park Teachers Association
- NYSUT Randolph Academy Support Staff
- NYSUT Randolph Academy UFSD Teachers Association
- NYSUT Springville Educational Employees Association
- NYSUT Springville Faculty Association
- NYSUT Springville-Griffith Institute CSD Clerical Association
- NYSUT Sweet Home Administration
- NYSUT Sweet Home Education Association
- NYSUT Sweet Home Non Teachers Association
- NYSUT Sweet Home Teachers Association
- NYSUT Tonawanda Education Association
- NYSUT United Teachers of Buffalo Local 2525
- NYSUT West Seneca Teachers Association
- NYSUT Williamsville Association of Education Related Personnel
- NYSUT Williamsville Teachers Association
- Office and Professional Employees International Union Local 153
- Oil Chemical Atomic Workers Local 8-748
- Operating Engineers Local 17, 17A
- Operating Engineers Local 71, 71A
- Operating Engineers Local 409
- Painters and Allied Trades for Children’s Hope Foundation
- Painting & Decorating Contractors of Buffalo NY
- Plasterers Local 9
- Plumbers Local 36
- Police Benevolent Association
- Police Safety Officers Benevolent Association
- Printing Pressmen Local 30
- Professional Technical Clerical Employee Association
- Public Employees Federation
MEANINGFUL ASSISTANCE

Labor Relations helped
5K people who lost their jobs

- Public Employees Federation Division 219
- Public Employees Federation Local 196
- Public Employees Federation Local 538
- SAG-AFTRA
- School Administrators Association of New York State Cleveland Hill Administration
- School Administrators Association of New York State
  Erie 1 Administrators Association
- School Administrators Association of New York State
  Erie 1 Management Association
- School Administrators Association of New York State
  Frontier Central Administration
- Service Employees International Union Local 200 United
- Sheet Metal Workers Local Union 71
- Superior Officers Association
- Teamsters Local 264
- Teamsters Local 449
- Town of Cheektowaga Employees Association
- Town of Tonawanda Hourly Employees Association
- Town of Tonawanda Salaried Workers Association
- Transportation Aides of Buffalo
- UNITE Local 1095
- United Auto Workers GM Ford Chrysler Legal Services
- United Auto Workers Local 55
- United Auto Workers Local 438
- United Auto Workers Local 774
- United Auto Workers Local 846
- United Auto Workers Local 897
- United Auto Workers Local 936
- United Auto Workers Local 1416
- United Auto Workers Local 3300
- United Auto Workers Region 9
- United Cerebral Palsy Employee Union
- United Food & Commercial Workers Local 1
- United Paper Workers International Union Local 1540
- United Steel Workers District 4 Local 222
- United Steel Workers Local 135
- United Steel Workers Local 593
- United Steel Workers Local 897
- United Steel Workers Local 8823
- United Steel Workers Local 12572
- United Steel Workers Local 13833
- United Steel Workers Local 14316
- United Steel Workers Local 4-6992
- United Steelworkers
- United University Professions
- United University Professions — Center Chapter
- United University Professions — Health Sciences Chapter
- Western New York Area Labor Federation AFL-CIO
- Williamsville Coordinators Association
- Williamsville Registered Professional Nurses Association
- Williamsville Supervisor and Computer Technicians Associations
- Williamsville Transportation Association

ORGANIZED LABOR PARTNERS
Funded Programs

Agencies Receiving Program Funding

Discretionary gifts to the campaign allow us to address key issues in Education, Financial Stability, and Health & Wellness programs by investing in programs at the following nonprofit agencies:

- American Red Cross
- Belmont Shelter Corp.
- Big Brothers/Big Sisters Be a Friend Program
- Boys & Girls Club of East Aurora
- Boys & Girls Club of Orchard Park
- Boys & Girls Club of Depew-Lancaster
- Boys & Girls Clubs of Buffalo
- Buffalo Federation of Neighborhood Centers
- Buffalo Prenatal-Perinatal Network
- Buffalo Urban League
- Catholic Charities of Buffalo
- Child & Adolescent Treatment Services
- Child & Family Services
- Child Care Resource Network
- Compass House
- Compeer of Greater Buffalo
- Concerned Ecumenical Ministry
- Cradle Beach Camp
- Deaf Adult Services
- EPIC - Every Person Influences Children
- Erie County Council for the Prevention of Alcohol and Substance Abuse
- Family Help Center
- Family Justice Center of Erie County, Inc.
- Girl Scouts of Western New York
- Goodwill Industries of Western New York Inc.
- Healthy Community Alliance
- Hearts and Hands: Faith in Action
- Hillside Family of Agencies
- HomeFront, Inc.
- Horizon Health Services
- International Institute of Buffalo
- Jericho Road Ministries
- Jewish Community Center of Greater Buffalo
- Jewish Family Service of Buffalo & Erie County
- Kaleida Health
- King Urban Life Center Inc.
- Literacy Empowerment Action Plan of WNY
- Literacy New York Buffalo Niagara
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Massachusetts Avenue Project
- Mental Health Assn. of Erie County
- Native American Community Services of Erie and Niagara Counties
- Neighborhood Legal Services, Inc.
- Northtowns Boys & Girls Clubs
- Northwest Buffalo Community Center
- Olmsted Center for Sight
- Read to Succeed Buffalo
- Rural Transit Service, Inc.
- The Salvation Army
- Schiller Park Community Services
- Seneca-Babcock Community Association
- Valley Community Association
- WNY United Against Drug and Alcohol Abuse

Agencies Receiving Grant Funding

Corporate, foundation and government grants secured by United Way support needed community programs and services at the following agencies and organizations:

- AFL-CIO Emergency Services
- American Red Cross Serving Erie and Niagara Counties
- Belmont Shelter Corp.
- Boys & Girls Clubs of Buffalo Inc.
- BPS Adult Learning Center/BUFFALO PUBLIC SCHOOLS FOUNDATION
- Buffalo Federation of Neighborhood Centers Inc. (BFNC)
- Catholic Charities of Buffalo
- Catholic Health WomenCare
- Child & Adolescent Treatment Services
- Child & Family Services of Erie County
- Child Care Resource Network
- Cradle Beach Camp Inc.
- Erie Regional Housing Development Corp. (Belle Center)
- Family Help Center
- Food Bank of Western New York
- International Institute of Buffalo Inc.
- Jericho Road Community Health Center
- Lake Shore Behavioral Health Inc.
- Literacy New York Buffalo-Niagara Inc.
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Olmsted Center for Sight/2-1-1 WNY
- Niagara University
- Northwest Buffalo Community Center Inc.
- Seneca Babcock Community Association
- The Salvation Army
- University District Community Development/ Gloria J. Parks Community Center
- Valley Community Association
- Volunteer Administrators of Western New York (VAWNY)
- Western New York Law Center, Inc.
- WNY United Against Drug and Alcohol Abuse Inc.
### BALANCE SHEET  
**MARCH 31, 2015**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; cash equivalents</td>
<td>$3,319,426</td>
</tr>
<tr>
<td>Investments</td>
<td>4,002,211</td>
</tr>
<tr>
<td>Endowment investments</td>
<td>5,011,642</td>
</tr>
<tr>
<td>Annual campaign pledges receivable, net</td>
<td>7,278,782</td>
</tr>
<tr>
<td>Other assets</td>
<td>1,320,583</td>
</tr>
<tr>
<td>Property &amp; equipment, net</td>
<td>2,309,690</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$23,242,334</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>LIABILITIES</td>
<td></td>
</tr>
<tr>
<td>Designations payable</td>
<td>$4,113,732</td>
</tr>
<tr>
<td>Allocations payable</td>
<td>1,282,907</td>
</tr>
<tr>
<td>Accounts payable &amp; accrued expenses</td>
<td>1,161,731</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>1,812,711</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$8,371,081</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NET ASSETS</strong></td>
<td><strong>$14,871,253</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TOTAL LIABILITIES AND NET ASSETS</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$23,242,334</strong></td>
</tr>
</tbody>
</table>

### STATEMENT OF ACTIVITIES—OPERATING ACTIVITY—YEAR ENDED MARCH 31, 2015

**REVENUE, GAINS AND OTHER SUPPORT**

<table>
<thead>
<tr>
<th>CAMPAIGN RESULTS</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current year campaign results</td>
<td>$14,473,746</td>
</tr>
<tr>
<td>Less donor designations</td>
<td>(4,925,606)</td>
</tr>
<tr>
<td>Estimated uncollectible pledges</td>
<td>(600,000)</td>
</tr>
<tr>
<td><strong>Net campaign results</strong></td>
<td><strong>$8,948,140</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OTHER REVENUE</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bequest &amp; planned giving</td>
<td>$664,160</td>
</tr>
<tr>
<td>Grant &amp; other revenue</td>
<td>3,873,605</td>
</tr>
<tr>
<td><strong>Total other revenue</strong></td>
<td><strong>4,537,765</strong></td>
</tr>
</tbody>
</table>

| **TOTAL REVENUE**                         | **$13,485,905** |

**EXPENSES**

<table>
<thead>
<tr>
<th>COMMUNITY INVESTMENTS</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross funds awarded to agencies</td>
<td>$12,772,789</td>
</tr>
<tr>
<td>Other programs &amp; program support services</td>
<td>2,736,475</td>
</tr>
<tr>
<td><strong>Total program services, including designations</strong></td>
<td><strong>15,509,264</strong></td>
</tr>
<tr>
<td>Donor designations</td>
<td>(4,925,606)</td>
</tr>
<tr>
<td><strong>Total program services, net</strong></td>
<td><strong>$10,583,658</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SUPPORTING SERVICES</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management &amp; general</td>
<td>$400,644</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,688,717</td>
</tr>
<tr>
<td><strong>Total supporting services</strong></td>
<td><strong>2,089,361</strong></td>
</tr>
</tbody>
</table>

| **TOTAL EXPENSES**                        | **$12,673,019** |

<table>
<thead>
<tr>
<th>Increase in net assets from operations</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Increase in net assets from operations</strong></td>
<td><strong>$812,886</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Pension plan SFAS 158 adjustment to net assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Pension plan SFAS 158 adjustment to net assets</strong></td>
<td><strong>($46,340)</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS—BEGINNING</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NET ASSETS—BEGINNING</strong></td>
<td><strong>14,704,707</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS—ENDING</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NET ASSETS—ENDING</strong></td>
<td><strong>$14,871,253</strong></td>
</tr>
</tbody>
</table>
Program investments represent only a portion of the organization’s total investment in improving quality of life in Erie County. In all, United Way invested more than $19 million into our community last year, including:

- $4,587,000 in 90 programs and services, including special services such as American Red Cross Disaster Relief Services, 2-1-1 WNY Information & Referral Services, and Labor Emergency Services. This funding is made with discretionary funds.

- $3,260,000 in grant funding awarded to partner agencies in the community

- $2,736,000 in United Way led initiatives, such as Creating Assets, Savings and Hope (CASH); Closing the Gap; and Erie/Niagara Birth to 8 Coalition

- $664,000 in bequests, endowment donations and investment income to support our work into the future

- $4,926,000 in contributions designated by donors to local nonprofits through the 2014 Campaign

To obtain a copy of our Audited Financial Statements, call 887-2626 or visit uwbec.org/financials.
THANK YOU
FOR RAISING YOUR HAND
UNITED WAY CAMPAIGN CO-CHAIRS
Susan O’Sullivan, Vice President – Sales, Ingram Micro
Jay McWatters, Partner, Dopkins & Company, LLP

Visit uwbec.org today.

742 Delaware Avenue • Buffalo, NY 14209 • 716-887-2626
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Names listed within the annual report are presented as they were provided to us by the donors. If your name is listed incorrectly, please notify us at 887-2626.