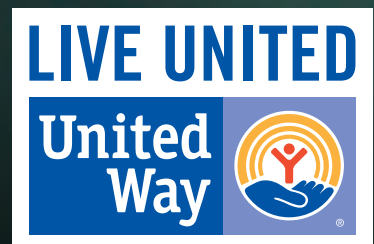


# MEANINGFUL RESULTS

— 2014-2015 ANNUAL REPORT & LEADERSHIP SOCIETY MEMBERSHIP ROSTER —



United Way of Buffalo & Erie County





# THE POWER OF POSITIVE CHANGE

Thanks to the support of our generous donors, volunteers, sponsors and partners, United Way exceeded its 2014 campaign goal, allowing us to make a meaningful difference in our community by improving quality of life for thousands of people.

**5,300** PEOPLE VOLUNTEERED

**27,**  **HOURS**

**48,600**

GAVE

**\$14.47M**



## OUR MISSION

United Way brings people, organizations and resources together to improve community well-being.

## OUR VISION

Every person in our community has the opportunity to enjoy the highest possible quality of life.

## OUR VALUES

- Service
- Integrity
- Collaboration
- Accountability
- Innovation

**\$900K**  
in new grant awards  
for partner initiatives

**\$7M+**  
in gifts

ENDOWMENT RAISED  
OVER THE  
PAST 4 YEARS

**\$4.5M**

**90** PROGRAMS & SERVICES RECEIVED FUNDING



13,900 children improved academic performance & related skills



23,200 people improved their financial stability or employment skills



18,200 people improved their health, safety or well-being



32,000 people received needed services in a time of crisis





MEANINGFUL MILESTONES

# BUILDING A STRONGER COMMUNITY

# CAMPAIGNS

In 2014, the United Way campaign grew for the fifth consecutive year, yielding numerous key accomplishments that help children reach their full potential, adults and families become more self-sufficient, and people of all ages improve their health and well-being.



“When you support United Way with your time, talent and contributions, you help build solutions for thousands of people in Erie County facing critical challenges such as poverty. Through United Way, you support an entire range of services that address the myriad of issues affecting local people and families, which helps to provide long-term solutions that improve their self-sufficiency and well-being.”

**MICHAEL WEINER, PRESIDENT & CEO**



# COMMUNITY IMPACT



## MEANINGFUL COLLABORATIONS

United Way brings people, businesses, nonprofits, organized labor and government nonprofits together to address the community's most critical needs. The collective power of this collaboration is far greater than one organization could accomplish alone.



### ERIE/NIAGARA BIRTH TO 8 COALITION

More than 50 nonprofits work with United Way to help children grow intellectually, physically, socially & emotionally



### CREATING ASSETS, SAVINGS & HOPE (CASH)

74 nonprofits collaborate with United Way to improve the financial health of hardworking families



### HEALTHY START, HEALTHY FUTURE FOR ALL COALITION

50 nonprofits partner with United Way to promote healthy nutrition & active lifestyles from infancy to adulthood



### LAUNCHED A COMMUNITY REPORT CARD SERIES

Produced and distributed the first report card on Childhood Obesity in Erie County



### LAUNCHED 50-MEMBER BIRTH TO 8 COALITION

Helped improve the lives of young children



### PILOTED CHILDREN'S CENTER FOR SUCCESS

Innovative day care supports families of children with challenging behaviors

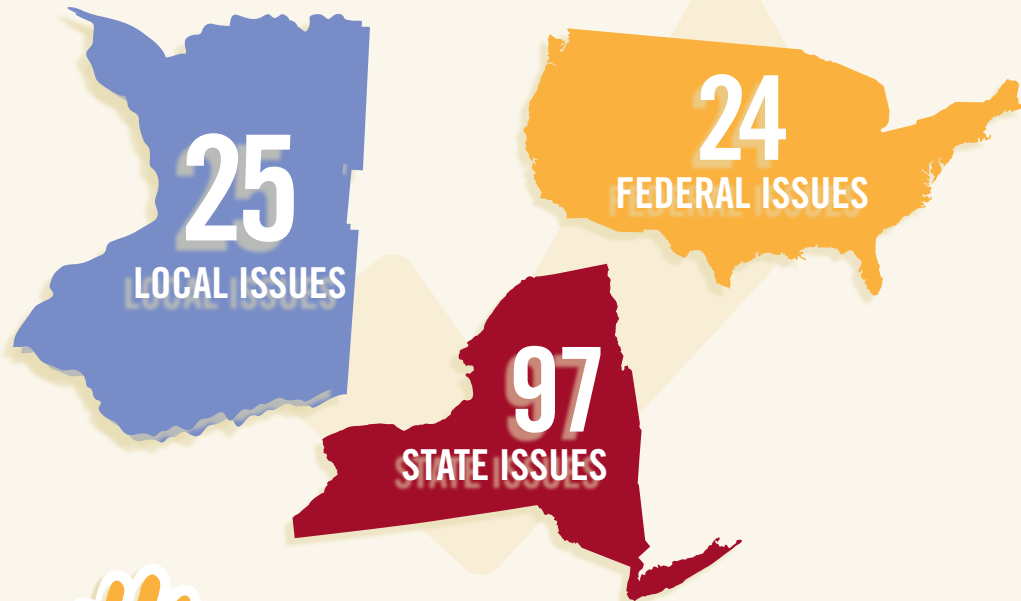


### HEALTHY START COALITION

Created a network of support for evidence-based infant nutrition practices throughout the community

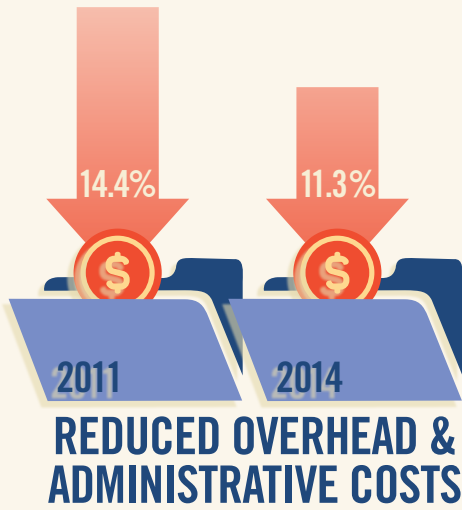
## ADVOCACY CONTACTS ADDRESSING COMMUNITY ISSUES

Established first Advocacy Committee, agenda & goals to represent our region on important human services issues and promote support of critical legislation



# BEYOND THE CAMPAIGN:

# ORGANIZATIONAL DEVELOPMENT



## STRATEGIC PLAN GOALS 2015–2020

- #1** Maximize resource development & build enduring donor relationships
- #2** Research conditions & prioritize actions to achieve collective community impact
- #3** Enhance organizational effectiveness

## RECOGNIZED AS



**A TOP WORKPLACE WINNER**  
*by The Buffalo News*

**BEST PLACES TO WORK FINALIST**  
*by Business First*

**68 AGENCIES COMPLETED 90 PROJECTS THROUGH SIX SIGMA TRAINING OFFERED BY OUR NOT FOR PROFIT RESOURCE CENTER**

**IMPROVED PARTICIPATION IN UNITED WAY EVENTS**

**41%**

**THROUGH IMPROVED TECHNOLOGY**

## GRANTS & ENDOWMENTS



### **SECURED \$2.5M DEPARTMENT OF EDUCATION FEDERAL GRANT**

to improve student achievement in two South Buffalo schools over the next five years



### **AWARDED \$2.9M GRANT FROM THE U.S. DEPARTMENT OF LABOR**

to grow apprenticeship programs in Western New York



### **RECEIVED \$2M ENDOWMENT GIFT FROM THE RALPH C. WILSON JR. FOUNDATION**

to fund WNY Girls in Sports, which supports inner-city youth athletics focused on childhood obesity

United Way serves as a transformational force for positive change, bringing value to businesses, employees, nonprofits and the community through research, community engagement and activation, and strengthening the nonprofit sector.



MEANINGFUL INVESTMENTS

**EMPOWERING  
PEOPLE  
IN NEED**



## MEANINGFUL INVESTMENTS

Every year, United Way invests millions of dollars in nonprofit programs that help people build knowledge, skills, independence, self-sufficiency and well-being.

Thanks to the generosity of our compassionate community, United Way invested \$4.5M into 90 programs and services throughout Western New York that address the most critical needs in Education, Financial Stability, and Health & Wellness, as well as providing access to health and human services, and ensuring sound disaster and emergency relief services.



### EDUCATION

\$1.9M invested in 56 programs

1,900 children improved their daily attendance

3,600 children improved their GPA

9,500 children improved developmental & decision-making skills

95% of early childcare staff increased their knowledge & skills

#### BIRTH TO 8 COALITION

Awarded \$20K grant for early childhood research

#### READING OFF THE RINK

Buffalo Sabres Partnership  
2K students increased reading by 50K hours



### FINANCIAL STABILITY

\$1.1M invested in 21 programs

3,900 people completed financial or vocational training

5,200 people developed a plan to address financial crises

#### FAMILYWISE PROGRAM

49K prescription claims processed \$1M in savings over 8 years

#### CASH COALITION

8,300 low- to middle-income individuals & families received free tax prep services

\$7M in Earned Income Tax Credits secured for working families

800 people attended 177 free financial capability classes



### HEALTH & WELLNESS

\$1M invested in 30 programs

3,400 seniors were driven to medical appointments or grocery stores

94% of older adults utilizing services ate at least one healthy meal per day

4,800 people at risk completed a safety plan

1,600 people were granted orders of protection

Opened Buffalo's 7<sup>th</sup> Baby Café to improve breastfeeding education/services

#### PLAY60/FITNESS FOR KIDS

Buffalo Bills & Independent Health Partnership  
5,400 students completed 933K hours of physical activity in 4 weeks

# BOARD OF DIRECTORS



"Buffalo and Erie County are at a significant crossroads where positive progress has gained significant momentum, yet 30% of our citizens are still struggling to make ends meet. The enthusiastic service of our board of directors, advisory council and legions of volunteers are more important now than ever. It will require each of us, working in unison, to ensure that everyone in our community has the opportunity to participate in the economic momentum of Western New York."

**DENNIS ELSENBEC, CHAIR  
NATIONAL GRID**



## OFFICERS



**David Hore, Vice Chair\***  
PCB Piezotronics, Inc.



**Eileen Morgan, Vice Chair\***  
Delaware North  
Companies, Inc.



**Keith Stolzenburg, Treasurer\***  
PricewaterhouseCoopers LLP



**LuAnne Kingston, Secretary\***  
HSBC Bank USA NA



**Herbert J. Glose  
Counsel\*\***  
Barclay Damon LLP

\*Executive Committee Member

\*\*Counsel to the Board of Directors (non-voting)

## UNITED WAY COMMITTEES

United Way is fortunate to have the support, talent and energy of numerous volunteers serving as committee chairs and members. We are deeply grateful for all that they do throughout the year. For more information on the following committees, please visit [uwbec.org](http://uwbec.org).

### Advocacy Committee

Chair: Brian Gwitt, Woods Oviatt Gilman

### Board Governance Committee

Chair: Jamie Batt, Rupp Baase  
Pfalzgraf Cunningham LLC

### Endowment Committee

Chair: Robert Zak, Merchants Insurance Group

### Human Resources Committee

Chair: Eileen Morgan, Delaware North Companies, Inc.

### Marketing Committee

Chair: Jennifer Parker, Jackson Parker  
Communications LLC

### Community Impact Committee

Chair: Roger Cominsky, Barclay Damon LLP

MEMBERS



**Jamie Batt\***  
Rupp Baase Pfalzgraf  
Cunningham LLC



**Jeremy Beck\***  
Anvil Investment  
Partners



**Jennifer Stanonis  
Constantine**  
WGRZ Channel 2



**Dr. Katherine  
Conway-Turner**  
Buffalo State College



**Pionne Corbin**  
GEICO



**Reetuparna (Reena) Dutta**  
Hodgson Russ LLP



**Robert Feldman**  
Gross, Shuman, Brizdle &  
Gilfillan, PC



**Gretchen Geitter**  
Buffalo Bills



**Brian Gwitt**  
Woods Oviatt Gilman



**Pastor Roderick Hennings**  
Zion Dominion Global  
Ministries



**Neil Hosty\***  
M&T Bank



**Frank Hotchkiss\***  
United Steelworkers



**Donald Ingalls**  
BlueCross BlueShield  
of WNY



**Dr. Richard Jurasek\***  
Community Volunteer



**David Kimelberg**  
Seneca Holdings



**David McNamara**  
Phillips Lytle, LLP



**Gregory Norwood**  
First Niagara Bank



**Susan O'Sullivan\***  
Ingram Micro



**Jennifer Parker\***  
Jackson Parker  
Communications LLC



**Dr. Khalid Qazi**  
University at Buffalo  
and Sisters Hospital



**Sharon Randaccio\***  
Performance Management  
Partners, Inc.



**Luis Rodriguez**  
Rodriguez  
Construction Group



**Honorable Robert Russell**  
Buffalo City Court



**Elizabeth Savino**  
CTG, Inc.



**Dr. A. Scott Weber**  
University at Buffalo



**Darley Willis\***  
Erie Community College

\*Executive Committee Member

# OUR SINCEREST THANKS

We are deeply grateful for the dedication and commitment of the following board members and advisory council members who have recently concluded their service:

## BOARD MEMBERS

### Steve Finch

GM Powertrain, Tonawanda Engine Plant

### Rich McCarthy

M&T Bank

### James Walleshauser

Independent Health

### Evelyn Hidalgo

#76 Herman Badillo Bilingual Academy

### Lisa Lindquist

Sightline Consulting

### Eugene Partridge

LPCiminelli

### Patrick Radtke

Ford Motor Company

## ADVISORY COUNCIL MEMBERS

### Jeremy Jacobs Jr.

Delaware North Companies, Inc.

### Kirsti A. Hunt

LPCiminelli

### Richard S. Gold

M&T Bank

## UNITED WAY AFFINITY GROUPS

### Tocqueville Society

Co-Chairs: David & Shari Hore, PCB Piezotronics, Inc.

### Women's Leadership Council

Chair: Paulette M. Crooke, Community Volunteer

## ADVISORY COUNCIL



**Stephen W. Bell**  
Eric Mower + Associates



**Kathleen Lawley Best**  
Lawley Insurance



**Donald K. Boswell**  
WNY Public Broadcasting  
Association



**Roger F. Cominsky**  
Barclay Damon LLP



**Steve Finch**  
GM Powertrain,  
Tonawanda Engine Plant



**Anne Glose**  
Moog Inc.



**Pamela D. Heilman**  
Of Counsel  
Hodgson Russ LLP



**Peter F. Hunt**  
Hunt Real Estate ERA—  
Administration



**Maureen O. Hurley**  
Rich Products Corporation



**Michael P. Keating**  
Wegmans Buffalo Stores



**Rich McCarthy**  
M&T Bank



**The Honorable  
E. Jeannette Ogden**  
Unified Court System



**Jim Tilley**  
Community Volunteer



**John N. Walsh III**  
Walsh Duffield Cos., Inc.



**Robert M. Zak**  
Merchants Insurance Group



## HONORING PETER & MARY JO HUNT



As true Buffalonians, Peter and Mary Jo Hunt are committed to proving that the city is a viable and vibrant place to live. Through their work in the community and at United Way they are the living embodiment of that message.

After graduating from college, Peter and Mary Jo became active members of the Buffalo community, and United Way acted as the common thread for their endeavors. They concentrated on helping people in the community that their work would affect, specifically in the areas of child care, education and literacy, and enhancing the capacity of community-based organizations. During this time they raised four children—Emily, Charlie, Leigh and Christina. The Hunts believe in creating a legacy of service and always included their children in their volunteer efforts with United Way. Today, they still find ways to incorporate community service into their family life, and Peter and Mary Jo consider their grown children their greatest accomplishment.

A WNY native, Peter is an ardent United Way supporter and actively engages in Hunt Real Estate's United Way Campaign efforts, including

a highly successful annual golf tournament, wine tour and auction. Peter began his career in real estate, selling houses for the firm founded by his grandfather. In the 40 years since, he has grown the company from a small residential and commercial brokerage to an integrated real estate and homeownership services organization with sales in excess of \$1.8 billion. The company now includes a residential brokerage with offices in New York and Arizona, as well as commercial offices, a mortgage banking firm, a title agency, an insurance agency, and a home building company. Peter serves as the organization's chairman and CEO. He also serves as a trustee of the Albright Knox Art Gallery; the YMCA of Buffalo Niagara; and his alma mater, St. Lawrence University; and is a Say Yes Foundation board member.

Mary Jo's more than 30 years of community service make her one of WNY's greatest assets. She has served numerous organizations, including the Junior League of Buffalo, WNY Grantmakers Association, WNY Women's Foundation, Paul Smiths College, and Nardin Academy. Mary Jo is vice president of the Association of Junior Leagues International and executive director of the James H. Cummings Foundation. In addition, she spends much of her time on community initiatives such as United Way. Her devotion to early childhood education led to the founding of Success by Six and the Child Care Coalition of the Niagara Frontier. Professionally, she trained teachers for over 15 years at CAO Erie County Head Start, and later served as executive director of Leadership Buffalo.

The United Way would not be where it is today without Peter and Mary Jo Hunt. Between them they have served more than 15 years on our board of directors; and as chairs of the 2004 Campaign and the Tocqueville Society in 2014, they helped inspire thousands of people to improve our community. Their passion for making the community a better place to live has helped United Way grow through the years.

Peter and Mary Jo Hunt are a prime example of a family dedicated to strengthening our community. We are proud to honor them as the United Way Tocqueville Society Philanthropists of the Year.

# MANY THANKS TO OUR GENEROUS SPONSORS

## CHECKOUT SCANNING PROGRAM



## COMMUNITY BABY SHOWER



## HOMETOWN HUDDLE



## WORK 'N PLAY DAY & FAMILY VOLUNTEER DAY



## VOLUNTEER COORDINATOR TRAINING



## LEADERSHIP SOCIETY PROGRAMMING



## LEADERSHIP EXECUTIVE SPONSORS



## WOMEN'S LEADERSHIP COUNCIL

Programming Sponsors:



Community Baby Shower Sponsor:



## VOLUNTEER APPRECIATION BREAKFAST



**DAY OF CARING**  
Programming Sponsors:



In-Kind Sponsors:



**CAMPAIGN COORDINATOR**  
**THANK-YOU RECEPTION**



**UNITED WAY CHALLENGE**

Grand Prize Sponsors:



Media Sponsors:



**THANK YOU**

**\$2M ENDOWMENT GIFT FROM THE RALPH C. WILSON JR. FOUNDATION**  
to fund WNY Girls in Sports, a program that exposes young girls to a variety of different sports and encourages the enhancement of valuable social skills to help them realize their full potential.

A close-up photograph of a person's hands pouring coffee. The person is wearing a light-colored, long-sleeved shirt. They are holding a black kettle in their right hand, pouring a stream of golden-brown coffee into a white ceramic cup held in their left hand. The background is softly blurred, suggesting an indoor setting with natural light. An orange rectangular box is overlaid on the bottom left of the image, containing white text.

MEANINGFUL CONTRIBUTIONS

**GIFTS OF  
LASTING  
IMPACT**



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## MEANINGFUL CONTRIBUTIONS

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More than 45,000 people, companies and organizations contributed to the 2014 United Way Campaign. Thanks to their generosity, people in Erie County will have access to programs and initiatives that address the community's most critical needs.

United Way is deeply grateful for the compassion and generosity that enables us to focus on our mission every day.



---

**98 Tocqueville Society members contributed more than \$1.5M**



---

**68 companies held golf tournaments, auctions, BBQs, bake sales, raffles & more to support United Way's mission**



---

**4,575 Leadership Society members each give \$500 or more to support United Way's work in the community**



---

**66 companies and their employees gave \$10K or more to the campaign with 75% or more contributed directly to United Way**



---

**1,250 Women's Leadership Council members hosted the 100 Women Who Care event where they awarded \$10K to Compass House**



---

**Members of over 217 labor organizations donated \$ and/or volunteered**

# TOCQUEVILLE SOCIETY MEMBERS

## MILLION DOLLAR ROUNDTABLE

Includes members who have donated a total of \$1M or more to United Way over the years.

PEGGY PIERCE ELFVIN\*

MR. AND MRS. JEREMY M. JACOBS SR.

MARGARET L. WENDT FOUNDATION:

Janet Day • Robert J. Kresse • Thomas D. Lunt



Bob and Ann Brady



Mr. and Mrs.  
Robert Gioia



Mr. and Mrs.  
David Hore



Mr. and Mrs.  
Patrick Hodgson



Peter and Mary Jo Hunt



Mr. and Mrs.  
Jeremy M. Jacobs Sr.



Alice and Jeremy  
Jacobs Jr.



Mr. Ross B. Kenzie



Mr. Joseph A. Gardella  
and Ms. Carol A. Kizis



Mr. and Mrs.  
Frank McGuire



Carol and Carl  
Montante



Frank and  
Theresa Papa



Ronald J. and  
Diane M. Papa



Richard and  
Carol Penfold



Jenny and Rajat Shah



Mr. and Mrs.  
Timothy J. Shedler



Mr. and Mrs.  
Robert L. Stevenson



Ruth Kahn Stovroff



Ted and Ginna Walsh



Jack and Connie Walsh



Mary and  
Ralph\* Wilson



Margaret and Bob Zak

## TOCQUEVILLE SOCIETY MEMBERS

### \$100,000+

- Paulette M. Crooke and Michael Toner
- Mary Ellen Eagan\*
- Mary and Ralph\* Wilson

### \$50,000 – 99,999

- EJ and Karen Butler
- William and Patricia Frederick
- Margaret M. Martin

### \$25,000 – 49,999

- Charles E. Balbach
- Jennifer and Teo Balbach
- Melissa Balbach and John Bace
- The James H. Cummings Foundation:
  - Charles F. Kreiner, Jr.
  - Richard C. Bryan, Jr.
  - William L. Joyce
  - Amy L. Clifton
  - Christopher T. Greene
  - Robert J.A. Irwin
  - Theodore L. Putnam, MD
- Edmund A. and Mary Michael C. Egan
- Mr. Richard E. Garman
- Dorothy R. Garrett\*
- Hahn Family Foundation
- Stanford and Judith Lipsey
- Donald I. MacDavid Estate
- Mr. and Mrs. Robert G. Wilmers
- *1 member wishes to remain anonymous*

### \$15,000 – 24,999

- The Cameron and Jane Baird Foundation
- Bill and Jody Dowdall
- Josephine Goodyear Foundation:
  - Edward F. Walsh, Jr.
  - William G. Gisel, Jr.
  - Elizabeth Stevens Gurney
  - Karen S. Magee
  - Elizabeth S. Mitchell
  - The Rev. Ellen M. Montgomery
  - Brad Wyckoff
- Robert J. and Martha B. Fierle Foundation
- Mr. and Mrs. Patrick W. E. Hodgson
- David and Shari Hore (Tocqueville Co-Chairs)
- Peter and Mary Jo Hunt (Tocqueville Co-Chairs)
- Alice and Jeremy Jacobs Jr.
- Mr. and Mrs. Christopher Koch, New Era Cap
- John and Marsha Koelmel
- Lawley Insurance
- Bob and Carolyn Montgomery
- Chris and Holly Nelson
- Holloway Constantine Ortman Philanthropic Fund
- Sebastian, Awner and Houlding Group at Merrill Lynch:
  - Mrs. Maxine and Dr. Steven Awner
  - Mr. Chris and Mrs. Kimberly Sebastian
  - Mr. Austin Houlding and Ms. Michelle Daubert
- Mr. and Mrs. Robert E. Sadler Jr.
- Rajat and Jenny Shah
- Mr. and Mrs. Robert L. Stevenson
- Alan and Phyllis Vogt
- Jim and Michal Wadsworth
- Ted and Ginna Walsh
- Gina and Michael Weiner
- Margaret and Bob Zak
- *1 member wishes to remain anonymous*

### \$10,000 – 14,999

- The Bennett Family
- Jim and Rosemary Biddle
- Ann and Bob Brady
- Joan and David Bruce
- Jerry and Barbara Castiglia
- Randall and Suzanne Clark
- Constance Stafford Constantine and Walter E. Constantine, Jr. Philanthropic Fund
- Frank and Robin Curci
- Mark J. Czarniecki and Elizabeth Czarniecki
- Mark and Nancy Davis, Davis Family Foundation
- James and Alison Derrick
- Robert A. and Elizabeth S. Evans
- Drs. Eli Farhi and Emily S. Friedan
- Dr. Joseph A. Gardella Jr. and Ms. Carol A. Kizis
- Mr. and Mrs. Robert D. Gioia
- Donna M. Gonser, Lumsden & McCormick, LLP
- Eugene P. and Kathleen C. Gramza
- Peter Grogan and Christye Peterson, United Capital Private Wealth Counseling
- Gordon and Gretchen Gross
- Louis and Joan Jacobs
- William and Anne Joyce
- Kenneth R. and Linda A. Kahn
- Ruth Kahn Stovroff
- Mrs. Bernard J. Kennedy
- Mr. Ross B. Kenzie
- Brian and Deborah Lipke
- Mr. and Mrs. Frank McGuire
- Jay and Mary McWatters
- Mr. and Mrs. John A. Mitchell
- Carol and Carl Montante
- Charles Moran
- Mrs. De Moss
- Carol and Reg Newman
- Mr.\* and Mrs. Donald F. Newman
- Mr. and Mrs. James D. Newman
- Michael and Marcy Newman
- Sanford and Margery Nobel
- Sandra and Greg Norwood
- Nils and Sandra Olsen
- Ronald J. and Diana M. Papa
- Frank and Theresa Papa
- Richard and Karen Penfold
- Frederick and Lisa Pierce
- Anne and Phil Rimmler
- Mr. and Mrs. Timothy J. Shedler
- Mrs. Kenneth L. Slawson
- Maria Testa and Thomas Petrocelli
- Tim and Colleen Tevens, Columbus McKinnon Corp.
- Connie and Jack Walsh
- Robert and Aileen Walter
- Eileen & Rupert Warren Charitable Fund
- Howard and Leslie Zemsky
- Barbara J. Morgan and Charles F. Zukoski
- *5 members wish to remain anonymous*



\*We express our deepest condolences to the families of those listed above who have passed away.



MEANINGFUL ENDOWMENTS

**LONG-LASTING  
SUPPORT  
FOR UNITED WAY'S  
MISSION**

# ENDOWMENTS

United Way has been bringing people, organizations and resources together to improve community well-being since 1917. As we approach our next 100 years, we are building a strong endowment fund that will support critical investments in community priorities. Your gift to the endowment is an effective and powerful way to show your leadership in our community, as it translates gifts of time and money into positive social change for future generations.

## ENDOWMENT ROSTER

### Million Dollar Legacy Circle

- Peggy Pierce Elfvín\*
- Ralph C. Wilson Jr. Foundation

### Tocqueville Society Legacy Circle

- Paulette M. Crooke and Michael Toner
- Robert A. and Elizabeth S. Evans
- William and Patricia Frederick
- Jock and Betsy Mitchell
- Ted and Ginna Walsh
- Gina and Michael Weiner
- Mary and Ralph\* Wilson
- Margaret and Bob Zak

### Legacy Circle

- James Y. Bender
- The Bennett Family
- Martha M. Berent\*
- Mr. and Mrs. James Biddle Sr.
- Corrine G. Bird\*
- John and Mary Christopher
- David Donald Fund\*
- Robert Donough\*
- Andrew and Teresa Dorn
- Mary Ellen Eagan\*
- Dorothy R. Garrett\*
- Richard Gold
- Peter Grogan
- Rose Halbreich, Abe Halbreich, and Stanley M. Halbreich Endowment Fund\*
- John and Maureen Hurley
- Gregory A. Kayne\*
- Eric E. Lansing\*
- Albert H. Laub\*
- Donald I. MacDavid\*
- Margaret M. Martin\*
- Barbara Matthews\*
- Paul C. Reger\*
- Mr. and Mrs. Raymond J. Riefler Memorial Fund\*
- Rose Karnofsky Ruttenstein, Maxwell A. Ruttenstein, and Kalman Ruttenstein Endowment Fund\*
- Mary S. Ruttenstein Memorial Fund\*
- Harris N. Snyder Fund\*
- Susan and James Tilley
- Eileen & Rupert Warren Charitable Fund\*

### Endowment Gift

- Lawley Family Gift
- Lumsden & McCormick, LLP

\*We express our deepest condolences to the families of those listed above who have passed away.



## ENDOWMENT CONTINUES TO GROW

To date we have raised \$7M+ toward our goal with \$1.8M in expectancies, including life insurance policies, charitable trusts, and gifts promised.



“United Way is the right organization to help our entire community every year. We are honored to permanently endow our annual gift for the benefit of future generations.”

### TED & GINNA WALSH



MEANINGFUL LEADERSHIP

**INVESTING  
TIME, TALENT  
& RESOURCES**

# LEADERSHIP SOCIETY

The 4,575+ members of the Leadership Society play an essential role in the success of United Way's mission by helping to support programs, collaborations, volunteering and training.

## \$5,000 – 9,999

- Rick and Sylvia Abramson
- John P. Amershadian and Denise Hanlon, Hodgson Russ LLP
- Barbara and Brian Baird, Kavinoky Cook LLP
- Joseph H. and Diane J. Bell, Moog Inc.
- Gary and Willow Brost
- Mr. John R. Bruckman
- Dr. Robert F. Burkard
- Mary Anne and Ray Dannenhoffer, University at Buffalo, The State University of New York
- Jeff and Jeanne Dorn, TMP Technologies Inc.
- Mr. and Mrs. Matthew J. Fairbairn
- Mr. and Mrs. Christopher J. Feeny, Delaware North Companies, Inc.
- Bob and Lisa Feldman, Gross Shuman Brizdle & Gilfillan PC
- Nancy and Richard Ferranti
- The Goeddertz Family
- Dr. Jeffery J. and Marim E. Grace
- Mr. and Mrs. James Houser, Delaware North Companies, Inc.
- Mr. Philip H. Hubbell
- John and Maureen Hurley, Canisius College
- Edwin M. Johnston Jr.
- Todd M. Joseph and Barbara J. Ostfeld
- Drs. David and Emily Ets-Hokin Kaye
- Kevin and Adair Kearney
- LuAnne and Jeff Kingston, HSBC Bank USA, N.A.
- Dr. Margaret H. McAloon
- Mr. and Mrs. Joseph D. and Penelope W. McDonald
- Nora McGuire
- Kevin and Pam Murphy
- Tamara B. Owen, Olmsted Center for Sight
- Henry and Patty Porter
- Mr. and Mrs. Gary Quenneville
- Thomas and Audrey Ramage, M&T Bank
- Mr. Kevin Reinhard
- David and Marjorie Schmidt, EY
- Harris N. Snyder Fund
- Theresa R. Stephan Hains M.D., Buffalo State College
- Mr. and Mrs. Keith Stolzenburg
- Mr. and Mrs. Sean P. and Diane Sullivan
- Robert P. Thill and Elizabeth A. Moll Charitable Gift Fund
- Nancy Warner\*
- Heather and Jon Williams, The OSC Charitable Foundation
- Tom and Carolyn Wrinn
- 4 members wish to remain anonymous



## \$2,500 – 4,999

- Kim Adelman, Realty USA—Williamsville Office #1
- Richelle and Scott Allen-King
- Kurt D. Amico
- Martha and Tom Anderson, Nixon Peabody LLP
- Mr. and Mrs. Frederick Attea
- Jack and Sharon Barrett, Tops Friendly Markets
- Kirk and Gayle Barton
- Judi and Tom Basinski
- Alvino and Kristin Battistoni, Rich Products Corporation
- Paul and Mary Grace Bauer
- Dr. Jeffrey and Susan Beich
- Keith and Patricia Belanger
- Stephen W. Bell
- Keith A. Belote
- John and Mary Beltrami
- Nancy Bergan
- John and Suzanne Berger
- Mr. William Bernhardt
- Mr. and Mrs. James Biddle Sr.
- Mr. Joseph D. Bielecki
- William and Katherine Bissett
- Dennis and Leilani Black, University at Buffalo, The State University of New York
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- Mrs. Crystal B. Boling-Barton
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FINANCIAL STABILITY



Secured \$142K from the IRS to pilot a tax assistance network



Piloted WNY Regional Volunteer Income Tax Assistance Network



Partners prepared 11,600 federal tax returns



Secured \$16.5M in refunds for low-income families in 5 WNY counties

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- Robert and Kristie McArdle
- Mr. Raymond N. McCabe
- Leslie McCain
- Mark W. McCall
- Rick and Mary McDermott
- Lynne and Dan McFarland
- Oluwole A. McFoy, P.E.
- June A. McGrath
- Jamie and Matt McKeon
- Tim and Lisa McMorrow
- David and Allyson McNamara, Phillips Lytle LLP
- Jeff and Robynn McPartlan Rich
- Ryan McPherson
- Margaret J. Meachem
- Martha Meegan
- Mrs. Amanda and Mr. Larry Megan
- Scott and Susan Meier
- Thomas Melendy
- Pamela Menard
- William and Melissa Menasco
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- Mr. David B. Michaud
- James A. Michaud
- Bonnie Mikolajczak
- Jim and Marisa Milbrand, Barclay Damon LLP
- Dr. Cristanne Cay Miller
- Robert and Gail Miller, Evans Bank
- Thomas M. Miller, Harlequin Distribution Center
- James Milles
- Sanford Mock
- Kathleen Moguel
- Bruce and Katherine Mohney
- Edward and Benita Monaco
- Mark and Trisha Monile
- Lynne and Tom Moore
- Richard Moot
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- Mr. Bruce A. Morlock
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- Mrs. Candise A. Morris
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- Michael and JoAnne Mroziak
- Mr. and Mrs. James M. Mucklewee
- Mr. and Mrs. David A. Munschauer
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- Mr. Joel W. Murphy Jr.
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- Paul Murphy, Buffalo Niagara Convention Center
- Mr. Robert P. Murphy
- Timothy Murphy
- Paul and Kathryn Murray, Gibraltar Industries Inc.
- Lucy and Dominick Muto
- James and Linda Nadbrzuch
- Mr. and Mrs. David J. Nasca, Evans Bank
- Marjie and John Nau
- Mr. Daniel Neilson
- Thomas W. Nelson, Hodgson Russ LLP
- Colleen Newton
- Mary E. Nicotera
- Linda S. Niedbalski
- Nancy Nielsen
- Alan Percy and Susan Niver Percy
- Phil and Nicole Nobel
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- James O'Donnell
- Jane K. O'Donnell
- Randall and Rita Odza
- Karl Oesterle
- Donald and Jane Ogilvie
- Marit Ogin, DuPont De Nemours E I & Co./ USW Local 6992
- John and Beth O'Keefe
- Mr. John A. Olear Jr.
- Kathleen O'Leary and Michael Collins, Roswell Park Cancer Institute
- James Olek
- Mr. Vincent M. O'Neill
- Ms. Karen O'Quin
- Peg Overdorff
- Gary and Kim Pacer
- Donald Papaj, Marketing Technologies
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- Margaret Paroski, M.D.
- Bob and Deanna Pavone
- Pamela Pawenski
- Dr. Hal D. Payne, Buffalo State College
- A. Michael and Mary Jo Penizotto
- Clotilde Perez-Bode Dedecker
- Jonathan Perkins
- Paul Perlman and Mary Mattimore
- Tanya Perrin-Johnson
- Dr. Philip R. Perry, University at Buffalo, The State University of New York
- John and Amy Persons
- Mr. Timothy J. Pfohl
- Mark and Lisa Phillips

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\*We express our deepest condolences to the families of those listed above who have passed away.

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- Dr. and Mrs. Matthew J. Phillips
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- Michael Reilly
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- Jacob Rich III and Cynthia Rich
- Paul J. and Suzanne M. Rich
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- Karl I. Riner
- John Ringland and Raya Huang
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- David and Sherry Rook
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- Valerie Rosenhoch, Univera Healthcare
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- Jim and Beth Schmit, Jaeckle Fleischmann & Mugal, LLP
- Ron and Sue Schmitz
- Mr. Edward P. Schneider
- James and Maya Schneider, Ferguson Electric Construction Co. Inc.
- Ken Schoetz, MASH Care Network
- Mr. David C. Schopp, Legal Aid Bureau of Buffalo
- Julie and Kevin Schuler
- Andrew Schultz
- Christopher Schultz, Tops Friendly Markets
- Jeanette and Craig Schultz, Praxair Inc.
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- Joe and Lori Segarra
- Sanjay Sethi
- Mr. Mark W. Severson
- John Sexton
- R. F. Shadwick
- Christopher and Martha Shafer
- Toby and Samuel Shapiro
- Jeffrey and Darlene Shaw



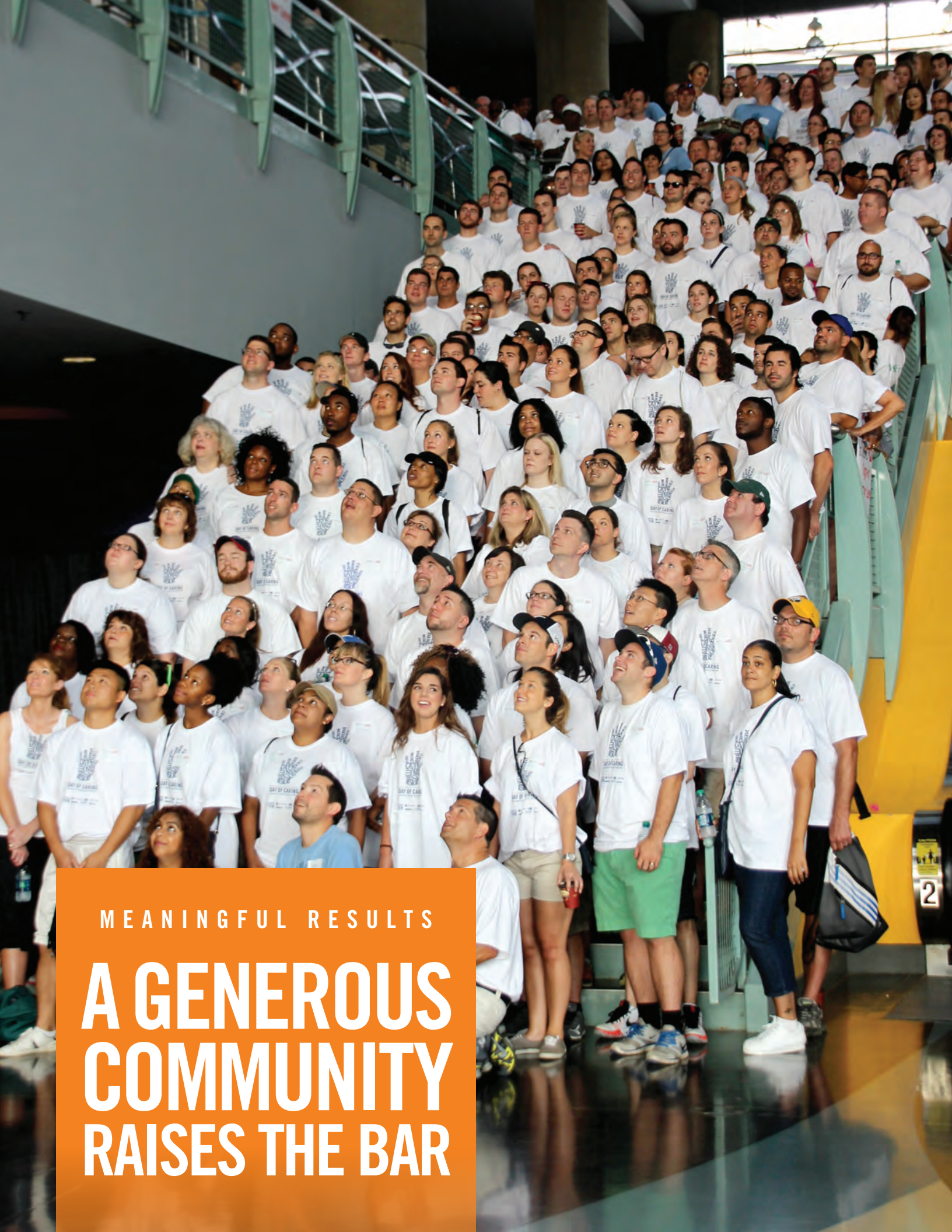
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- Barbara and Larry Sherman
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- Lisa L. Smith and John M. Zugarek, Phillips Lytle LLP
- Mrs. Rachel S. Smith
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- Dr. Alfred A. Stelmach, Erie Community College
- Jeffrey W. and Eileen M. Stone
- Molly Stone
- Diana M. Straube, Neighborhood Legal Services, Inc.
- Scott B. and Shana E. Strozyk
- Donna Hoelscher Suchan
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- Dr. Bonnie Sunday, HealthNow New York Inc. d/b/a BlueCross BlueShield of Western New York
- Wendy and Mark Swihart
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- Michael and Debra Valenti-Tylwalk, First Niagara Bank
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- Mr. William R. Vanecek
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- Dr. Rocco Venuto
- Kelly and Eon Verrall
- Madonna Verrastro
- The Vespa Family
- Mr. and Mrs. Lawrence J. Vilardo
- Meg Villa, School #27 Hillary Park Academy
- Mr. Richard J. Vivacqua
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- John and Robin Wagner, Gibraltar Industries Inc.
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- Debbie and Michael Walsh
- Mark D. Walter, HealthNow New York Inc. d/b/a BlueCross BlueShield of Western New York
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- Brian White
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- Mr. Gregory J. Wilber
- Linda Wilk, Verizon and ECH/ECMC Retiree
- Paulette and Jerry Willett
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- Cherie Williams
- Mr. Jeffrey M. Williamson
- Ms. Darley M. Willis
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- Mr. Scott D. Winkley
- Kurt Winter
- Wayne and Janet Wisbaum, Kavinoky Cook LLP
- Blaine and Susan Witt, Pfannenberg
- Mr. and Mrs. Frederick A. Wolf, Barclay Damon LLP
- Tammy Wolff
- Mr. Anthony M. Woods, Roswell Park Cancer Institute
- Mr. and Mrs. Don Woods
- The Woods Family
- Kurt and Sheryl Wozniak
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- Jennifer L. Yates
- Mr. David G. Yearke
- H. Walter and Dee Ann Young
- C. Michael Zabel
- John and Deanna Zak, Hodgson Russ LLP
- Richard and Karen Zakalik, Jewish Community Center of Greater Buffalo
- Shahed Zamam
- Mr. and Mrs. Joseph E. Zdarsky, Zdarsky Sawicki & Agostinelli
- Chris and Victoria Zeis
- Karin A. Ziegler, Presbyterian Senior Care of Western NY
- Rita M. Zientek
- C. Richard Zobel
- Thomas and Colleen Zugger, MassMutual
- Mr. Timothy Zulawski
- Mr. John and Ellen Zupa
- Mr. Alan J. Zylinski
- *158 members wish to remain anonymous*

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MEANINGFUL RESULTS

# A GENEROUS COMMUNITY RAISES THE BAR

# CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

Thank you to the following companies, organizations, labor unions, government entities and foundations that run campaigns or contribute corporate gifts or grants to support United Way's work.

## \$500,000+

- Buffalo Bills
- Delaware North Companies, Inc.
- GEICO
- M&T Bank
- University at Buffalo, The State University of New York
- Wegmans Food Markets

## \$100,000 – 499,999

- Bank of America
- Buffalo State College
- Erie County
- First Niagara Bank
- HealthNow New York Inc. d/b/a BlueCross BlueShield of Western New York
- Hodgson Russ LLP
- HSBC Bank USA, N.A.
- Ingram Micro
- Margaret L. Wendt Foundation
- Merchants Insurance Group
- Moog Inc.
- National Grid
- Praxair Inc.
- Rich Products Corporation
- Roswell Park Cancer Institute
- The Buffalo News
- Tops Friendly Markets
- UPS

## \$50,000 – 99,999

- Aurubis Buffalo Inc.
- Buffalo Public School System
- Citi
- CTG
- Ferguson Electric Construction Co. Inc.
- Fisher-Price
- General Mills Inc.
- Hunt Real Estate ERA
- Independent Health
- Ivoclar Vivadent, Inc.
- James H. Cummings Foundation
- Kaleida Health
- KeyBank NA
- Lawley Insurance
- LPCiminelli
- Multisorb Technologies
- NOCO Energy Corporation
- PCB Piezotronics
- Phillips Lytle LLP
- Specific Solutions Inc.
- United States Postal Service — Buffalo
- United States Postal Service — Rochester
- United Way of Buffalo & Erie County
- Walmart
- Walsh Duffield Cos., Inc.
- Williamsville Central School District

## \$25,000 – 49,999

- Barclay Damon LLP
- Buffalo Psychiatric Center
- City of Buffalo
- Columbus McKinnon Corp.
- DHS — Customs and Border Protection
- DuPont De Nemours E I & Co./USW Local 6992
- Eastman Machine Co.
- Enterprise Rent-A-Car
- Erie 1 BOCES
- Erie Community College
- Erie County Social Services Department
- Evans Bank
- EY
- FedEx Corporation
- Ford Motor Company Buffalo Stamping Plant/ UAW Local 897
- Freed Maxick CPAs
- Goodyear Dunlop Tires North America Ltd.
- Gross Shuman Brizdle & Gilfillan PC
- Hahn Family Foundation
- IIMAK
- Ingersoll Rand
- IRS
- John W. Danforth Company
- Lumsden & McCormick, LLP
- Macy's Department Stores
- NFTA
- PricewaterhouseCoopers LLP
- Ralph C. Wilson Enterprises
- Target Stores
- The Travelers Companies Inc.
- Thruway Authority
- Transportation Department
- Tronconi Segarra & Associates LLP
- U.S. Border Patrol Buffalo Sector
- U.S. Department of Veterans Affairs (VA) Regional Office
- Unified Court System
- WNY DDSO

## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

### \$10,000 – 24,999

- 3M Company
- Air Force — 914<sup>th</sup> Airlift Wing
- Amherst Central School District
- AT&T
- Buffalo Federation of Neighborhood Centers
- Buffalo Medical Group PC
- Buffalo Retired Teachers
- Canisius College
- CannonDesign
- Catholic Health System
- CHBWV
- Child & Adolescent Treatment Services
- Child & Family Services of Erie County
- Citizens Bank
- Cobham Mission Systems Division
- Community Foundation for Greater Buffalo
- Corrections — Collins
- Corrections — Wende
- Curbell Inc.
- Daemen College
- Derrick Corporation
- DHS — Customs and Border Protection Toronto Airport
- Dopkins & Company, LLP
- Dunn Tire Corp.
- Environmental Conservation — NYS
- Erie County Medical Center
- Erie County Retirees
- Federal Market Company Inc.
- Frontier Central Schools
- Gibraltar Industries Inc.
- Hanover Insurance
- HarborCenter
- Harlequin Distribution Center
- Harry R. Defler Corp.
- Hurwitz & Fine, P.C.
- IBM Corporation
- ITW United Silicone
- Jaeckle Fleischmann & Mugel, LLP
- JCPenney Company Inc.
- Joe Basil Chevrolet
- Josephine Goodyear Foundation
- Kavinoky Cook LLP
- Kenmore-Town of Tonawanda UFSD
- Lactalis American Group



- Life Technologies Corp. Thermo Fisher
- Mader Construction Company Inc.
- Magavern Magavern Grimm LLP
- McGuire Group Inc.
- Merrill Lynch
- Mollenberg-Betz Inc.
- National Fire Adjustment Company
- National Fuel Gas Distribution Corporation
- Nationwide Insurance Company
- New Era Cap Company Inc.
- Nixon Peabody LLP
- NYS United Teachers — Retirees of WNY
- Orchard Park Central School District
- Paul William Beltz P.C.
- Principal Financial Group
- Quackenbush Company Inc.
- Ralph C. Wilson Foundation
- Realty USA
- Renaissance Charitable Foundation Inc.
- Robert J. & Martha B. Fierle Foundation
- Schroeder Braxton & Vogt Inc.
- Seneca Gaming Corporation — Seneca Buffalo Creek
- State Troopers — Troop T
- Sweet Home Central School District
- Taxation & Finance Department — NYS
- The Bon-Ton Stores
- The Bonadio Group
- The Cameron and Jane Baird Foundation
- Trubee Collins & Company Inc.
- U.S. Attorney's Office
- U.S. Citizenship and Immigration Service (USCIS)
- U.S. Department of Veterans Affairs (VA) WNY Healthcare Systems
- Uniland Development Company
- United Capital Private Wealth Counseling
- Univera Healthcare
- VA Medical Center — Canandaigua
- Wells Fargo
- West Seneca Central School District
- WGRZ TV — Channel 2
- Worker's Compensation — NYS

### \$5,000 – 9,999

- AAA Western and Central New York
- AECOM
- Air Force 107<sup>th</sup> AW
- Amherst Town Employees
- Aspire of WNY
- Avox Systems Inc.
- Belmont Housing Resources for WNY
- Boys & Girls Clubs of Buffalo
- Buffalo & Erie County Public Library
- Buffalo Building and Construction Trades Council
- Buffalo Fire Department
- Buffalo Hospital Supply

## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Buffalo Urban League
- Clarence Central School District
- Cleveland Hill Union Free School District
- Coca-Cola Bottling Co. of Buffalo Inc.
- Corrections — Gowanda
- Crowley Webb & Associates
- D'Youville College
- Deloitte
- District Attorney's Office
- Division of Disability Determinations  
Office of Temporary & Disability Assist.
- Eclipse Multi-Sport
- Eli Lilly & Company
- Entercom Buffalo
- Eric Mower + Associates Inc.
- Erie & Niagara Insurance Association
- Erie County Environment & Planning Dept.
- Erie County Health Department
- Erie County Probation Department
- Erie County Public Works
- FBI
- Fresenius Kabi USA
- Glaxo SmithKline Beecham
- GM Powertrain/UAW Local 774  
Tonawanda Engine Plant
- Goldberg Segalla LLP
- Goya Foods Great Lakes
- Grand Island Teachers Association
- Greatbatch Inc.
- Hamberger & Weiss
- Hamburg Central School District
- Horizon Health Services
- Iroquois Central School District
- Kideney Architects
- Lake Shore Central School District
- Lake Shore Savings
- Legal Aid Bureau of Buffalo
- Lippes Mathias Wexler Friedman LLP
- MacLean Curtis, LLC
- Materion
- Morgan Stanley
- National and Active Retired Federal  
Employees Association (NARFE)
- Neighborhood Health Center
- Neighborhood Legal Services, Inc.
- Nichols School
- Norampac Industries Lancaster Division
- Norfolk Southern Corporation
- NYS Department of Health
- NYS United Teachers
- NYSEG
- Olmsted Center for Sight
- Perry's Ice Cream Company, Inc.
- Precision Abrasives Corp.
- Public Works Parks & Streets
- RBC Wealth Management
- Rigidized Metals Corp.
- SBA Disaster Assistance
- SKM Group
- Social Security Office of Disability  
Adjudication and Review
- State Insurance Fund
- Steuben Foods Inc.
- Strategic Investments & Holding Inc.
- Tapecon Inc.
- The Bell Fund
- The OSC Charitable Foundation
- The Summit Center
- TMP Technologies Inc.
- Towne Automotive Group
- Try-It Distributing Company Inc.
- U.S. Army Corps of Engineers
- U.S. District Court
- United Health Group
- Upstate Niagara Cooperative Inc.
- Verizon
- Water Authority
- Wendel
- WNY Children's Psychiatric Center
- WNY Public Broadcasting Association
- Xerox Corp.

## \$4,999 and under

- Aaron Dautch Sternberg Lawson
- Abbott Labs
- AbbVie
- ACCESS — VR
- ACE American Insurance Company
- ACI Controls Inc.
- Active Endpoints
- Adam's Mark Hotel
- ADM Milling Company
- Admar Supply Company
- Administration & Finance
- Adoption STAR
- ADP of Buffalo Inc.
- ADPRO Sports, Inc.
- Advanced Marketing Direct
- Agricultural Research Service Plant  
Genetic Resources Unit — Rochester
- Agriculture & Markets — NYS
- Akron Central School District
- Alcohol, Tobacco, Firearms  
& Explosives — Rochester

## TOP CAMPAIGNS FOR DISCRETIONARY GIVING

Discretionary, or undesignated, giving is the most effective way to support United Way's work in the community. The following companies ran campaigns in 2014 resulting in \$10,000 or more in total giving with 75% or more in discretionary giving.

Companies marked with an \* supported United Way's work with 100% of corporate and employee contributions.

- 3M Company
- Aurubis Buffalo Inc.
- Buffalo Retired Teachers
- Catholic Health System
- Citi\*
- Cobham Mission Systems Division
- Columbus McKinnon Corp.
- CTG
- Curbell Inc.
- Delaware North Companies, Inc.
- Derrick Corporation
- Dopkins & Company, LLP
- Dunn Tire Corp.\*
- DuPont De Nemours E I & Co./USW Local
- Eastman Machine Co.
- Enterprise Rent-A-Car
- Erie Community College
- Federal Market Company Inc.\*
- FedEx Corporation\*
- Ford Motor Company
- GEICO
- Gibraltar Industries Inc.\*
- GM Powertrain/UAW Local 774
- Goodyear Dunlop Tires North America Ltd\*
- Gross Shuman Brizdle & Gilfillan PC
- Hanover Insurance\*
- HarborCenter\*
- Harlequin Distribution Center\*
- Hodgson Russ LLP
- HSBC Bank USA, N.A.
- Hunt Real Estate ERA

(continued on pg. 35)

## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS



- Alcott HR
- Alden Central School District
- Alden State Bank
- Aldrich & Cox, Inc.
- Algonquin Studios Inc.
- Alliance Advisory Group Inc.
- Allstate Insurance Company
- American Axle & Manufacturing Inc. Forge Plant
- American Red Cross — Blood Svc. NY/PA Region
- American Red Cross — Greater Buffalo Chapter
- American Sales Company Inc.
- American Steamship Company
- Ameriprise Financial
- Amherst Fibers Ltd.
- Amherst Street Wine & Liquor
- Amherst Youth Foundation
- Andreozzi, Bluestein, Weber, Brown, LLP
- Angola Shur Fine
- API Heat Transfer
- Arcara Zucarelli Lenda & Straka CPAs PC
- ArcelorMittal Matching Gifts Program
- Army Recruiting Company
- Artvoice
- Ashley Furniture HomeStore
- Ashton Potter Ltd.
- Assessment & Tax
- Assurant
- Astronics and Luminescent Systems Inc.
- ATECH-S.E.H. Metal Fabricators Inc.
- Attorney General — NYS
- Audit & Controller
- Aurora Adult Day Care Center
- Autism Services, Inc.
- B. J. Muirhead Co., Inc.
- Baillie Lumber Company
- Bank of Holland
- Beckman Instruments Inc.
- Beechwood Continuing Care
- Benes Silversmith
- Bernhardt & Lukasik Law Offices PLLC
- Best Buy Company Inc.
- Bickford Paper Company Inc.
- Biel's Information Technology Systems
- Big Brothers Big Sisters of Erie County
- Black Rock Trucking Inc.
- Blesy & Associates
- Blue Bridge Financial LLC
- BMO Harris Bank
- Board of Elections
- Bond, Schoeneck & King, PLLC
- Boulevard Mall
- Boy Scouts — Greater Niagara Frontier Council
- Boys & Girls Club of East Aurora
- Boys & Girls Club of Holland
- Boys & Girls Clubs of the Northtowns
- BRGuest
- Bristol-Myers Squibb
- Brock, Schechter & Polakoff, LLP
- Bryant & Stratton College
- BryLin Hospital
- Buffalo & Erie County Workforce Development Consortium
- Buffalo Bison's Baseball Club
- Buffalo Business First
- Buffalo Cardiology & Pulmonary Associates
- Buffalo Center for Arts and Technology
- Buffalo Civic Auto Ramps
- Buffalo Computer Graphics
- Buffalo Materials Handling
- Buffalo Municipal Housing Authority
- Buffalo Niagara Association of Realtors
- Buffalo Niagara Convention Center
- Buffalo Niagara Medical Campus
- Buffalo Niagara Partnership & Buffalo Niagara Enterprise
- Buffalo Passport Agency, Dept. of State
- Buffalo Philharmonic Orchestra Administrative Offices
- Buffalo Place Inc.
- Buffalo Police Department
- Buffalo Prenatal-Perinatal Network
- Buffalo Sabres Hockey Club
- Buffalo Seminary
- Buffalo Sewer Authority
- Buffalo Urban Development Corporation
- Buffalo Urban Renewal Agency
- Bunzl Distribution
- Byron Medical Jackets
- Calspan
- Campus Food Service
- Capital Fence Company, Inc.
- Career Partners International Buffalo/Niagara
- Carr Marketing Communications Inc.
- Cassetta Agency Inc.
- Cazenovia Recovery Systems Inc.
- CCL Label
- Chameleon Communication
- Cheektowaga Central School District
- Cheektowaga Town Employees
- Cheektowaga-Sloan Union Free School District
- Chiampou Travis Besaw & Kershner LLP
- Child Care Resource Network
- Chudy Paper
- Church Mission of Help Counseling
- Ciminelli Real Estate Corporation
- CIR Electrical Construction
- Citizens Services
- City Clerk's Office
- City of Lackawanna
- Civil Service Employees Association
- Clarence Town Employees
- Cobham Management Services Inc.
- Cole, Sorrentino, Hurley, Hewner & Gambino, P.C.
- Comcast Sound Communications
- Comdoc Office Systems Inc.
- Commercial Pipe & Supply Corp.
- Communication Workers of America District 1
- Communication Workers of America Local 1122
- Communication Workers of America Local 1133
- Community Action Organization of Erie County

## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Community Music School of Buffalo
- Community Services for the Developmentally Disabled
- Compass House
- Compeer of Greater Buffalo
- Comptroller's Office — NYS
- ConAgra Foods, Inc.
- Conax Technologies LLC
- Concerned Ecumenical Ministry
- Conestoga-Rovers and Associates
- Connors & Vilardo
- Constellation Energy
- Consumer Credit Counseling Services of Buffalo
- Cornell University
- Country Club of Buffalo
- Country Fair
- County Clerk's Office
- County Line Stone Company
- Courier Capital Corporation
- Court of Claims
- Cradle Beach
- Crisis Services
- Crystal Rock — Buffalo
- CS Behler Inc.
- Culinary Arts Specialties Inc.
- Daetsch & Daetsch
- Dana Tillou Fine Arts
- Dansa & D'Arata LLP
- Deaf Access Services
- Decker Insurance Agency
- Defense Contract Audit Upstate New York Branch
- Defense Contract Management Agency
- Delta Airlines Inc.
- Department of Labor — Office of Federal Contracts Compliance Programs
- Depew Union Free School District
- Depew-Lancaster Boys & Girls Club, Inc.
- Desmon & Kohnstamm Inc.
- DeSpirt Mosaic & Marble Co.
- DHS — Buffalo Verification Division U.S. Citizenship & Immigration Services
- DHS — Immigration and Customs Enforcement — Enforcement and Removal
- DHS — Transportation Security Administration — TSA
- Diagraph M&C
- Division of Criminal Justice Services
- Division of Parking Enforcement
- Donald H. Cloudsley Foundation
- Donald L. Houck Agency Inc.
- Dormitory Authority State of New York DASNY
- Dryden Mutual Insurance Company
- DTE Energy
- Duke Holzman Photiadis & Gresens LLP
- E.T. Clauss & Company Inc.
- East Aurora Union Free School District
- Eaton Office Supply
- EBC Inc.
- Eberl Iron Works Inc.
- ECOLAB Inc.
- Ecology & Environment Inc.
- Eden Central School District
- El Team, Inc.
- Elmwood Franklin School
- Empire State College  
State University of New York
- Empire State Development Corp.
- Empire/Emco Inc.
- Employee Relations Association of WNY
- Employer Services Corp.
- Empower Federal Credit Union
- EMS Group-Stahlka Agency Inc.
- Epilepsy Association of Western New York
- Equal Employment Opportunity Commission
- Erie 2-Chautauqua-Cattaraugus BOCES
- Erie Community College Retirees
- Erie County Budget Management & Finance
- Erie County Central Police Services
- Erie County Comptroller's Office
- Erie County Council for the Prevention of Alcohol and Substance Abuse
- Erie County Department of Senior Services
- Erie County Emergency Services
- Erie County Equal Employment Opportunity
- Erie County Industrial Development Agency
- Erie County Information & Support Services
- Erie County Law Department
- Erie County Legislature
- Erie County Mental Health Department
- Erie County Office of Public Advocacy
- Erie County Office of the County Executive
- Erie County Parks & Recreation
- Erie County Personnel Department
- Erie County Purchasing
- Erie County Real Property
- Erie County Veterans Service Agency
- Erie Logistics
- Evergreen Health Services of WNY
- Excalibur Leisure Skills Center
- Executive Office for Immigration Review
- Exxon Mobil Oil Corp.
- F&T Snowplowing & Removal
- FAA — Air Traffic Control Tower
- FAA — Flight Standards — Rochester
- Family Help Center
- Family Justice Center of Erie County
- FDA

## TOP CAMPAIGNS FOR DISCRETIONARY GIVING

(continued)

- IBM Corporation\*
- IIMAK
- ITW United Silicone
- JCPenney Company Inc. District Office
- Joe Basil Chevrolet Inc.
- John W. Danforth Company\*
- Kaleida Health
- Kavinoky Cook LLP
- KeyBank NA
- Lumsden & McCormick, LLP
- Macy's Department Stores
- Mader Construction Company Inc.
- McGuire Group Inc.
- Merchants Insurance Group
- Mollenberg-Betz Inc.
- Moog Inc.
- Multisorb Technologies
- National Grid
- Nationwide Insurance Company\*
- New Era Cap Company Inc.
- NOCO Energy Corporation
- NYS United Teachers — Retirees of WNY
- Praxair Inc.
- Quackenbush Company Inc.
- Schroeder Braxton & Vogt Inc.\*
- Seneca Gaming Corporation — Seneca Buffalo Creek
- Specific Solutions Inc.
- Target Stores
- The Bon-Ton Store\*
- The Buffalo News
- Tops Friendly Markets
- Trubee Collins & Company Inc.
- Uniland Development Company
- Walsh Duffield Cos., Inc.
- Wegmans Food Markets

## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- FDIC Central Office
- Federal Bureau of Investigation — Rochester
- Feldman Kieffer, LLP
- Ferraro & Hauser
- Five Star Bank
- Flexovit USA Inc.
- FMC Corp. Active Oxidants Division
- Focused Marketing Associates
- Foit-Albert Associates
- Food Bank of Western New York
- Forest Lawn Cemetery
- Foundation for Jewish Philanthropies
- FourthIdea
- Frederick Chopin Singing Society Inc.
- Frey Electric Construction Company Inc.
- Gap Stores Inc.
- Gates Circle Liquor Store
- GE Healthcare Financial Services
- Gear Motion — Niagara Gear Divisions
- Gelia
- Gemcor
- General Dynamics AIS
- General Oil Equipment Company Inc.
- General Services — NYS
- Genuine Parts Company
- Gerald Kelly Capital Corp.
- Gerster Sales & Service
- Girl Scouts of Western New York
- Goldman Titanium Inc.
- Goodshop
- Goodwill Industries of WNY, Inc.
- Grand Island Central School District
- Grand Island Town Employees
- Great Lakes Missionary Baptist Association Women's Auxiliary
- Great Lakes Orthodontic Ltd.
- Great Lakes Orthopedic Labs Inc.
- Great Lakes Pressed Steel
- Greif, Inc.
- GSA Public Buildings Service
- Guardian Life Group Sales
- Gurney Becker & Bourne Inc.
- Habasit Belting Inc.
- Hagemeyer North America
- Harmac Medical Products Inc.
- Harold Warner Advertising Inc.
- Hart & Keenan Company Inc.
- Harter Secrest & Emery LLP
- Hatch
- Hayes Fish Co Inc.
- Healthcare Solutions WNY LLC
- HEALTHeLINK
- Hearts and Hands: Faith in Action
- Heritage Centers
- Heritage Christian Services — Tonawanda
- Hershey Chocolate USA
- Hertz Corporation
- Hewlett Packard
- HIDProjectors.com
- Hilbert College
- Hillside Family of Agencies
- Hirsch & Company
- Hobart Service
- Holland Central School District
- HomeGoods Store
- Homes & Community Renewal — NYS
- Honeywell International Inc. Buffalo Research Lab
- Hospira Inc.
- Housing and Urban Development
- Housing Opportunities Made Equal
- Human Rights — NYS
- I Squared R Element Company Inc.
- ICE — Homeland Security Investigations
- Innovative Health Services of America
- Inspections & Permits





## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Insyte Consulting
- Internal Revenue Service — Rochester
- International Body Company, Inc.
- International Institute of Buffalo
- International Paper
- IPL Electrical & Communications
- Irish Classical Theatre Company
- IsleChem
- ITT-Enidine
- J H Wattles Inc.
- J.A. Gold Associates
- Jackson Parker Communications LLC
- James Desiderio Inc.
- James R. Militello Realty Inc.
- Jarrett Plastics Inc.
- JBM Computer Consultants, Inc.
- Jeffrey Freedman Attorneys
- Jensen, Marks, Langer & Vance LLC
- Jericho Road Community Health Center
- Jet Action Inc.
- Jewish Community Center of Greater Buffalo
- Jewish Family Service of Buffalo & Erie County
- Jewish Federation of Greater Buffalo
- Jewish Federation of Housing
- John Hancock Life Ins. Co.
- John Lunn & Associates LTD
- Johnson Controls Inc.
- JPMorgan Chase Company
- Kadimah School of Buffalo
- Kegworks Inc.
- Keller & Co Inc.
- Keller Technology Corporation
- Kellogg Co.
- Ken Staub Jr. Trucking
- Kenmore Village Employees
- Kershner Studios
- KPMG LLP
- L. A. Woolley Electric, Inc.
- Labor Department — NYS
- Lackawanna City School District
- Lake Shore Behavioral Health
- Lancaster Central School District
- Lancaster Depew Federal Credit Union
- Lancaster Village Employees
- Lauber Financial Planning
- Lauricella Public Relations Co.
- Law Department
- Leadership Buffalo
- Learning Disabilities Association of WNY
- Legal Services for the Elderly, Disabled or Disadvantaged of WNY
- Lenovo
- Lester Altman Produce Co. Inc.
- Lewis & Lewis

- Liberty Mutual Insurance Co.
- Lincoln Coin & Stamp Co
- Lipsitz Green Scime Cambria LLP
- Liquor Authority
- Literacy New York Buffalo-Niagara, Inc.
- Living Opportunities Of DePaul
- LocalEdge
- Lottery and NYS Gaming Commission
- Lougen, Valenti, Bookbinder & Weintraub LLP
- LoVullo Associates Inc.
- Lowe's
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Lutheran Service Society of New York
- M/E Engineering, P.C.
- Make Waves Instruments Corp
- Management Information Systems (MIS)
- Manitoba Corp.
- Marketing Technologies
- Marshall's Orchard Park
- Maryvale Union Free School District
- MassMutual
- Mayor's Office
- McGard LLC
- McLain Foundation
- Meals on Wheels for WNY
- Medaille College
- Medicaid Fraud
- Mental Health Association of Erie County, Inc.
- Mentholatum Company Inc.
- Merck & Company
- Meritain Health
- Metal Preparations
- Metropolitan Life Insurance Company
- Meyer Family Foundation
- MGA Research Corp.
- Miceli Dairy Products Company
- Michael A. Auricchio Inc.
- Microsoft
- Mid-Erie Counseling & Treatment Services
- MidCity Office Equipment
- Military Entrance Processing Station
- Millers Farm Market
- Millington Lockwood Business Interiors
- Mirion Technologies (Conax Nuclear)
- Mod-Pac and Krepe Kraft Corp.
- Modern Kitchens of Buffalo
- Monro Muffler/Brake
- Monroe Plan for Medical Care
- Mortenson Construction
- Murak & Associates
- Murphy and Nolan Inc.
- National Association of Broadcast Employees and Technicians CWA Local 25
- National Federation for Just Communities of WNY



- National Labor Relations Board — Region 3
- National Wealth Management
- National Weather Service
- Native American Community Services of Erie and Niagara Counties
- Naval Operations Support Center
- NBT Bank
- Niagara Bulk Service Ltd.
- Niagara County Family Court
- Niagara Frontier Automobile Dealers Association
- Niagara National Insurance
- North Collins Central School District
- North Star Supply Company
- Northrop Grumman Amherst Systems
- Northtown World Auto Centre
- Northwest Buffalo Community Center
- Northwest Savings Bank
- Northwoods Corporation DBA Potter Harris & Scherrer
- Notaro & Laing PC
- Nowicki and Company CPA LLP
- NTC Marketing Inc.
- Nussbaumer & Clarke Inc.
- NYS OCFS — Child Care Services
- NYS OCFS — Commission for the Blind (NYSCB)
- NYS OCFS — Native American Services
- NYS Office of Medicaid Inspector General
- NYS Office of Parks and Recreation
- NYSMICJ Inc.
- Oakgrove Construction
- Office of Air & Marine
- Office of Disability Adjudication Social Security Administration — Rochester
- Office of Strategic Planning

## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Office of the U.S. Attorneys — Rochester
- Oliver Gear Inc.
- Operating Engineers Local 17, 17A
- Oracle Charter School
- OSHA
- OTB
- Our Lady of Victory Homes of Charity
- Paddock Chevrolet
- Parsons Corporation
- Paul's Village Collision
- Paychex Inc.
- PCA Technology Group
- PCI
- Peerless Mill Supply Co.
- Peerless-Winsmith Inc.
- People, Inc.
- Pepsi Beverages Company
- Performance Advantage Company Inc.
- Performance Management Partners
- Personnel Resource Inc.
- Pfannenberg
- Picone Construction Corporation
- PNC Bank Corp
- Pomeroy
- Pooley Inc.
- Powerflow Inc.
- Prentice Office Environments
- Presbyterian Senior Care of WNY
- Preventionfocus Inc.
- Prince Rubber Plastics Co. Inc.
- Printed Image
- Probation & Pre-Trial — Rochester
- Public Employment Relations — NYS
- PVS Chemical Solutions
- Quinlan & Company
- R.P. Adams Company Dv. Service Filtration Corp.
- R&M Dental Laboratory
- Rand Capital Corporation
- Randolph Academy — Hamburg Campus
- Raymond James Financial Inc.
- Raytheon Engineers & Constructors
- Read to Succeed Buffalo
- Reichert Technologies
- Rental Assistance Corporation of Buffalo
- Republic Services
- RICOH USA
- ROAR Logistics Inc.
- Robert J. Ellis Financial Services
- Rohan & Harper P.C.
- Root Neal & Co.
- Rotary Club of Akron-Newstead
- Rupp Baase Pfalzgraf Cunningham LLC
- Rural Transit Service, Inc.
- Russell Bond & Company Inc.
- Russell's Tree & Shrub Farm LLC
- RV Rhodes
- S J McCullagh Inc.
- S.C. Parker & Company
- S.M. Cristall Company Inc.
- Safelite Glass Corp.
- Sahlen Packing Company
- Saint-Gobain Advanced Ceramics
- Saperston Real Estate
- Say Yes Buffalo
- Scheff Thompson Cress Investment Group
- Schmitt Sales Inc.
- Schneider Design Architects PC
- Schwebel Baking Co.
- Scottrade
- Sears Roebuck & Company
- Seneca Holdings
- Sheet Metal Workers Local Union 71
- Sheriff's Department
- Shuman Plastics Inc.
- SIHI Pumps Inc.
- Simple Gifts Fund
- SimplexGrinnell
- Sirius Computer Solutions
- Smith Murphy & Schoeppeler
- Snyder Corp.
- Social Security — Dunkirk
- Social Security — West Seneca
- Social Security Administration Batavia
- Social Security Administration Chestnut
- Social Security Administration District Office
- Social Security Administration Long Pond
- Sonitrol Security Systems of Buffalo, Inc.
- Sonwil Distribution Center
- SoPark Corporation
- South Buffalo Community Association
- Spectrum Human Services
- SPoT Coffee
- Springville-Griffith Institute Central School District
- Sprint
- SPX Flow Technology
- St. Joseph's Collegiate Institute
- Stanley Black & Decker Inc.
- Starks Associates
- Starline USA Inc.
- State Police/Spec. Investigations
- Stutzman Addiction Treatment Center
- Summer Street Capital Partners



## CAMPAIGNS, CORPORATE GIFTS, AND GRANTS

- Summit Federal Credit Union
- Sunset Builders
- Suntrust Bank
- Switzer
- Synacor, Inc.
- T. J. Maxx
- TC Technologies
- Teachspin Inc.
- The AJL Fund
- The Benchmark Group
- The Bristol Home and Bristol Village
- The Buffalo Club
- The Center for Handicapped Children
- The Children's League
- The Creative Problem Solving Group, Inc.
- The Elmwood Market
- The Hamister Group Inc.
- The Hartford
- The Park School of Buffalo
- The Pike Company
- The Salvation Army
- The Service Collaborative of Western New York
- The Travel Team
- The Wear House Accessorized
- The Zenger Group
- Time Warner Cable
- Tonawanda Town Employees
- Town of Aurora
- Town of Eden
- Town of Evans
- Town of Hamburg
- Town of Lancaster
- Town of Orchard Park
- Town of West Seneca
- Transportation Security Administration — Rochester
- Trautman Associates
- Tripi Foods Inc.
- Tyrapak Financial Associates
- U.S. Bancorp
- U.S. Bankruptcy Court/W.D.N.Y.
- U.S. Coast Guard Sector Buffalo
- U.S. Department of Energy West Valley Demonstration Project
- U.S. Dept. Commerce — Export Assistance Center
- U.S. Dept. of Agriculture FSA, RD, APHIS — Rochester
- U.S. District Court — Rochester
- U.S. Probation & Pretrial Services
- U.S. Small Business Administration
- U.S. Trustees — Rochester
- U.S.D.A. Natural Resources Conservation
- UBS Financial Services, Inc.
- Uebelhoer and Associates
- Uni-Select USA
- Unifrax



- Union Concrete & Construction Corp.
- United Airlines Inc.
- United Auto Workers Region 9
- United Steel Workers Local 6992
- United Steelworkers
- University Pediatric Associates
- University Wealth Management LLC
- UNYTS
- US/Meyercord Machines
- VA Western NY Healthcare — Batavia System (Batavia Division)
- Valley Community Association
- Valu Home Center Inc.
- Via Evaluation
- Villa Maria College of Buffalo
- Village of Angola
- Village of Blasdell
- Village of East Aurora
- Village of Hamburg
- Visit Buffalo Niagara
- Vito's Hairstyling
- Volland Electric Equipment Company
- W.J. Cox & Associates
- Walsh Roberts & Grace
- Walt Disney World Resort
- Wardynski & Sons
- Watson Bowman Acme BASF
- Watts Architecture & Engineering, P.C.
- Weinberg Campus
- Well Worth Products Inc.
- Wellness Institute of Greater Buffalo & WNY
- West Valley Energy — NYS NYSERDA
- Western Division Federal Credit Union
- Western New York Plumbing and Mechanical Contractors Association Inc.
- Westminster Community Charter School
- WESTNY Building Products
- WFB Enterprises Inc.
- Whiting Door Manufacturing Corp.
- WILLCARE Inc.
- William Kenneth Schmitt Fund
- Wittburn Enterprises Inc.
- WIVB-TV
- WKBW-TV
- WNY Affiliate Susan G. Komen Breast Cancer Foundation, Inc.
- WNY United Against Drug and Alcohol Abuse, Inc.
- WNY Women's Foundation
- Woods Oviatt Gilman
- WUTV/WNYO Sinclair Broadcasting
- Xylem
- Young & Swartz, Inc.
- YRC Worldwide Inc.
- YWCA of WNY
- Zdarsky Sawicki & Agostinelli
- Zelasko Construction Company
- Zimmer Upstate New York, Inc.
- Zion Dominion Global Ministries



MEANINGFUL PARTNERSHIPS

**WORKING  
TOGETHER  
FOR A BRIGHTER  
FUTURE**

# ORGANIZED LABOR PARTNERS

Many thanks to the union employees throughout Erie County who support United Way's work through donations and volunteering.

- 1199 SEIU United Healthcare Workers East
- Administrators Association of ECC
- Aero Space Workers Local 1053
- Aircraft Rescue Firefighters
- Akron Central Clerical/Bus Drivers/Custodial
- Amalgamated Transit Union Local 1342
- American Federation of Governmental Employees
- American Federation of State, County and Municipal Employees Council 35
- American Federation of State, County and Municipal Employees Local 264
- American Federation of State, County and Municipal Employees Local 650
- American Federation of State, County and Municipal Employees Local 1000
- American Federation of State, County and Municipal Employees Local 1095
- American Federation of State, County and Municipal Employees Local 2341
- American Federation of State, County and Municipal Employees Local 2567
- American Federation of State, County and Municipal Employees Local 2651
- American Federation of Teachers
- American Postal Workers Union
- Bakers Confectionery Tobacco and Grain Millers Local 36-G
- Bakers Confectionery Tobacco and Grain Millers Local 802
- Bricklayers Local 45
- Buffalo AFL-CIO Central Labor Council
- Buffalo Building and Construction Trades Council
- Buffalo Council of Supervisors and Admin
- Buffalo Education Support Team
- Buffalo Firefighters Local 282
- Buffalo Musicians Association AFM Local 92
- Buffalo Newspaper Guild Local 26
- Buffalo Organization of Legal Services Workers Union
- Buffalo Paperhandlers Local 26
- Buffalo Teachers Federation
- Buffalo-Niagara Typographical Union Number 9 CWA 14148
- Carpenters Local Union 289
- City Wholesale Distributions Union
- Civil Service Employees Association
- Civil Service Employees Association Lancaster
- Civil Service Employees Association Local 003
- Civil Service Employees Association Local 175
- Civil Service Employees Association Local 303
- Civil Service Employees Association Local 315
- Civil Service Employees Association Local 335
- Civil Service Employees Association Local 403
- Civil Service Employees Association Local 425
- Civil Service Employees Association Local 514
- Civil Service Employees Association Local 525
- Civil Service Employees Association Local 526
- Civil Service Employees Association Local 602
- Civil Service Employees Association Local 640
- Civil Service Employees Association Local 815
- Civil Service Employees Association Local 868
- Communication Workers of America District 1
- Communication Workers of America Local 1104
- Communication Workers of America Local 1115
- Communication Workers of America Local 1117
- Communication Workers of America Local 1122
- Communication Workers of America Local 1133
- Communication Workers of America Local 1168
- Communication Workers of America Local 1186
- Communication Workers of America Local 14177
- Communication Workers of America Local 31026
- Communication Workers of America Local 81353
- Communication Workers of America Western New York Retirees
- Council 82
- Faculty Federation of ECC
- Federation of Professional Athletes
- Graduate School Employees Union
- Grain Millers Local 100
- Grand Island Teachers Association
- Graphic Communications International
- Hamburg Central School Office Employees Association
- Hamburg Teacher Aide Association
- International Association of Fire Fighters
- International Association of Machinist and Aerospace Workers Local 2401
- International Association of Machinists Local 330
- International Association of Machinists Lodge DS-490
- International Brotherhood of Boilermakers Local Number 7
- International Brotherhood of Electrical Workers Local 41
- International Brotherhood of Electrical Workers Local 97
- International Brotherhood of Electrical Workers Local 966
- International Brotherhood of Electrical Workers Local 1249
- International Brotherhood of Electrical Workers Local 1813
- International Brotherhood of Electrical Workers Local 2154
- International Brotherhood of Electrical Workers Local 2199
- International Longshoremen's Association Local 1949
- International Longshoremen's Association Local 2028
- International Union of Electrical Radio and Machinery
- International Union of Electrical Workers Local 384
- International Union of Electrical Workers Local 2213
- International Union of Elevator Constructors Local 14
- International Union of Painters and Allied Trades District Council 4
- Ironworkers Local 6 Buffalo
- Journeymen Plumbers/Steamfitters and Apprentices UA Local Union 22
- Ken-Ton Administrative Association
- Ken-Ton School Employees Association
- Ken-Ton Teachers Association
- Laborers Local 210
- Librarians Association

## ORGANIZED LABOR PARTNERS

- Mail Handlers Union Local 309
- Mailers Local 81
- Management Confidential Employees
- National Association of Broadcast Employees and Technicians CWA Local 25
- National Association of Letter Carriers Branch 3
- National Association of Postal Supervisors
- National Football League Players Association
- National Rural Letter Carriers Association
- National Treasury Employee Union Chapter 58
- NE/NY Substitutes United of Buffalo
- NEA Iroquois Central School Faculty
- New York State Correctional Officers and Police Benevolent Association
- New York State Nurses Association
- NYS United Teachers
- NYSUT Akron Central Teachers Association
- NYSUT Alden Central School Employees Association
- NYSUT Alden Central School Related Personnel Association



- NYSUT Amherst Central Education Association
- NYSUT Charter School for Applied Technologies Teachers Association
- NYSUT Cheektowaga Central Teachers Association
- NYSUT Clarence Teachers Association
- NYSUT Cleveland Hill Education
- NYSUT Depew Teachers Organization
- NYSUT East Aurora Teachers Association
- NYSUT Eden Teachers Association
- NYSUT Erie 1 Management Association
- NYSUT Erie 1 Professional Education Association
- NYSUT Frontier Central Employees Association
- NYSUT Frontier Central Teachers Association
- NYSUT Hamburg Central Administrative Employees Council
- NYSUT Hamburg Central Teachers Association
- NYSUT Holland Teachers Association
- NYSUT Kenmore Teachers Association
- NYSUT Lackawanna Competitive Educational Secretaries
- NYSUT Lackawanna Teachers Federation
- NYSUT Lake Shore Administration and Supervision
- NYSUT Lake Shore Central Teachers Association
- NYSUT Lancaster Association of Service Personnel
- NYSUT Lancaster Central Administration and Supervision
- NYSUT Lancaster Central Teachers Association
- NYSUT Maryvale Central Teachers Association
- NYSUT Orchard Park Association Education Administration
- NYSUT Orchard Park Teachers Association
- NYSUT Randolph Academy Support Staff
- NYSUT Randolph Academy UFSD Teachers Association
- NYSUT Springville Educational Employees Association
- NYSUT Springville Faculty Association
- NYSUT Springville-Griffith Institute CSD Clerical Association
- NYSUT Sweet Home Administration
- NYSUT Sweet Home Education Association
- NYSUT Sweet Home Non Teachers Association
- NYSUT Sweet Home Teachers Association
- NYSUT Tonawanda Education Association
- NYSUT United Teachers of Buffalo Local 2525
- NYSUT West Seneca Teachers Association
- NYSUT Williamsville Association of Education Related Personnel
- NYSUT Williamsville Teachers Association
- Office and Professional Employees International Union Local 153
- Oil Chemical Atomic Workers Local 8-748
- Operating Engineers Local 17, 17A
- Operating Engineers Local 71, 71A
- Operating Engineers Local 409
- Painters and Allied Trades for Children's Hope Foundation
- Painting & Decorating Contractors of Buffalo NY
- Plasterers Local 9
- Plumbers Local 36
- Police Benevolent Association
- Police Safety Officers Benevolent Association
- Printing Pressmen Local 30
- Professional Technical Clerical Employee Association
- Public Employees Federation

## ORGANIZED LABOR PARTNERS

- Public Employees Federation Division 219
- Public Employees Federation Local 196
- Public Employees Federation Local 538
- SAG-AFTRA
- School Administrators Association of New York State Cleveland Hill Administration
- School Administrators Association of New York State Erie 1 Administrators Association
- School Administrators Association of New York State Erie 1 Management Association
- School Administrators Association of New York State Frontier Central Administration
- Service Employees International Union Local 200 United
- Sheet Metal Workers Local Union 71
- Superior Officers Association
- Teamsters Local 264
- Teamsters Local 449
- Town of Cheektowaga Employees Association
- Town of Tonawanda Hourly Employees Association
- Town of Tonawanda Salaried Workers Association
- Transportation Aides of Buffalo
- UNITE Local 1095
- United Auto Workers GM Ford Chrysler Legal Services
- United Auto Workers Local 55
- United Auto Workers Local 438
- United Auto Workers Local 774
- United Auto Workers Local 846
- United Auto Workers Local 897
- United Auto Workers Local 936
- United Auto Workers Local 1416
- United Auto Workers Local 3300
- United Auto Workers Region 9
- United Cerebral Palsy Employee Union
- United Food & Commercial Workers Local 1
- United Paper Workers International Union Local 1540
- United Steel Workers District 4 Local 222
- United Steel Workers Local 135
- United Steel Workers Local 593
- United Steel Workers Local 897
- United Steel Workers Local 8823
- United Steel Workers Local 12572
- United Steel Workers Local 13833
- United Steel Workers Local 14316
- United Steel Workers Local 4-6992
- United Steelworkers
- United University Professions
- United University Professions — Center Chapter
- United University Professions — Health Sciences Chapter
- Western New York Area Labor Federation AFL-CIO
- Williamsville Coordinators Association
- Williamsville Registered Professional Nurses Association
- Williamsville Supervisor and Computer Technicians Associations
- Williamsville Transportation Association

# MEANINGFUL ASSISTANCE

Labor Relations helped  
5K people who lost their jobs



FOOD



SOCIAL SERVICES



MORTGAGE & RENT



COUNSELING



EDUCATION & TRAINING

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# FUNDED PROGRAMS

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## AGENCIES RECEIVING PROGRAM FUNDING

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**Discretionary gifts to the campaign allow us to address key issues in Education, Financial Stability, and Health & Wellness programs by investing in programs at the following nonprofit agencies:**

- American Red Cross
- Belmont Shelter Corp.
- Big Brothers/Big Sisters Be a Friend Program
- Boys & Girls Club of East Aurora
- Boys & Girls Club of Orchard Park
- Boys & Girls Club of Depew-Lancaster
- Boys & Girls Clubs of Buffalo
- Buffalo Federation of Neighborhood Centers
- Buffalo Prenatal-Perinatal Network
- Buffalo Urban League
- Catholic Charities of Buffalo
- Child & Adolescent Treatment Services
- Child & Family Services
- Child Care Resource Network
- Compass House
- Compeer of Greater Buffalo
- Concerned Ecumenical Ministry
- Cradle Beach Camp
- Deaf Adult Services
- EPIC - Every Person Influences Children
- Erie County Council for the Prevention of Alcohol and Substance Abuse
- Family Help Center
- Family Justice Center of Erie County, Inc.
- Girl Scouts of Western New York
- Goodwill Industries of Western New York Inc.
- Healthy Community Alliance
- Hearts and Hands: Faith in Action
- Hillside Family of Agencies
- HomeFront, Inc.
- Horizon Health Services
- International Institute of Buffalo
- Jericho Road Ministries
- Jewish Community Center of Greater Buffalo
- Jewish Family Service of Buffalo & Erie County
- Kaleida Health
- King Urban Life Center Inc.
- Literacy Empowerment Action Plan of WNY
- Literacy New York Buffalo Niagara
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Massachusetts Avenue Project
- Mental Health Assn. of Erie County
- Native American Community Services of Erie and Niagara Counties
- Neighborhood Legal Services, Inc.
- Northtowns Boys & Girls Clubs
- Northwest Buffalo Community Center
- Olmsted Center for Sight
- Read to Succeed Buffalo
- Rural Transit Service, Inc.
- The Salvation Army
- Schiller Park Community Services
- Seneca-Babcock Community Association
- Valley Community Association
- WNY United Against Drug and Alcohol Abuse

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## AGENCIES RECEIVING GRANT FUNDING

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**Corporate, foundation and government grants secured by United Way support needed community programs and services at the following agencies and organizations:**

- AFL-CIO Emergency Services
- American Red Cross Serving Erie and Niagara Counties
- Belmont Shelter Corp.
- Boys & Girls Clubs of Buffalo Inc.
- BPS Adult Learning Center/BUFFALO PUBLIC SCHOOLS FOUNDATION
- Buffalo Federation of Neighborhood Centers Inc. (BFNC)
- Catholic Charities of Buffalo
- Catholic Health WomenCare
- Child & Adolescent Treatment Services
- Child & Family Services of Erie County
- Child Care Resource Network
- Cradle Beach Camp Inc.
- Erie Regional Housing Development Corp. (Belle Center)
- Family Help Center
- Food Bank of Western New York
- International Institute of Buffalo Inc.
- Jericho Road Community Health Center
- Lake Shore Behavioral Health Inc.
- Literacy New York Buffalo-Niagara Inc.
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Olmsted Center for Sight/2-1-1 WNY
- Niagara University
- Northwest Buffalo Community Center Inc.
- Seneca Babcock Community Association
- The Salvation Army
- University District Community Development/ Gloria J. Parks Community Center
- Valley Community Association
- Volunteer Administrators of Western New York (VAWNY)
- Western New York Law Center, Inc.
- WNY United Against Drug and Alcohol Abuse Inc.





## OUR COMMITMENT TO YOU

We promise to hold ourselves to the highest standards of professionalism, accountability and openness

We continuously strive to maintain the trust and confidence of our donors, the community, and all our stakeholders

We conduct an annual independent audit to ensure continued financial responsibility and accountability



# LIVE UNITED

United  
Way



## FINANCIAL REPORT

### BALANCE SHEET

MARCH 31, 2015

#### ASSETS

Cash & cash equivalents	\$3,319,426
Investments	4,002,211
Endowment investments	5,011,642
Annual campaign pledges receivable, net	7,278,782
Other assets	1,320,583
Property & equipment, net	2,309,690
<b>TOTAL ASSETS</b>	<b>\$23,242,334</b>

#### LIABILITIES AND NET ASSETS

##### LIABILITIES

Designations payable	\$4,113,732
Allocations payable	1,282,907
Accounts payable & accrued expenses	1,161,731
Other liabilities	1,812,711
<b>TOTAL LIABILITIES</b>	<b>\$8,371,081</b>

##### NET ASSETS

<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$23,242,334</b>
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### STATEMENT OF ACTIVITIES—OPERATING ACTIVITY—YEAR ENDED MARCH 31, 2015

#### REVENUE, GAINS AND OTHER SUPPORT

##### CAMPAIGN RESULTS

Current year campaign results	\$14,473,746
Less donor designations	(4,925,606)
Estimated uncollectible pledges	(600,000)
<b>Net campaign results</b>	<b>\$8,948,140</b>

##### OTHER REVENUE

Bequest & planned giving	\$664,160
Grant & other revenue	3,873,605
<b>Total other revenue</b>	<b>4,537,765</b>
<b>TOTAL REVENUE</b>	<b>\$13,485,905</b>

#### EXPENSES

##### COMMUNITY INVESTMENTS

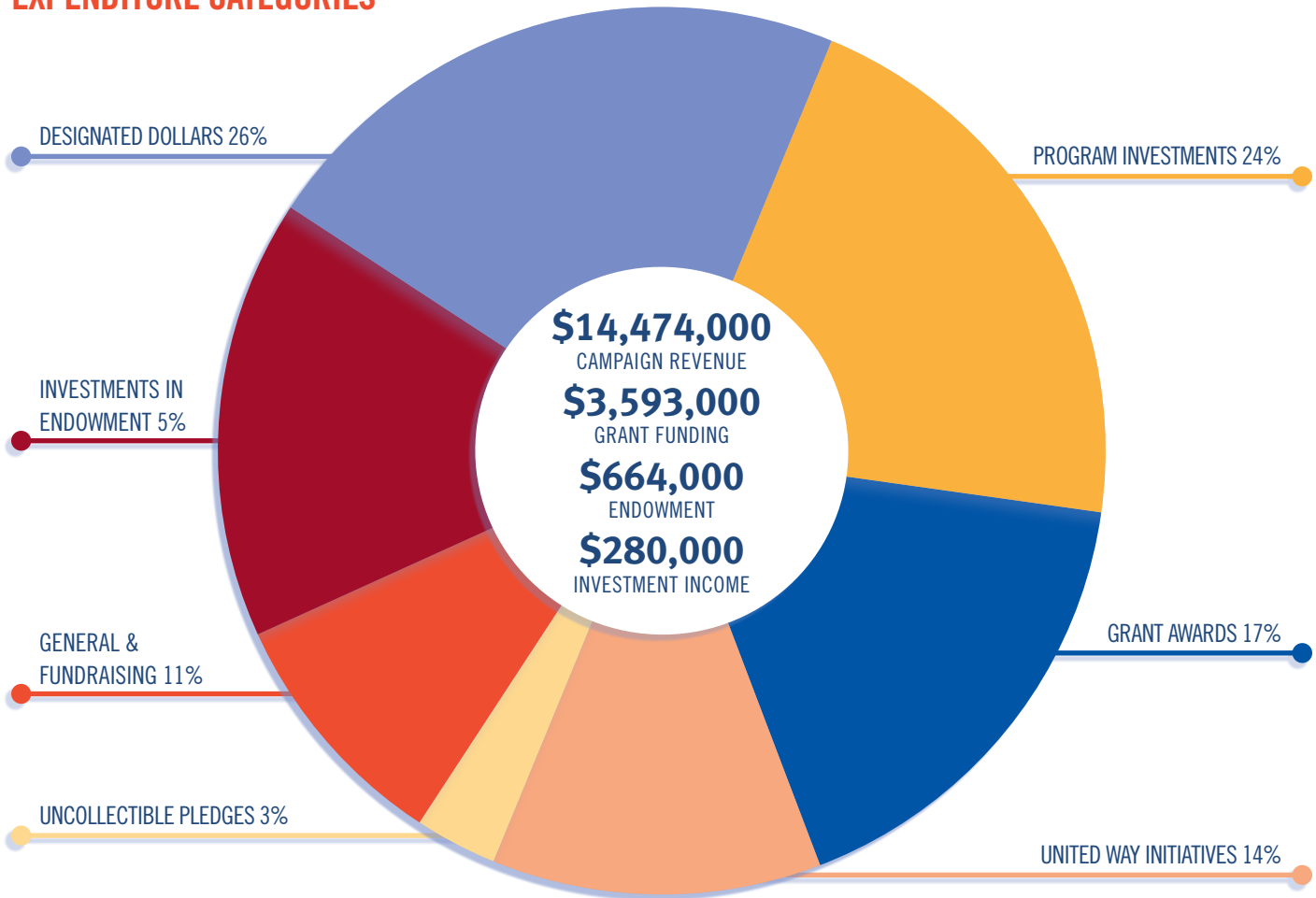
Gross funds awarded to agencies	\$12,772,789
Other programs & program support services	2,736,475
<b>Total program services, including designations</b>	<b>15,509,264</b>
Donor designations	(4,925,606)
<b>Total program services, net</b>	<b>\$10,583,658</b>

##### SUPPORTING SERVICES

Management & general	\$400,644
Fundraising	1,688,717
<b>Total supporting services</b>	<b>2,089,361</b>
<b>TOTAL EXPENSES</b>	<b>\$12,673,019</b>

Increase in net assets from operations	\$812,886
Pension plan SFAS 158 adjustment to net assets	(646,340)
<b>NET ASSETS—BEGINNING</b>	<b>14,704,707</b>
<b>NET ASSETS—ENDING</b>	<b>\$14,871,253</b>

## EXPENDITURE CATEGORIES



## INVESTMENTS IN OUR COMMUNITY

Program investments represent only a portion of the organization’s total investment in improving quality of life in Erie County. In all, United Way invested more than \$19 million into our community last year, including:

- \$4,587,000 in 90 programs and services, including special services such as American Red Cross Disaster Relief Services, 2-1-1 WNY Information & Referral Services, and Labor Emergency Services. This funding is made with discretionary funds.
- \$3,260,000 in grant funding awarded to partner agencies in the community
- \$2,736,000 in United Way led initiatives, such as Creating Assets, Savings and Hope (CASH); Closing the Gap; and Erie/Niagara Birth to 8 Coalition
- \$664,000 in bequests, endowment donations and investment income to support our work into the future
- \$4,926,000 in contributions designated by donors to local nonprofits through the 2014 Campaign

To obtain a copy of our Audited Financial Statements, call 887-2626 or visit [uwbec.org/financials](http://uwbec.org/financials).

## FIND US AT:



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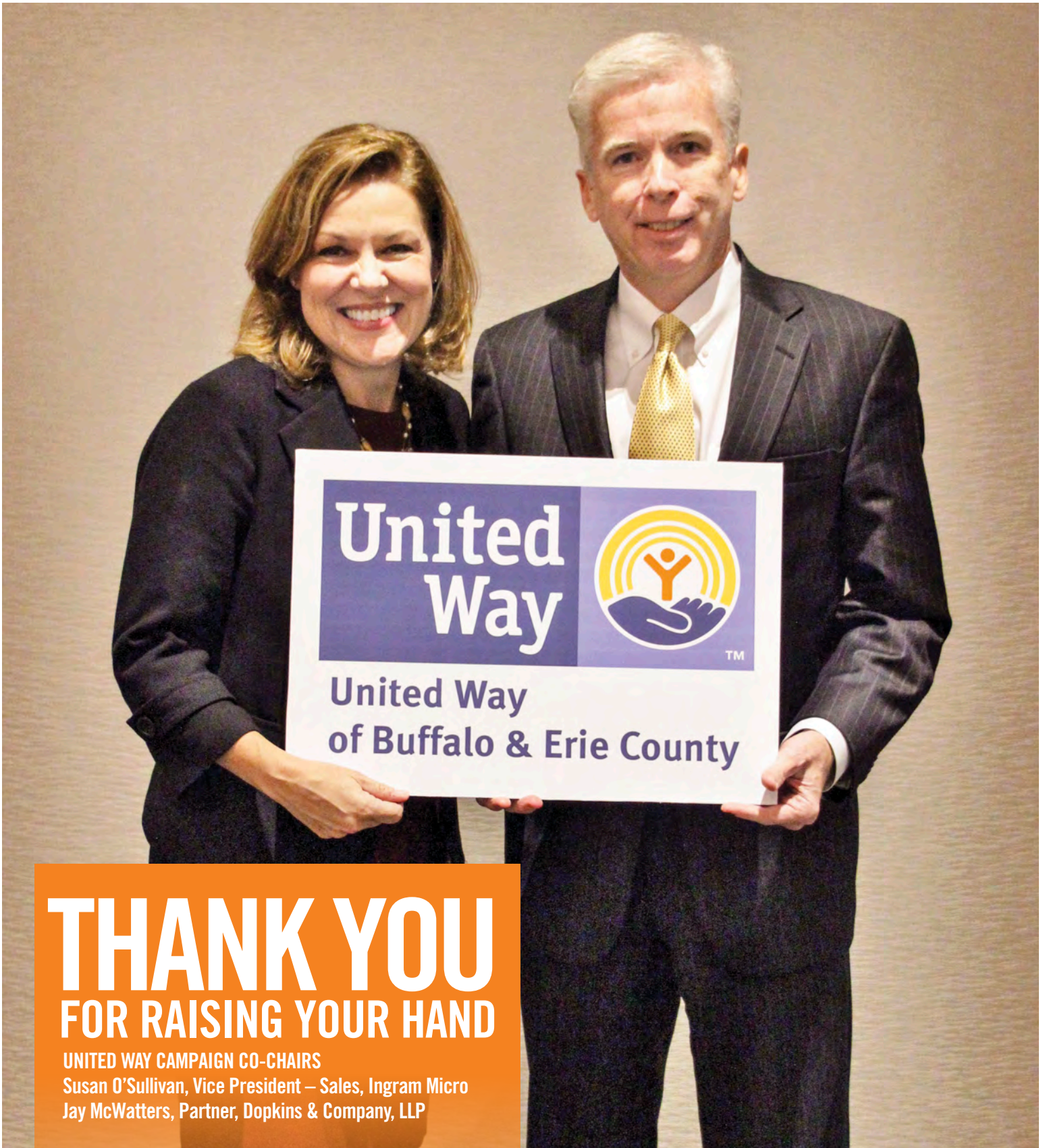
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# THANK YOU FOR RAISING YOUR HAND

UNITED WAY CAMPAIGN CO-CHAIRS

Susan O'Sullivan, Vice President – Sales, Ingram Micro

Jay McWatters, Partner, Dopkins & Company, LLP

**United Way of Buffalo & Erie County**

Visit [uwbec.org](http://uwbec.org) today.

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**LIVE UNITED**



Names listed within the annual report are presented as they were provided to us by the donors. If your name is listed incorrectly, please notify us at 887-2626.