



YOU ARE UNITED WAY



“The United Way ties us all together.”

Pionne Corbin
UWBEC Board Member
GEICO



SEE THE DIFFERENCE

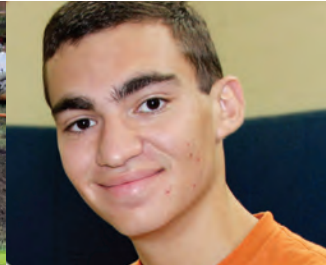
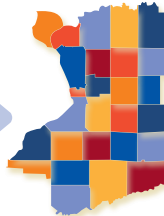


“Our success is driven by, and on behalf of, our community.”

Michael Weiner, President & CEO



\$19M INVESTED INTO THE COMMUNITY





OUR MISSION

United Way brings people, organizations and resources together to improve community well-being.

OUR VISION

Every person in our community has the opportunity to enjoy the highest possible quality of life.

OUR VALUES

- Service
- Integrity
- Collaboration
- Accountability
- Innovation

IMPACT YOU'VE MADE



32,000 people received needed services in a time of crisis



43,000 people gave a total of **\$14.5M**



“We need to ensure economic stability for all our friends and neighbors.”

Dennis Elsenbeck, UWBE Board Chair
National Grid





ORGANIZATIONAL DEVELOPMENT

MAKING GREAT PROGRESS



LAUNCHED

NEXT GENERATION UNITED



\$2.6M grant
to continue the Full Service Community
Schools evidence-based program



TO ENGAGE YOUNG LEADERS
IN UNITED WAY'S MISSION

COMPLETED NEW 5-YEAR STRATEGIC PLAN

GOALS

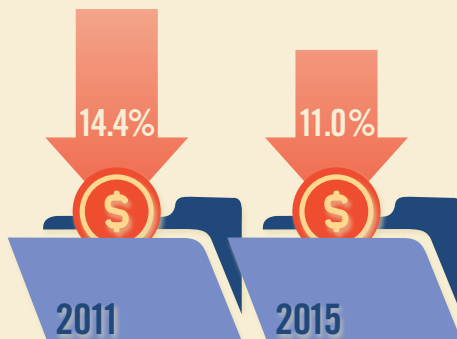
#1 Maximize resource development & build enduring donor relationships

#2 Research conditions & prioritize actions to achieve collective community impact

#3 Enhance organizational effectiveness



Successfully advocated for \$1.25M in funding to support a statewide 2-1-1 information & referral call center



Overhead/administrative costs reduced to below 13% for 5th consecutive year

\$2.9M grant

from U.S. Department of Labor to grow WNY apprenticeship programs



Provided training/technical assistance to 1,095 participants





— CAMPAIGN —

YOU ARE THE KEY TO OUR SUCCESS

86 new
workplace
campaigns



\$65K



Leadership & Tocqueville
Society gifts increased
by nearly \$48K





— 2015 RESULT —
\$14,520,483

United Way Campaign grew
 for 6th consecutive year



\$321K
 IN 2015

7%
 increase



**RETAIL CHECKOUT
 SCANNING PROGRAM**



Average donor gift
 increased by
\$24

Spring It On
 1-day online
 giving event



\$136K for 175
 local nonprofits



“Your time, talent and contributions
 help provide long-term solutions
 that improve self-sufficiency and
 well-being for thousands of people.”

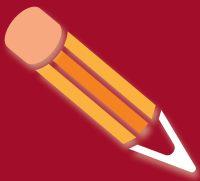
Michael Weiner, President & CEO





EDUCATION

YOU ARE HOPE FOR THE FUTURE

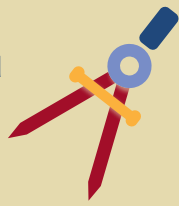


2,800 children were enrolled
in high-quality childcare
with a literacy focus

98% of children served were read to regularly, received
in-home supports with a literacy focus, or both



19,700 children improved
academic performance
& related skills



1,900 children received
critical support outside
of the classroom

With your help, children will build the skills necessary to succeed:

- Early learners will develop a strong foundation
- School-age children will improve academic & personal skills
- Caregivers will be supported with tools to help children thrive

YOUR SUPPORT OF UNITED WAY HELPS:

- Increase language, literacy & math skills
- Enhance skills that yield positive behaviors
- Provide early intervention for kids who need it
- Improve home & care environments



IN 2015, THE ERIE/NIAGARA BIRTH TO 8 COALITION:

- Collaborated on a Birth-to-Work Special Education Summit
- Held community forums that addressed challenging behaviors in children
- Brought a cross-section of the community together to become more informed about solutions to issues facing children

\$1.9M
INVESTED



56
LOCAL PROGRAMS



FINANCIAL STABILITY

YOU ARE A CRITICAL RESOURCE

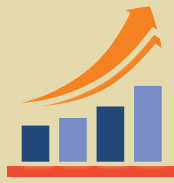
11,900 individuals increased
their financial stability
or employment skills



2,400 people
improved
job skills or
job security



6,400 people developed a plan to reverse financial crises in their lives



16,000 residents qualified for & received free tax prep services



With your help, people will build skills to achieve long-term stability:

- Families will learn how to recover from financial crises
- Underemployed adults will improve their job skills
- People will receive training to overcome obstacles to self-sufficiency

YOUR SUPPORT OF UNITED WAY HELPS:

- Increase the number of people above the poverty line
- Connect families in crisis with critical health & human services
- Promote employment & workforce development
- Support financial education & asset-building programs
- Return millions in earned tax credits to our community

IN 2015, THE CREATING ASSETS, SAVINGS & HOPE (CASH) COALITION:

- Prepared 8,000 tax returns for Erie County families, resulting in \$12.8M in refunds
- Connected 5,000 people to myfreetaxes.com where they filed their taxes for free
- Helped 4,000 residents acquire a total of \$7.1M in Earned Income Tax Credits
- Saved Erie County residents over \$2M in fees through the Tax Preparation Network





HEALTH & WELLNESS

YOU ARE AN INSPIRATION

24,700 people improved their health, safety or well-being



2,100 people served regularly attended health checkups

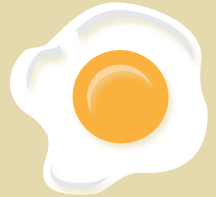




95% of pregnant women served received prenatal care in the first trimester



90% of seniors served had at least 1 healthy meal/day



With your help, people will live healthier lives and access the care they need:

- Pregnant women & babies will get off to a healthy start
- Families will learn about nutrition & active lifestyles
- Seniors will build skills to live active, healthy & independent lives

YOUR SUPPORT OF UNITED WAY HELPS:

- Support maternal health & infant nutrition
- Promote well-visits, healthy eating & exercise
- Improve access to healthy food & medical appointments
- Address conditions that negatively affect health & safety



IN 2015, THE HEALTHY START, HEALTHY FUTURE FOR ALL COALITION:

- Received a challenge grant from the National Center for Mobility Management that resulted in the design of a transportation solution for low-income pregnant moms to improve access to prenatal care & reduce premature births

PLAY 60 CHALLENGE/FITNESS FOR KIDS:

- 57 schools from 15 school districts participated
- 7,500 students completed 10.8M minutes of activity, a 92% increase from the previous year

\$1M
INVESTED



30

LOCAL PROGRAMS

YOU ARE A FORCE FOR POSITIVE CHANGE

United Way's Advocacy Committee represents our region by advocating for a clearly defined set of health and human services issues to drive policy change at the federal, state and local levels.

IN 2015, UNITED WAY'S ADVOCACY EFFORTS:

- Supported provisions to permanently extend under federal law the Earned Income Tax Credit & Child Tax Credit
- Successfully advocated for \$1.25M in funding to support a statewide 2-1-1 information & referral call center



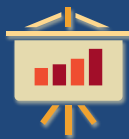
ADVOCACY IN EDUCATION

Support adequate, affordable, high-quality early learning & care opportunities



ADVOCACY IN FINANCIAL STABILITY

Increase availability of workforce development programs



ADVOCACY IN HEALTH & WELLNESS

Support initiatives that promote healthy birth outcomes & reduce demographic & socioeconomic disparities in infant health & mortality



WE APPRECIATE YOUR DEDICATION



4,600 volunteers have registered on VolunteerWNY.org to help local agencies through our partnership with The Service Collaborative of WNY

Thousands of local people give their time, talent and resources to transform the quality of life for people in Buffalo and Erie County through:

- Corporate Volunteering
- Day of Caring
- Family Volunteer Day
- Community Baby Shower



3,250 volunteers
from **145** companies
completed **184**
projects in 2015



“Our mission is to bring people, organizations and resources together to improve community well-being. You are the people, and your time is a vital resource.”

Michael Weiner, President & CEO



5,800 PEOPLE VOLUNTEERED
48,500 HOURS



OFFICERS

BOARD OF DIRECTORS



“We’re excited about economic trends going up in our community. But what we really need to do is get equally excited about making our whole community strong. And the way to do that is to get businesses, organizations and every individual to work together through United Way to ensure that economic stability is secured for all our friends and neighbors.”

Dennis Elsenbeck, Chair*
National Grid



David Hore, Vice Chair*
PCB Piezotronics



Susan O'Sullivan, Vice Chair*
Ingram Micro



Keith Stolzenburg, Treasurer*
PricewaterhouseCoopers LLP



Darley Willis, Secretary*
Erie Community College



Herbert J. Glose, Counsel**
Barclay Damon LLP

*Executive Committee Member
**Counsel to the Board of Directors (non-voting)

UNITED WAY COMMITTEES

We are deeply grateful for the passionate dedication of our committee chairs and members.

Advocacy Committee

Chair: Brian Gwitt, Woods Oviatt Gilman

Board Governance Committee

Chair: Jamie Batt, Rupp Baase
Pfalzgraf Cunningham LLC

Community Impact Committee

Co-Chairs: Roger Cominsky, Barclay Damon LLP
Dr. A. Scott Weber, University at Buffalo

Endowment Committee

Chair: Robert Zak, Merchants Insurance Group

Human Resources Committee

Chair: Elizabeth Savino, CTG

Marketing Committee

Chair: Jennifer Parker,
Jackson Parker Communications LLC

UNITED WAY AFFINITY GROUPS

Tocqueville Society

Co-Chairs: David & Shari Hore, PCB Piezotronics

Women United®

Chair: Paulette M. Crooke, Community Volunteer

Next Generation United

Chair: Reena Dutta, Hodgson Russ LLP

MEMBERS

BOARD OF DIRECTORS



Jamie Batt*
Rupp Baase Pfalzgraf
Cunningham LLC



Allen Brown
General Mills



Jennifer Stanonis
Constantine
WGRZ Channel 2



Dr. Katherine Conway-Turner
Buffalo State College



Pionne Corbin
GEICO



Reetuparna (Reena) Dutta
Hodgson Russ LLP



Robert Feldman
Gross Shuman Brizdle &
Gilfillan PC



Gretchen Geitter
Buffalo Bills



Brian Gwitt*
Woods Oviatt Gilman



Sarah Hedges
Dopkins & Company, LLP



Bishop Roderick Hennings
Zion Dominion
Global Ministries



Neil Hosty*
M&T Bank



Frank Hotchkiss*
United Steelworkers,
District 4



Donald Ingalls
BlueCross BlueShield
of WNY



Dr. Richard Jurasek
Community Volunteer



David Kimelberg
Seneca Holdings



Michael McMahon
KeyBank NA



David McNamara
Phillips Lytle LLP



Robert Mootry Jr.
CSEA Region 6



Gregory Norwood
Community Volunteer



Thomas O'Shei
United Steelworkers/
Sumitomo Rubber USA



Jennifer Parker*
Jackson Parker
Communications LLC



Dr. Khalid Qazi
University at Buffalo
and Sisters Hospital



Sharon Randaccio*
Performance Management
Partners, Inc.



Rev. Rachelle Robinson
Deep Wells Ministries



John Rodgers
Independent Health



Luis Rodriguez
Rodriguez Construction Group



Hon. Robert Russell
Buffalo City Court



Elizabeth Savino*
CTG



Dr. A. Scott Weber
University at Buffalo

*Executive Committee Member

MEMBERS

ADVISORY COUNCIL



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Eric Mower + Associates



Kathleen Lawley Best
Lawley Insurance



Donald K. Boswell
WNY Public Broadcasting
Association



Roger F. Cominsky
Barclay Damon LLP



Steve Finch
GM Powertrain
Tonawanda Engine Plant



Anne Glose
Moog Inc.



LuAnne Kingston
HSBC Bank USA, N.A.



Peter F. Hunt
Hunt Real Estate ERA



Maureen O. Hurley
Community Volunteer



Michael P. Keating
Wegmans Buffalo Stores



Rich McCarthy
M&T Bank



Eileen Morgan
Delaware North



Hon. E. Jeannette Ogden
Unified Court System



Jim Tilley
Community Volunteer



John N. Walsh III
Walsh Duffield Cos., Inc.



Robert M. Zak
Merchants Insurance Group



OUR SINCEREST THANKS

We are deeply grateful for the dedication and commitment of the board and advisory council members who recently concluded their service:

BOARD MEMBERS

Jeremy Beck
Beck Financial Group

LuAnne Kingston
HSBC Bank USA, N.A.

Eileen Morgan
Delaware North

ADVISORY COUNCIL MEMBER

Pamela Heilman
Of Counsel, Hodgson Russ LLP

“Giving to United Way is the most effective way to help neighbors in need. The agency’s rigorous metrics assure that contributions go to the best-performing nonprofits in health, education and job development. It’s an honor to give to United Way because that helps ease our community’s challenges.”

Stephen W. Bell, Eric Mower + Associates

HONORING ROBERT & MARGARET ZAK



“We believe it is the responsibility of those who have been blessed as we have to give back to their community.”

When Bob and Margaret Zak learned they would be honored by United Way this year, their first response was surprise, followed by reflections on the contributions of past honorees (but not before noting, “You finally got to the Z’s!”). Their self-effacing nature belies tremendous, lifelong dedication to Erie County through philanthropy and volunteerism, which is why they have been named the United Way Tocqueville Society Philanthropists of the Year.

Bob and Margaret learned the value of philanthropy from an early age. Their parents were active community members and also demonstrated commitment to community through their professions. Bob’s father is a retired City of Buffalo police officer, and Margaret’s mother was a social worker for Erie County.

Bob and Margaret met in high school and have been together since. They both attended the University at Buffalo where Bob earned Bachelor of Science and MBA degrees in accounting and economics, while Margaret earned a Bachelor of Science degree in physical therapy. Their three sons, Dan, Michael and Kevin, attended Canisius High School (Bob’s alma mater), where they also learned the value of giving back to the community.

Bob’s career began in public accounting and led him into the insurance industry. He is currently president and chief executive officer of Merchants Mutual Insurance Company, and is the organization’s primary representative to industry and agent trade organizations, community and civic organizations, government regulators, and insurance company rating organizations. Prior to his appointment as president and CEO in 1995, Bob was senior vice president and chief financial officer.

It was during Bob’s time at Merchants that he first got involved with the United Way. He started as chair of the insurance division of the annual campaign. From there Bob quickly moved up the ranks of leadership. He has served two terms on the board of directors, included three years as board chair. Currently he chairs the Endowment and Planned Giving Committee.

Bob also found time to hold board positions at other organizations in the community, including the 100 Club of Buffalo, Invest Buffalo Niagara (formerly Buffalo Niagara Enterprise), the Buffalo State College Council, University at Buffalo School of Management Dean’s Advisory Council, Canisius High School, and Kaleida Health.

Margaret worked for 30 years as a pediatric physical therapist for Associated Physical & Occupational Therapists. She worked part-time while raising their three sons, and also found time to volunteer in the community. She is director and secretary of the board for The Children’s Guild Foundation, a volunteer baby rocker at Children’s Hospital Neonatal Intensive Care Unit, and a past director of Upstate New York Transplant Services (UNYTS).

When asked why they prioritize giving back to their community, they said, “We have been blessed in a number of ways—a beautiful family, amazing friends and good professions to name a few. We have the time and the resources and we believe it is the responsibility of those who have been blessed as we have to give back to their community.”

It is because of this sentiment and so much more that we are proud to honor Robert and Margaret Zak as the United Way Tocqueville Society Philanthropists of the Year.

MEMBERS

TOCQUEVILLE SOCIETY

MILLION DOLLAR ROUNDTABLE

Includes members who have donated a total of \$1M or more to United Way over the years.

THE JAMES H. CUMMINGS FOUNDATION

PEGGY PIERCE ELFVIN*

MR. AND MRS. JEREMY M. JACOBS SR.

MARGARET L. WENDT FOUNDATION

RALPH C. WILSON FOUNDATION

MARY & RALPH* C. WILSON JR.



Bob and Ann Brady



Mr. and Mrs. Robert Gioia



Mr. David Hore



Mr. Patrick Hodgson



Mary Jo and Peter Hunt



Mr. and Mrs. Jeremy M. Jacobs Sr.



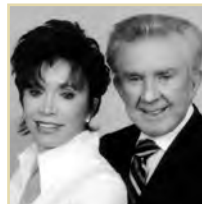
Alice and Jeremy Jacobs Jr.



Mr. Ross B. Kenzie



Mr. Joseph A. Gardella and Ms. Carol A. Kizis



Mr. and Mrs. Frank McGuire



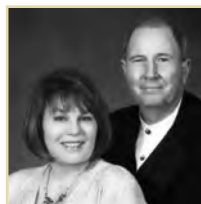
Carol and Carl Montante



Frank and Theresa Papa



Ronald J. and Diane M. Papa



Richard and Karen Penfold



Mr. and Mrs. Timothy J. Shedler



Mr. and Mrs. Robert L. Stevenson



Ruth Kahn Stovroff*



Ted and Ginna Walsh



Jack and Connie* Walsh



Margaret and Bob Zak



Leslie and Howard Zemsky

*We express our deepest condolences to the families of those listed above who have passed away.

MEMBERS

TOCQUEVILLE SOCIETY

\$50,000 – 99,999

- EJ and Karen Butler
- The James H. Cummings Foundation:
 - Charles F. Kreiner, Jr.
 - Richard C. Bryan, Jr.
 - William L. Joyce
- Amy L. Clifton
- Christopher T. Greene
- Robert J.A. Irwin
- Theodore L. Putnam, MD
- William and Patricia Frederick

\$25,000 – 49,999

- Charles E. Balbach
- Jennifer and Teo Balbach
- Melissa Balbach and John Bace
- Mr. Richard E. Garman
- Stanford* and Judith Lipsey
- Donald I. MacDavid Estate
- Chris and Holly Nelson
- Mr. and Mrs. William J. Regan, Jr.
- Mr. and Mrs. Robert G. Wilmers
- *3 members wish to remain anonymous*

\$15,000 – 24,999

- The Cameron and Jane Baird Foundation
- Bill and Jody Dowdall
- Robert J. and Martha B. Fierle Foundation
- Josephine Goodyear Foundation:
 - Edward F. Walsh, Jr.
 - William B. Gisel, Jr.
 - Elizabeth Stevens Gurney
- Karen S. Magee
- Elizabeth S. Mitchell
- Rev. Ellen M. Montgomery
- Brad Wyckoff
- Gordon and Gretchen Gross
- Mr. and Mrs. Patrick W. E. Hodgson
- David and Shari Hore, Tocqueville Chairs
- Peter and Mary Jo Hunt
- Alice and Jeremy Jacobs Jr.
- Mr. and Mrs. Christopher Koch, New Era Cap Company Inc.
- Lawley Insurance
- Bob and Carolyn Montgomery
- Sandra and Greg Norwood
- Mr. and Mrs. Robert E. Sadler Jr.
- Sebastian, Awner, Houlding Group at Merrill Lynch:
 - Mr. Chris and Mrs. Kimberly Sebastian
 - Mrs. Maxine and Dr. Steven Awner
 - Mr. Austin Houlding and Ms. Michelle Daubert
- Rajat and Jenny Shah
- Mr. and Mrs. Robert L. Stevenson
- Mr. and Mrs. Keith Stolzenburg
- Jim and Michal Wadsworth
- Ted and Ginna Walsh
- Gina and Michael Weiner
- Margaret and Bob Zak
- *1 member wishes to remain anonymous*

\$10,000 – 14,999

- Rick and Sylvia Abramson
- Joseph H. and Diane J. Bell, Moog Inc.
- The Bennett Family
- Jim and Rosemary Biddle
- Ann and Bob Brady
- Joan and David Bruce
- Paulette Crooke and Michael Toner
- Frank and Robin Curci
- Mark J. Czarniecki and Elizabeth Czarniecki
- Mark and Nancy Davis, Davis Family Foundation
- James and Alison Derrick
- James and Karen Dusel
- Robert A. and Elizabeth S. Evans
- Drs. Eli Farhi and Emily S. Friedan
- Bob and Lisa Feldman, Gross Shuman Brizdle & Gilfillan PC
- Dr. Joseph A. Gardella Jr. and Ms. Carol A. Kizis
- Bodil and George Gellman
- Dr. and Mrs. Kevin J. Gibbons
- Mr. and Mrs. Robert D. Gioia
- Donna M. Gonser, Lumsden & McCormick, LLP
- Eugene P. and Kathleen C. Gramza
- Peter Grogan and Christye Peterson, United Capital Private Wealth Counseling
- Pete Grum
- Louis and Joan Jacobs
- William and Anne Joyce
- Kenneth R. and Linda A. Kahn
- Ruth Kahn Stovroff*
- Mrs. Bernard J. Kennedy
- Mr. Ross B. Kenzie
- John and Marsha Koelmel
- Brian and Deborah Lipke
- Mr. and Mrs. Frank McGuire
- Jay and Mary McWatters
- Mr. and Mrs. John A. Mitchell
- Carol and Carl Montante
- Charles Moran
- Barbara J. Morgan and Charles F. Zukoski
- Mrs. De Moss
- Stephen Muscato
- Carol and Reg Newman
- Mrs. Donald F. Newman
- Mr. and Mrs. James D. Newman
- Michael and Marcy Newman
- Sanford and Margery Nobel
- Frank and Theresa Papa
- Ronald J. and Diana M. Papa
- Richard and Karen Penfold
- Frederick and Lisa Pierce
- Anne and Phil Rimmler
- Mr. and Mrs. Timothy J. Shedler
- Mrs. Kenneth L. Slawson
- Mr. Joseph Testa
- Maria Testa and Thomas Petrocelli
- Tim and Colleen Tevens, Columbus McKinnon Corp.
- Connie* and Jack Walsh
- Robert and Aileen Walter
- Eileen & Rupert Warren Charitable Fund
- Howard and Leslie Zemsky
- *6 members wish to remain anonymous*



*We express our deepest condolences to the families of those listed above who have passed away.



ENDOWMENTS

YOU ARE BUILDING A STRONGER COMMUNITY



With your help, United Way is building an endowment fund that will support critical investments in community priorities for years to come. Your gift to the endowment is an effective and powerful way to show your leadership in our community, as it translates gifts of time and money into positive social change for future generations.



ENDOWMENT ROSTER

“United Way is the right organization to help our entire community every year. We are honored to permanently endow our annual gift for the benefit of future generations.”

Robert Zak, Endowment Chair, Merchants Insurance Group



MILLION DOLLAR LEGACY CIRCLE

- Peggy Pierce Elfvin*
- Ralph C. Wilson Jr. Foundation

TOCQUEVILLE SOCIETY LEGACY CIRCLE

- Robert A. and Elizabeth S. Evans
- William and Patricia Frederick
- Jock and Betsy Mitchell
- Ted and Ginna Walsh
- Gina and Michael Weiner
- Mary & Ralph* C. Wilson Jr.
- Margaret and Bob Zak



LEGACY CIRCLE

- The Bennett Family
- Martha Berent
- Mr. and Mrs. James Biddle Sr.
- Corrine G. Bird*
- David Donald Fund*
- Andrew and Teresa Dorn
- Dorothy R. Garrett*
- Richard Gold
- Rose Halbreich, Abe Halbreich, and Stanley M. Halbreich Endowment Fund*
- John and Maureen Hurley
- Sally E. Kleeberg*
- Albert H. Laub*
- Lawley Family Gift
- Lumsden & McCormick, LLP
- Donald I. MacDavid*
- Margaret M. Martin*
- Barbara Matthews*
- Mr. and Mrs. Raymond J. Riefler Memorial Fund*
- Mary S. Ruttenstein Memorial Fund*
- Rose Karnofsky Ruttenstein, Maxwell A. Ruttenstein, and Kalman Ruttenstein Endowment Fund*
- Harris N. Snyder Fund*
- Susan and James Tilley
- Nancy Warner*
- Eileen & Rupert Warren Charitable Fund*



*We express our deepest condolences to the families of those listed above who have passed away.

SPONSOR SPOTLIGHT

THANK YOU TO OUR GENEROUS SPONSORS

CHECKOUT SCANNING PROGRAM



WORK 'N PLAY DAY & FAMILY VOLUNTEER DAY



VOLUNTEER COORDINATOR TRAINING



CAMPAIGN COORDINATOR THANK-YOU RECEPTION



COMMUNITY BABY SHOWER



VOLUNTEER APPRECIATION BREAKFAST



NEXT GENERATION UNITED



CHARITABLE FOUNDATION



DAY OF CARING

Programming Sponsors:



LEADERSHIP SOCIETY PROGRAMMING



In-Kind Sponsors:



LEADERSHIP EXECUTIVE SPONSORS



SPONSOR SPOTLIGHT

YOU ARE A VALUED PARTNER

WOMEN UNITED®

Programming Sponsors:



Morgan Stanley



Community Baby Shower Sponsor:



HOMETOWN HUDDLE



UNITED WAY CHALLENGE

Grand Prize Sponsors:



Media Sponsors:



68 companies

and their employees gave \$10K+
in total giving with 75% or more contributed
directly to United Way



133

Women United®
members
attended the
100 Women
Who Care event



Members of over 210 labor
organizations donated
and/or volunteered



CONTRIBUTIONS

THANK YOU FOR YOUR GENEROSITY

More than

43,000 people,

companies & organizations contributed
to the 2015 United Way Campaign

32 companies held golf tournaments,
auctions, BBQs, bake sales, raffles &
more to support United Way's mission



4,600 Leadership Society members each
give \$500 or more to support United Way's
work in the community



100 Tocqueville Society
members contributed
more than \$1.6M



YOU ARE ESSENTIAL TO OUR MISSION

The 4,600 members of the Leadership Society play an essential role in the success of United Way's mission by helping to support programs, collaborations, volunteering and training.

\$5,000 – 9,999

- John P. Amershadian and Denise Hanlon
- Barbara and Brian Baird
- Gary and Willow Brost
- Dr. Robert F. Burkard
- Raymond and Deborah Burke
- Shawn and Amy Connolly
- Mr and Mrs W. Edwin Constantine III
- Walter and Connie Constantine
- Mary Anne and Ray Dannenhoffer
- Jim and Cheryl Deuschle
- Jeff and Jeanne Dorn
- Kathleen and Michael Emery
- Mr. and Mrs. Robert H. Fagerburg
- Mr. and Mrs. Matthew J. Fairbairn
- Mr. and Mrs. Christopher J. Feeney
- Nancy and Richard Ferranti
- Dr. Jeffery J. and Marion E. Grace
- Mrs. Amy J. Habib
- Mr. and Mrs. James Houser
- Mr. Philip H. Hubbell
- John and Maureen Hurley
- Dr. Stephen Jacobson and Anita Greber
- Edwin M. Johnston Jr.
- Todd M. Joseph and Barbara J. Ostfeld
- Drs. David and Emily Ets-Hokin Kaye
- Kevin and Adair Kearney
- LuAnne and Jeff Kingston
- Dr. Margaret H. McAloon
- Mr. and Mrs. Joseph D. and Penelope W. McDonald
- Nora McGuire
- Timothy McPoland
- Trudy and Van Mollenberg
- Kevin and Pam Murphy
- Tamara B. Owen
- Henry and Patty Porter
- Mr. and Mrs. Gary Quenneville
- Thomas and Audrey Ramage
- Mr. Kevin Reinhard
- David and Marjorie Schmidt
- Ann and John Sessions
- Mr. and Mrs. Sean P. and Diane Sullivan
- Harry N. Snyder* Fund
- Robert P. Thill and Elizabeth A. Moll Charitable Gift Fund
- Nancy Warner*
- Heather and Jon Williams
- Gil Wolfe
- Tom and Carolyn Wrinn
- 3 *anonymous*

\$2,500 – 4,999

- Kim Adelman
- Richelle and Scott Allen-King
- Martha and Tom Anderson
- Mr. and Mrs. Frederick Attea
- Cynthia and Kevin Barker
- Jack and Sharon Barrett
- Kirk and Gayle Barton
- Judi and Tom Basinski
- Alvino and Kristin Battistoni
- Paul and Mary Grace Bauer
- Dr. Jeffrey and Susan Beich
- Keith and Patricia Belanger
- Stephen W. Bell
- Keith A. Belote
- John and Mary Beltrami
- John and Suzanne Berger
- Mr. William Bernhardt
- Mr. and Mrs. James Biddle Sr.
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Jasmine Jones
Volunteer

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- Tina L. Schaedler
- Robert and Nicole Schalk
- Mr. Robert A. Scharf and Dr. Lawrence Van Heusen
- Hyman Scheff
- Dr. and Mrs. Thomas Schenk
- John and Patty Schiavone
- Dr. Richard W. Schifeling and Iris B. Schifeling
- David and Rosanne Schlein
- Christopher Schmigel
- Jim and Beth Schmit
- Ron and Sue Schmitz
- Mr. Edward P. Schneider
- James and Maya Schneider
- Richard and Barbara Schneider
- Ken Schoetz
- Mr. David C. Schopp
- Julie and Kevin Schuler
- Andrew Schultz
- Christopher Schultz
- Jeanette and Craig Schultz
- Paul Schulz
- Steven R. Schumer
- Cynthia Schwartz
- Ms. Jo A. Schweitzer
- Robert Scoppechio and Elizabeth Mighton
- Ms. Susan C. Scott
- Mr. and Mrs. Buford Sears
- Joe and Lori Segarra
- Mr. Mark W. Severson
- John Sexton
- R. F. Shadwick
- Christopher and Martha Shafer
- Toby and Samuel Shapiro
- Jeffrey and Darlene Shaw
- Drs. Sadashiv and Lata Shenoy
- Barbara and Larry Sherman
- Robert Shibley
- William Shickluna Jr
- Cynthia Shore
- Drs. Eric and Susan Sickels
- Karen and Patrick Silver
- Dr. Lee Ann Sinha and Dr. Satrajit Sinha
- Mr. and Mrs. Matthew Slazak
- Mr. and Mrs. Theodore J. Slipko II
- Charles Smith
- Elizabeth Smith
- Kim Ann Smith
- Lisa Smith
- Mrs. Rachel S. Smith
- Robert and Claudia Smolinski
- Donald Smyczynski
- Jim and Pat Smyton
- Carmen L. Snell, Esq.
- Don and Rose Snios
- Dr. Irene S. Snow
- Ms. Abby M. Snyder
- George and Lidia Snyder
- Julie Snyder
- Timothy J. Snyder
- Kenneth J. Sodaro
- Ronald and Lucy Soluri
- Joseph and Lynn Somma
- Celia Spacone, Ph.D.
- Judith Spear
- Ronald W. Sporyz, Jr.
- Mr. and Mrs. Michael Spychala
- Paul and Lisa Stachelski
- Mark and Carin Stahlka
- Susan R. and Kevin M. Stamp
- Mr. Paul Stasiak
- Mark Stebbins
- Rick and Beth Steinberg
- Dr. Alfred A. Stelmach
- Jeffrey W. and Eileen M. Stone
- Molly Stone
- Diana M. Straube
- Donna Hoelscher Suchan
- Steven J. Sucher
- Patty Suffoletto
- Dr. Bonnie Sunday
- Paul J. Suozzi and Karen L. Spencer
- Wendy and Mark Swihart
- Ken and Jill Syracuse
- Dr. Gary A. Szakmary
- The Tan Family
- Ms. Helen Tederous-Meade
- Nicholas and Kayleigh Terranova
- Ms. Joann Thoman
- John and Susan Thomas
- Kevin and Adrienne Thompson
- Dr. Myron A. Thompson III
- Susan and James Tilley
- Mr. and Mrs. Michael Todaro
- David M. P. Wilson and Catherine A. Tojek
- Chris Tolomeo
- John and Jane Tomaszewski
- Mr. Richard J. Toole
- Michael Trachtenberg
- Tom Treadwell
- Ms. Mary E. Trinacanti
- Satish and Kamlesh Tripathi
- Mr. and Mrs. Mark Tronconi
- Mr. and Mrs. Patrick M. Tronconi
- Kyle Tuttle
- Anthony and Beverly Tylanda
- Jim and Donna Tyrpak
- Mrs. Jeannie E. Underhill
- Todd and Marie Vahue
- Mr. Thomas H. Van Nortwick and Mrs. Linda M. Van Norwick
- Jen and Mike VanDewater
- Deborah VanDusen
- Mr. William R. Vanecek
- Francisco M. Vasquez, PhD
- Dr. Rocco Venuto
- Kelly and Eon Verrall
- The Vespa Family
- Meg Villa Schmidt
- Jennifer Vogel
- Eric Voigt
- Dr. Eric and Jennifer Waffner
- Carol A. Wageman
- Doug Wagner
- John and Robin Wagner
- Mr. Oscar D. Walden II
- Shirley J. Walker
- Leslie Wallace
- Rick and Jacque Wallace
- Mr. and Mrs. Edward F. Walsh
- Debbie and Michael Walsh
- Mark D. Walter
- Timothy Wangler
- Mr. Charles and Amanda Watson
- Brian and Jacqueline Weber
- David M. Weber
- Michael R. and Sarah L. Welker
- Mr. and Mrs. William Welsh
- The Wendelin Family
- Mr. David Werth
- Patricia and Dennis Wesolowski
- Brian White
- Dr. Andrew Whittaker and Amanda Simondson
- Sharon L. Wick and Kevin W. Smyth
- Dr. Gerard and Kathleen Wiczkowski Jr.
- Melissa and Merritt Wikle
- Linda Wilk
- Paulette and Jerry Willett
- Mr. Alan Williams
- Cherie Williams
- Ms. Darley M. Willis
- Art and Nancy Wingerter
- Mr. Scott D. Winkley
- Kurt Winter
- Wayne and Janet Wisbaum
- Blaine and Susan Witt
- Mr. and Mrs. Frederick A. Wolf
- Tammy Wolff
- Mr. Anthony M. Woods
- Donald Woods
- The Woods Family
- Kurt and Sheryl Wozniak
- Mr. David G. Yearke
- H. Walter and Dee Ann Young
- C. Michael Zabel
- John and Deanna Zak
- Richard and Karen Zakalik
- Shahed Zamam
- Mr. and Mrs. Joseph E. Zdarsky
- Chris and Victoria Zeis
- Karin A. Ziegler
- Rita M. Zientek
- C. Richard Zobel
- Thomas and Colleen Zugger
- Mr. Timothy Zulawski
- Mr. John and Ellen Zupa
- Mr. Alan J. Zyliniski
- 136 anonymous

This listing represents gifts received before March 31, 2016. We make every effort to maintain accurate, up-to-date records, and apologize for any errors or omissions. If you have a question about your listing, please let us know by calling 887-2626.
 *We express our deepest condolences to the families of those listed above who have passed away.



“I raise my hand for United Way because it’s the easiest way to make a big difference in our community, and it’s a huge opportunity to engage with your associates. When everyone is wrapped around a common initiative, great things happen for your business and the community.”

SUSAN O’SULLIVAN
Vice President – Sales, Ingram Micro
2015 United Way Campaign Co-Chair

————— CAMPAIGNS, CORPORATE GIFTS & GRANTS —————

THANK YOU FOR SUPPORTING OUR MISSION

“I raise my hand because United Way is uniquely positioned to efficiently and effectively match resources to the greatest areas of need in our community, in a way that no other organization can match.”

JAY MCWATTERS
Partner, Dopkins & Company, LLP
2015 United Way Campaign Co-Chair



CAMPAIGNS, CORPORATE GIFTS & GRANTS

YOU ARE MAKING A DIFFERENCE

Many thanks to all those listed below for running an employee campaign or contributing corporate gifts or grants to support United Way's work.

\$500,000+

- GEICO
- M&T Bank
- University at Buffalo
- Wegmans Food Markets

\$100,000 – 499,999

- Bank of America
- Buffalo Bills
- Buffalo Bills Youth Foundation
- Buffalo State College
- Delaware North
- Erie County Employees
- First Niagara Bank
- GM Powertrain/UAW Local 774 Tonawanda Engine Plant
- HealthNow New York Inc. d/b/a BlueCross BlueShield of Western New York
- Hodgson Russ LLP
- Independent Health Foundation
- Ingram Micro
- Kaleida Health
- KeyBank NA
- Merchants Insurance Group
- Moog Inc.
- National Grid
- Praxair Inc.
- Rich Products Corporation
- Roswell Park Cancer Institute
- Tops Friendly Markets
- UPS
- Margaret L. Wendt Foundation

\$50,000 – 99,999

- Aurubis Buffalo Inc.
- Buffalo Public School System Employees
- Citi
- The James H. Cummings Foundation
- Ferguson Electric Construction Co. Inc.
- General Mills Inc.
- Hunt Real Estate ERA
- Independent Health
- Ivoclar Vivadent, Inc.
- Lawley Insurance
- Multisorb Technologies
- NOCO Energy Corporation
- PCB Piezotronics
- Phillips Lytle LLP
- PricewaterhouseCoopers LLP
- Specific Solutions Inc.
- The Buffalo News
- United States Postal Service
- Walsh Duffield Cos., Inc.
- Williamsville Central School District

\$25,000 – 49,999

- Barclay Damon LLP
- Buffalo Psychiatric Center
- City of Buffalo
- Columbus McKinnon Corp.
- DHS - Customs and Border Protection
- DuPont De Nemours E I & Co.
- Eastman Machine Co.
- Enterprise Rent-A-Car
- Erie 1 BOCES
- Erie Community College
- Erie County Authorities
- Erie County Social Services Department
- Evans Bank
- EY
- Fisher-Price
- Ford Motor Company Buffalo Stamping Plant/UAW Local 897
- Freed Maxick CPAs
- Gross Shuman Brizdle & Gifillan PC
- IIMAK
- John W. Danforth Company
- LPCiminelli
- Lumsden & McCormick, LLP
- NFTA
- Sumitomo Rubber USA LLC
- Target Stores
- The Travelers Companies Inc.
- Transportation Department
- Tronconi Segarra & Associates LLP
- U.S. Border Patrol Buffalo Sector
- U.S. Department of Veterans Affairs (VA) Regional Office
- Unified Court System
- United States Postal Service - Rochester
- University at Buffalo – Research Foundation

\$10,000 – 24,999

- 3M Company
- AT&T
- Garth Brooks Teammates for Kids Foundation
- Buffalo Federation of Neighborhood Centers
- Buffalo Retired Teachers
- Canisius College
- CannonDesign
- Catholic Health System
- CHBWW
- Child & Adolescent Treatment Services
- Child & Family Services of Erie County
- City of Buffalo Public Works Parks & Streets
- Community Foundation for Greater Buffalo
- Corrections-Collins
- Corrections-Wende
- CTG
- Curbell Inc.
- Daemen College
- Derrick Corporation
- DHS - Customs and Border Protection Toronto Airport
- Dopkins & Company, LLP
- Environmental Conservation - NYS
- Erie County Medical Center
- Federal Market Company Inc.
- FedEx Corporation
- Fidelity Charitable Gift Fund
- Gibraltar Industries Inc.
- Harlequin Distribution Center
- Harry R. Defler Corp.
- HSBC Bank USA, N.A.
- Hurwitz & Fine, P.C.
- Ingersoll Rand
- IRS
- ITW (Illinois Tool Works)
- Jaeckle Fleischmann & Mugel, LLP
- JCPenney Company Inc.
- The Cameron and Jane Baird Foundation
- Joe Basil Chevrolet

CAMPAIGNS, CORPORATE GIFTS & GRANTS

\$10,000 – 24,999 (CONTINUED)

- Paul William Beltz P.C.
- Josephine Goodyear Foundation
- Robert J. & Martha B. Fierle Foundation
- Kavinoky Cook LLP
- Kenmore-Town of Tonawanda UFSD
- Lactalis American Group
- Life Technologies Corp. Thermo Fisher
- Macy's
- Mader Construction Company Inc.
- Materion
- McGuire Group Inc.
- Mollenberg-Betz Inc.
- Moog Retirees
- National Fire Adjustment Company
- National Fuel Gas
- Nationwide Insurance Company
- New Era Cap Company Inc.
- Nixon Peabody LLP
- NYS United Teachers - Retirees of WNY
- Orchard Park Central School District
- Perry's Ice Cream Company, Inc.
- Hanna Peters Trust
- Quackenbush Company Inc.
- Rand Capital Corporation
- Renaissance Charitable Foundation Inc.
- Rich Products Field Associates
- Foundation
- Sweet Home Central School District
- Taxation & Finance Department - NYS
- The Benchmark Group
- The Bon-Ton Stores
- The Bonadio Group
- Thruway Authority
- Trubee Collins & Company Inc.
- U.S. Attorney's Office
- U.S. Department of Veterans Affairs (VA) WNY Healthcare Systems
- UB Foundation
- Uniland Development Company
- United Capital Private Wealth Counseling
- Univera Healthcare
- VA Medical Center - Canandaigua
- Walmart Foundation
- Wells Fargo
- WGRZ TV - Channel 2
- WNY DDSO
- Worker's Compensation - NYS

\$5,000 – 9,999

- AAA Western and Central New York
- ADM Milling Company
- AECOM
- Air Force - 914th Airlift Wing
- Alden Central School District
- Amherst Central School District
- Amherst Town Employees
- API Heat Transfer
- Artvoice
- Aspire of WNY
- Avox Systems Inc.
- Belmont Housing Resources for WNY, Inc.
- Buffalo & Erie County Public Library
- Buffalo Building and Construction Trades Council
- Buffalo Hospital Supply
- Buffalo Medical Group PC
- Buffalo State College Research Foundation
- Buffalo Urban League
- Capital One Healthcare
- Citizens Bank
- Cleveland Hill Union Free School District
- Coca-Cola Bottling Co. of Buffalo Inc.
- ConServe
- Corrections-Gowanda
- Crowley Webb & Associates
- D'Youville College
- Deloitte
- Division of Disability Determinations Office of Temporary & Disability Assist.
- Eaton Office Supply
- Eli Lilly & Company
- Entercom - Buffalo
- Eric Mower + Associates
- Erie & Niagara Insurance Association
- Erie County District Attorney's Office
- Erie County Environment & Planning Dept
- Erie County Health Department
- Erie County Probation Department
- Erie County Public Works
- Erie County Retirees
- Erie County Water Authority
- FARM
- FBI
- Fresenius Kabi USA
- Frey Electric Construction Company Inc.
- Goldberg Segalla LLP
- Goya Foods Great Lakes
- Grand Island Teachers Association
- Hamberger & Weiss
- Hamburg Central School District
- HEALTHeLINK
- Horizon Health Services
- IBM Corporation
- International Paper
- Iroquois Central School District
- Jensen, Marks, Langer & Vance LLC
- Jericho Road Community Health Center
- Kideney Architects
- Lake Shore Central School District
- Legal Aid Bureau of Buffalo
- Lippes Mathias Wexler Friedman LLP
- MacLean-Fogg
- Magavern Magavern Grimm LLP
- Mirion Technologies (Conax Nuclear)
- Neighborhood Legal Services, Inc.
- Norfolk Southern Corporation
- NYS Department of Health
- NYS United Teachers
- NYSEG
- Office of the US Attorneys - Rochester
- Olmsted Center for Sight
- Precision Abrasives, Inc.
- Principal Financial Group
- RBC Wealth Management
- Realty USA
- Reichert Technologies - AMETEK
- Rigidized Metals Corp.
- SBA Disaster Assistance
- Seneca Buffalo Creek Casino
- Social Security Administration Chestnut
- Sonwil Distribution Center
- Spectrum Human Services
- State Insurance Fund
- State Police/Special Investigations
- State Troopers - Troop T
- Steuben Foods Inc.
- Strategic Investments & Holding Inc.
- Tapecon Inc.
- The Bell Fund
- The Hanover Insurance Group, Inc
- The OSC Charitable Foundation
- The Summit Center
- TMP Technologies Inc.
- Towne Auto Group
- Try-It Distributing Company Inc.
- U.S. Army Corps of Engineers
- U.S. Citizenship and Immigration Service (USCIS)
- U.S. District Court
- U.S. Probation & Pretrial Services
- United Silicone Division of ITW
- United Steelworkers Local 6992
- Upstate Niagara Cooperative Inc.
- Verizon
- West Seneca Central School District
- WNY Children's Psychiatric Center
- WNY Public Broadcasting Association
- Xerox Corp.

\$4,999 AND UNDER

- 7-11 Stores Buffalo NY
- Aaron Dautch Sternberg Lawson
- AAUW Buffalo
- Abaya Financial Consulting
- Abbott Labs
- AbbVie
- ABC-Amega Inc.
- ACCES - VR
- ACI Controls Inc.
- Adam's Mark Hotel
- Adams SFC, Inc.
- Admar Supply Company
- Adoption STAR
- ADP of Buffalo Inc.
- ADPRO Sports, Inc.
- African American Cultural Center
- Agricultural Research Service Plant Genetic Resources Unit - Rochester
- Air Force 107th AW
- Air Products & Chemicals
- Akron Central School District
- Alcatel-Lucent
- Alcott HR
- Alden State Bank
- Algonquin Sports Inc.
- Allcare Family Services Inc.
- Alliance Advisory Group
- Allpro Parking, LLC.
- Allstate Insurance Company
- American Modern Insurance Group
- American Red Cross - Greater Buffalo Chapter
- Alcatel-Lucent
- Alcott HR
- Alden State Bank
- Algonquin Sports Inc.
- Allcare Family Services Inc.
- Alliance Advisory Group
- Allpro Parking, LLC.
- Allstate Insurance Company
- American Modern Insurance Group
- American Red Cross - Greater Buffalo Chapter
- American Sales Company Inc.
- American Steamship Company
- Amherst Street Wine & Liquor
- Amherst Youth Foundation
- Andersen Corporation
- Angola Shur Fine
- Arcara Zucarelli Lenda & Straka CPAs PC.
- Army Recruiting Company
- Ashley HomeStore
- Assurant
- Astronics Luminescent Systems Inc.
- ATECH-S.E.H. Metal Fabricators Inc.
- Attorney General - NYS
- Aurora Adult Day Care Center
- Autism Services, Inc.
- Autumn View Manor
- Avaya Inc.
- B J Muirhead Co

- Baillie Lumber Company
- BAK USA
- Bank of Holland
- Big Brothers Big Sisters Be A Friend Program
- Benefits Advantage Inc.
- Benes Silversmith
- Bernhardt Law Offices PLLC
- Bickford Paper Company Inc.
- Biel's Information Technology Systems
- Black Rock Trucking Inc.
- Blesy & Associates
- Blue Bridge Financial LLC
- BMO Harris Bank
- Bond, Schoeneck & King, PLLC
- Boulevard Mall
- Boy Scouts - Greater Niagara Frontier Council
- Boys & Girls Club of East Aurora
- Boys & Girls Club of Orchard Park
- Boys & Girls Clubs of Buffalo
- Boys & Girls Clubs of the Northtowns
- Boys and Girls Club of Holland
- BRGuest
- Bristol Village
- Brock, Schechter & Polakoff, LLP
- Bryant & Stratton College
- BryLin Hospital
- Buchanan Ingersoll & Rooney
- Buffalo & Erie County Workforce Development Consortium
- Buffalo Bisons Baseball Club
- Buffalo Business First
- Buffalo Cardiology & Pulmonary Association
- Buffalo Center for Arts and Technology
- Buffalo Civic Auto Ramps
- Buffalo Computer Graphics
- Buffalo Hearing and Speech Center
- Buffalo Materials Handling
- Buffalo Municipal Housing Authority
- Buffalo Niagara Association of Realtors
- Buffalo Niagara Convention Center
- Buffalo Niagara Medical Campus
- Buffalo Niagara Partnership
- Buffalo Passport Agency, Dept. of State
- Buffalo Philharmonic Orchestra Administrative Offices
- Buffalo Place Inc.
- Buffalo Police Department
- Buffalo Prenatal-Perinatal Network
- Buffalo Sabres Hockey Club
- Buffalo Seminary
- Buffalo Sewer Authority
- Buffalo Teachers Federation
- Buffalo Urban Development Corporation
- Buffalo Urban Renewal Agency
- Bureau Veritas US
- Marjorie and John Buyers Foundation Inc.
- Byron Medical Jackets
- C.A. Curtze Company
- Calspan
- Campus Food Service
- Capital Fence Company, Inc.
- Career Partners International Buffalo | Niagara
- Carr Marketing Communications Inc.
- Cascades Containerboard Packaging
- Cassetta Agency Inc.
- Catholic Charities of Buffalo
- Cazenovia Recovery Systems Inc.
- CCL Label
- Chameleon Communication
- Cheektowaga Central School District
- Cheektowaga Town Employees
- Cheektowaga-Sloan Union Free School District
- Chiampou Travis Besaw & Kershner LLP
- Child Care Resource Network
- CHUBB
- Chudy Paper
- Church Mission of Help Counseling
- Ciminelli Real Estate Corporation
- CIR Electrical Construction
- City Clerk's Office
- City of Buffalo Administration & Finance
- City of Buffalo Assessment & Tax
- City of Buffalo Audit & Controller
- City of Buffalo Citizens Services
- City of Buffalo Community Services & Recreational Programming
- City of Buffalo Division of Parking Enforcement
- City of Buffalo Fire Department
- City of Buffalo Human Resources
- City of Buffalo Inspections & Permits
- City of Buffalo Law Department
- City of Buffalo Management Information Systems (MIS)
- City of Buffalo Mayor's Office
- City of Buffalo Office of Strategic Planning
- Civil Service Employees Association
- Clarence Central School District
- Clarence Town Employees
- CN
- Cobham Management Services Inc.
- Cole, Sorrentino, Hurley, Hewner & Gambino, P.C.
- Comcast Sound Communications
- Comerica Inc.
- Commercial Pipe & Supply Corp.
- Communication Workers of America District 1
- Communication Workers of America Local 1122
- Communication Workers of America Western New York Retirees
- Community Action Organization of Erie County
- Community Music School of Buffalo
- Community Services for the Developmentally Disabled
- Compass House
- Compass Minerals America Inc
- Compeer of Greater Buffalo
- Comptroller's Office - NYS
- Comptroller's Office / Retirements - NYS
- Conax Technologies LLC
- Connors LLP
- Constellation Energy
- Consumer Credit Counseling Services of Buffalo
- Cornell University
- Country Club of Buffalo
- County Line Stone Company
- Court of Claims
- Cradle Beach
- Crisis Services
- Crystal Rock - Buffalo
- CS Behler Inc.
- Culinary Arts Specialties Inc.
- Cy's Elma Pharmacy
- Dansa & D'Arata LLP
- Deaf Access Services
- Decker Insurance Agency
- Defense Contract Audit Upstate New York Branch
- Defense Contract Management Agency
- Delphi Corporation
- Department of Labor - Office of Federal Contracts Compliance Programs
- Depew Union Free School District
- Depew-Lancaster Boys & Girls Club, Inc.
- Desmon & Kohnstamm Inc.
- DeSpirt Mosaic & Marble Co

Top Campaigns for Discretionary Giving

Discretionary, or undesignated, giving is the most effective way to support United Way's work in the community. The following companies ran campaigns in 2015 resulting in \$10K+ in total giving with 75% or more in discretionary giving.

Companies marked with an * supported United Way's work with 100% of corporate and employee contributions.

- 3M Company*
- Aurubis Buffalo Inc.
- Buffalo Retired Teachers
- Catholic Health System
- Citi
- Columbus McKinnon Corp.
- Community Foundation for Greater Buffalo
- Curbell
- Delaware North
- Derrick Corporation
- Dopkins & Company, LLP
- DuPont De Nemours E I & Co./USW Local
- Eastman Machine Co.
- Federal Market Company Inc.*
- FedEx Corporation*
- Ford Motor Company
- General Mills Inc.
- Gibraltar Industries Inc.*
- GM Powertrain/UAW Local 774
- Goya Foods Great Lakes
- Gross Shuman Brizdle & Gilfillan PC
- Harlequin Distribution Center
- Harry R. Defler Corp.
- HSBC Bank USA, N.A.
- Hunt Real Estate ERA
- Ingersoll Rand
- Ingram Micro
- ITW (Illinois Tool Works)
- JCPenney Company Inc. District Office*
- Joe Basil Chevrolet Inc.*
- John W. Danforth Company*
- Kaleida Health
- Kavinoky Cook LLP
- KeyBank NA
- Lactalis American Group
- Life Technologies Corp.

Continued on page 36

Top Campaigns for Discretionary Giving

Continued from page 35

- Lumsden & McCormick, LLP
- Mader Construction Company Inc.
- McGuire Group Inc.
- Merchants Insurance Group
- Mollenberg-Betz Inc.
- Moog Inc.
- Multisorb Technologies
- National Fuel Gas Distribution*
- National Grid
- Nationwide Insurance Company*
- New Era Cap Company Inc.*
- Nixon Peabody LLP
- NOCO Energy Corporation
- NYS United Teachers - Retirees of WNY
- Orchard Park Central School District
- Praxair Inc.
- Quackenbush Company Inc.
- Specific Solutions Inc.
- Sumitomo Rubber USA LLC*
- Target Store #1011
- The Benchmark Group
- The Bon-Ton Store*
- The Buffalo News
- Tops Friendly Markets
- Trubee Collins & Company Inc.
- Uniland Development Company
- United Way of Buffalo & Erie County
- United Way of Metropolitan Dallas*
- Walmart #2164*
- Walsh Duffield Cos., Inc.
- Wegmans Food Markets
- WGRZ TV - Channel 2

- DHS - Buffalo Verification Division U.S. Citizenship & Immigration Services
- DHS - Transportation Security Administration - TSA
- DHS - Immigration and Customs Enforcement—Enforcement and Removal
- Diagraph M&C
- Donald L. Houck Agency Inc.
- Dryden Mutual Insurance Company
- DTE Energy
- Duke Holzman Photiadis & Gresens LLP
- Dunn Tire Corp.
- E.T. Clauss & Company Inc.
- East Aurora Union Free School District
- EBC Inc.
- Eberl Iron Works Inc.
- Ecology & Environment Inc.
- Eden Central School District
- El Team, Inc.
- Elmwood Franklin School
- Emerson Control Techniques
- Empire State College State University of New York
- Empire State Development Corp.
- EmpireEMCO Inc.
- Employer Services Corp.
- Empower Federal Credit Union
- EMS Group-Stahlka Agency Inc.
- EPIC - Every Person Influences Children
- Epilepsy Association of Western New York
- Equal Employment Opportunity Commission
- Erie 2-Chautauqua-Cattaraugus BOCES
- Erie County Board of Elections
- Erie County Budget Management & Finance
- Erie County Central Police Services
- Erie County Comptroller's Office
- Erie County Council for the Prevention of Alcohol and Substance Abuse
- Erie County County Clerk's Office
- Erie County Department of Senior Services
- Erie County Emergency Services
- Erie County Equal Employment Opportunity
- Erie County Industrial Development Agency
- Erie County Information & Support Services
- Erie County Labor Relations
- Erie County Law Department
- Erie County Legislature
- Erie County Mental Health Department
- Erie County Office of Public Advocacy
- Erie County Office of the County Executive
- Erie County Parks & Recreation
- Erie County Personnel Department
- Erie County Purchasing
- Erie County Real Property
- Erie County Sheriff's Department
- Erie County Veterans Service Agency
- Erie Logistics
- Evans Agency
- Excalibur Leisure Skills Center
- Excelsior Orthopaedics
- Executive Office for Immigration Review
- Exxon Mobil Oil Corp.
- F&T Snowplowing & Removal
- FAA - Air Traffic Control Tower
- FAA - Flight Standards - Rochester
- Family Help Center
- Family Justice Center of Erie County
- FDA
- Federal Bureau of Investigation - Rochester
- FedEx Trade Networks
- Feldman Kieffer, LLP
- Fenster Enterprises, Inc.
- Five Star Bank
- Focused Marketing Associates
- Foit-Albert Associates
- Food & Drug Administration - Rochester
- Food Bank of Western New York
- Foundation for Jewish Philanthropies
- FourthIdea
- Frederick Chopin Singing Society Inc.
- Freescale Semiconductor
- Frontier Central Schools
- Gates Circle Liquor Store
- Gear Motions, Inc.
- Gelia
- Gemcor
- General Dynamics Mission Systems
- General Oil Equipment Company Inc.
- General Services - NYS
- Genuine Parts Company
- Gerald Kelly Capital Corp.
- Gerster Sales & Service
- Gibson McAskill & Crosby
- Girl Scouts of Western New York
- Glaxo SmithKline Beecham
- Goldman Titanium Inc.
- Goodwill Industries of WNY, Inc.
- Goodyear Tire & Rubber
- Grand Island Central School District
- Grand Island Town Employees
- Graphic Controls LLC
- Great Lakes Missionary Baptist Association Women's Auxiliary
- Great Lakes Orthodontic Ltd.
- Great Lakes Pressed Steel
- Greatbatch Inc.
- Greif, Inc.
- GSA Public Buildings Service
- Guardian Life Group Sales
- Gurney Becker & Bourne Inc.
- Habasit Belting Inc.
- Hagemeyer North America
- Hamilton Houston Lownie Architects LLC
- Harmac Medical Products Inc.
- Harold Warner Advertising Inc.
- Harris Hill Nursing Facility
- Hart & Keenan Company Inc.
- Harter Secrest & Emery LLP
- Hatch
- Hearts and Hands: Faith in Action
- Heritage Centers
- Heritage Christian Services - Tonawanda
- Hershey Chocolate USA
- Hertz Corporation
- HIDProjectors.com
- Hilbert College
- Hillside Family of Agencies
- Hobart Service
- HoganWillig Attorneys at Law
- Holland Central School District
- HomeGoods Stores
- Homes & Community Renewal - NYS
- Honeywell International Inc. Buffalo Research Lab
- Housing and Urban Development
- Housing Opportunities Made Equal
- Human Rights - NYS
- I Squared R Element Company Inc.
- Ian Michael Co.
- ICE - Homeland Security Investigations
- Innovative Health Services of America
- Insyte Consulting

CAMPAIGNS, CORPORATE GIFTS & GRANTS

- Internal Revenue Service – Rochester
- International Body Company, Inc.
- International Institute of Buffalo
- International Union of Painters and Allied Trades District Council 4
- IPL Electrical & Communications
- Irish Classical Theatre Company
- ITT Enidine
- J H Wattles Inc.
- J.A. Gold Associates
- Jackson Parker Communications LLC
- James Desiderio Inc.
- James R. Militello Realty Inc.
- Jarrett Plastics Inc.
- JBM Computer Consultants, Inc.
- Jeffrey Freedman Attorneys
- Jewish Community Center of Greater Buffalo
- Jewish Family Service of Buffalo & Erie County
- Jewish Federation of Greater Buffalo
- John Hancock Life Ins. Co.
- John Lunn & Associates LTD
- Johnson & Johnson Medical Inc.
- Johnson Controls Inc.
- Junior Achievement of WNY
- Kazmierczak & Nowak
- KC Kratt Photography, Inc.
- Kegworks
- Keller & Co Inc.
- Keller Technology Corporation
- Kellogg Co.
- Ken Staub Jr. Trucking
- Kershner Studios
- King Urban Life Center Inc.
- KS&R Inc.
- Labor Department – NYS
- Lackawanna City School District
- Lake Shore Behavioral Health
- Lake Shore Savings
- Lancaster Central School District
- Lancaster Depew Federal Credit Union
- Lancaster Village Employees
- Lauricella Public Relations Co.
- Leadership Buffalo
- Learning Disabilities Association of WNY
- Legal Services for the Elderly, Disabled or Disadvantaged of WNY
- Lenovo
- Lewis & Lewis
- Liberty Mutual Insurance Co.
- Lincoln Coin & Stamp Co
- Lincoln Financial Group
- Lipsitz Green Scime Cambria LLP
- Literacy New York Buffalo-Niagara, Inc.
- Living Opportunities Of DePaul
- LORD Corporation (Stellar Technology)
- Lottery and NYS Gaming Commission
- Lougen, Valenti, Bookbinder & Weintraub LLP
- LoVullo Associates Inc.
- Lowe's
- Lt. Colonel Matt Urban Human Services Center of W.N.Y.
- Lutheran Service Society of New York
- M/E Engineering, P.C.
- Maine Employers' Mutual Insurance Company – NY
- Manitoba Corp.
- Marketing Technologies
- Marshall's
- Maryvale Union Free School District
- Massachusetts Avenue Project
- MassMutual
- McGard LLC
- Medicaid Fraud
- Mental Health Association of Erie County, Inc.
- Mentholatum Company Inc.
- Meritain Health
- Metropolitan Life Insurance Company
- Meyer Family Foundation
- Miceli Dairy Products Company
- Michael A. Auricchio Inc.
- Microsoft
- Mid City Office Furniture
- Mid-Erie Counseling & Treatment Services
- Military Entrance Processing Station
- Miller Coors
- Millers Farm Market
- Millington Lockwood Business Interiors
- Mod-Pac and Krepe Kraft Corp.
- Modern Kitchens of Buffalo
- Mono Muffler/Brake
- Monroe Plan For Medical Care
- Morgan Stanley
- Mortenson Construction
- Murak & Associates
- Murphy and Nolan Inc.
- National and Active Retired Federal Employees Association (NARFE)
- National Federation for Just Communities of WNY
- National Labor Relations Board-Region 3
- National Wealth Management
- National Weather Service
- Native American Community Services of Erie and Niagara Counties
- Naval Operations Support Center
- NBT Bank
- Neighborhood Health Center
- Niagara County Community College
- Niagara County Family Court
- Niagara Frontier Automobile Dealers Association
- Niagara Gazette
- Niagara National Insurance
- Niagara University
- Nichols School
- North American Breweries
- North Collins Central School District
- North Star Supply Company
- Northrop Grumman Amherst Systems
- Northtown World Auto Centre
- Northwest Buffalo Community Center
- Northwest Savings Bank
- Northwoods Corporation
- Notaro & Laing PC
- NTC Marketing Inc.
- Nussbaumer & Clarke Inc.
- NYS Division of Homeland Security & Emergency Services
- NYS OCFS – Child Care Services
- NYS OCFS – Commission for the Blind (NYSCB)
- NYS Office of Medicaid Inspector General
- NYS Office of Parks and Recreation
- NYS OGS – Division of Construction
- NYSMICJ Inc.
- Oakgrove Construction
- Occidental Chemical
- Office of Air & Marine
- Office of Disability Adjudication Social Security Administration-Rochester
- Operating Engineers Local 17, 17A
- Oracle Charter School
- OSHA
- OTB
- Our Lady of Victory Homes of Charity
- Paddock Chevrolet
- Parent Network of WNY
- Parsons Corporation
- Paslode
- Paychex Inc.
- Payless Shoesource
- PCA Technology Group
- PCI
- Peace of the City Ministries
- Peerless Inc.
- Peerless-Winsmith Inc.
- People, Inc.
- Performance Management Partners
- Pfannenberg
- Pfizer Inc.
- Picone Construction Corporation
- Pitney Bowes Inc.
- Polish Falcon Club Inc.
- Pomeroy
- Pooley Inc.
- Powerflow Inc.
- Praxair Retirees
- Prentice Office Environments
- Presbyterian Senior Care of Western NY
- Preventionfocus Inc.
- Prince Rubber Plastics Co. Inc.
- Printed Image
- Probation & Pre-Trial – Rochester
- Public Employment Relations – NYS
- PVS Chemical Solutions
- Quality Park Products
- Quinlan & Company
- R.H. Herman Painting
- R&M Dental Laboratory
- Randolph Academy – Hamburg Campus
- Read to Succeed Buffalo
- Record Baron
- Rental Assistance Corporation of Buffalo
- Republic Services
- Rexnord Corporation
- RICOH USA
- Rite Aid Pharmacy
- ROAR Logistics Inc.
- Robert J. Ellis Financial Services
- Rockwell Automation
- Rodriguez Construction Group Inc.
- Rohan & Harper P.C.
- Root Neal & Co.
- Rupp Baase Pfalzgraf Cunningham LLC
- Rural Transit Service, Inc.
- Russell Bond & Company Inc.
- Russell's Tree & Shrub Farm LLC
- RV Rhodes
- S J McCullagh Inc.
- S.C. Parker & Company
- S.M. Cristall Company Inc.
- Safelite Glass Corp.
- Saint-Gobain Advanced Ceramics
- Saperston Real Estate
- Say Yes Buffalo
- Scheff Thompson Cress Investment Group
- Schmitt Sales Inc.
- Schneider Design Architects PC
- Schutte Buffalo Hammermill
- Schwebel Baking Co.
- Semanchin & Wetter LLP
- Seneca Holdings
- Seneca-Babcock Community Association
- Sheet Metal Workers Local Union 71
- Sheridan Orthopedic Therapy
- Shuman Plastics Inc.
- Simple Gifts Fund
- SimplexGrinnell
- Smith Murphy & Schoepperle
- Smith, Miner, O'Shea & Smith LLP
- Snyder Corp.
- Social Security – Dunkirk
- Social Security – West Seneca
- Social Security Administration Batavia
- Social Security Administration District Office
- Social Security Administration Geneva
- Social Security Administration Rochester
- Social Security Office of Disability Adjudication and Review
- Sonitrol Security Systems of Buffalo, Inc.
- SoPark Corporation
- South Buffalo Community Association
- SPot Coffee – Orchard Park
- Springville-Griffith Institute Central School District
- Sprint
- SPX Flow Technology
- St. Joseph's Collegiate Institute
- Stanley Black & Decker Inc.
- Starks Associates
- Starline USA Inc.
- Stasiak Chiropractic
- Strate Welding Supply Co., Inc.
- Stryker Medical (Gaymar Team)
- Stutzman Addiction Treatment Center
- Summit Federal Credit Union
- Suntrust Bank
- Susan G. Komen Western New York

CAMPAIGNS, CORPORATE GIFTS & GRANTS

- Switzer
- Synacor, Inc.
- T J Maxx
- Talen Energy
- Teachspin Inc.
- The Bristol Home
- The Buffalo Club
- The Center for Handicapped Children
- The Center for Hospice and Palliative Care
- The Children's League
- The Creative Problem Solving Group, Inc.
- The Elmwood Market
- The First Tee of Western New York
- The Hamister Group Inc.
- The Hartford
- The Park School of Buffalo
- The Salvation Army
- The Service Collaborative of Western New York
- The Travel Team
- The Walsh Group of Raymond James
- The Zenger Group
- Time Warner Cable
- Tonawanda Town Employees
- Town of Aurora
- Town of Eden
- Town of Evans
- Town of Hamburg
- Town of Lancaster
- Town of Orchard Park
- Town of West Seneca
- Transportation Security Administration - Rochester
- Trautman Associates
- Tripi Foods Inc.
- Tyrpak Financial Associates
- U.S. Bankruptcy Court/ W.D.N.Y.
- U.S. Coast Guard Sector Buffalo
- U.S. Department of Energy West Valley Demonstration Project
- U.S. Small Business Administration
- U.S.D.A. Natural Resources Conservation
- UBS Financial Services, Inc.
- Uebelhoer and Associates
- Underwriters Labs
- Unifrax
- Union Concrete & Construction Corp.
- United Airlines Inc.
- United Auto Workers Region 9
- United Steelworkers
- United Steelworkers Local 3609
- United Way Worldwide
- UnitedHealth Group
- University Pediatric Associates
- University Wealth Management LLC
- Unyts
- US Dept. of Agriculture FSA, RD, APHIS - Rochester
- US District Court - Rochester
- US Trustees - Rochester
- US/Meyercord Machines
- Utica Mutual Insurance Company
- VA Western NY Healthcare - Batavia System (Batavia Division)
- Valley Community Association
- Valu Home Center Inc.
- Via Evaluation
- Villa Maria College of Buffalo
- Village of Angola
- Village of Blasdell
- Village of East Aurora
- Village of Hamburg
- Visit Buffalo Niagara
- Vito's Hairstyling
- Volland Electric Equipment Company
- W.J. Cox & Associates
- Walmart
- Walsh Roberts & Grace
- Wardynski & Sons
- Watson Bowman Acme BASF
- Watts Architecture & Engineering, P.C.
- Weinberg Campus
- Weitz Maintenance Service
- Wellness Institute of Greater Buffalo & WNY
- Wendel
- West Valley Energy - NYS NYSERDA
- Western Division Federal Credit Union
- Westminster Community Charter School
- WFB Enterprises Inc.
- WG Arthur Company Inc.
- Whiting Door Manufacturing Corp.
- William Kenneth Schmitt Fund
- Wilson, Forster & Adams
- Windstream
- Wittburn Enterprises Inc.
- WNY Plumbing and Mechanical Contractors Association Inc.
- WNY United Against Drug and Alcohol Abuse
- WNY Women's Foundation
- Woods Oviatt Gilman
- WUTV/WNYO Sinclair Broadcasting
- Xylem
- Young & Swartz, Inc.
- YWCA of WNY
- Zdarsky Sawicki & Agostinelli
- Zion Dominion Global Ministries



“We can shape the future of our community by helping United Way address the area’s most critical needs. I’ve seen the positive impact of donors, volunteers, community leaders and community partners working together, and I’m proud to put our collective strength and energy into supporting United Way’s mission.”

Paulette M. Crooke
2016 Campaign Chair



YOUR DOLLARS CREATE CHANGE

instead of buying **A Latte**



you can
give **\$5** /week

to provide



1 day of financial literacy education
& training for 150 refugees



ORGANIZED LABOR PARTNERS

YOU ARE A SOURCE OF STRENGTH

United Way and the labor movement share a common vision of prosperous, inclusive, diverse and safe communities, where every member of the community has access to a quality public education, fair wages, productive work opportunities and accessible, affordable, quality health care.



EDUCATION & TRAINING SERVICES



FOOD SERVICES



MORTGAGE & RENT SERVICES



SOCIAL SERVICES



COUNSELING SERVICES

ORGANIZED LABOR PARTNERS

YOUR SUPPORT MATTERS

Many thanks to the union employees throughout Erie County who support United Way's work through donations and volunteering.

- 1199 SEIU United Healthcare Workers East
- Administrative Management Association
- Administrators Association of ECC
- Akron Central Clerical/Bus Drivers/Custodial
- Amalgamated Transit Union Local 1342
- American Association of University Professors
- American Federation of Governmental Employees
- American Federation of State, County and Municipal Employees Council 35
- American Federation of State, County and Municipal Employees Local 264
- American Federation of State, County and Municipal Employees Local 650
- American Federation of State, County and Municipal Employees Local 1000
- American Federation of State, County and Municipal Employees Local 1095
- American Federation of State, County and Municipal Employees Local 2651
- American Federation of Teachers
- American Postal Workers Union
- Bakers Confectionery Tobacco and Grain Millers Local 36-G
- Bakers Confectionery Tobacco and Grain Millers Local 802
- Buffalo AFL-CIO Central Labor Council
- Buffalo Building and Construction Trades Council
- Buffalo Council of Supervisors and Admin
- Buffalo Educational Support Team
- Buffalo Firefighters Local 282
- Buffalo Mailers Local M-81
- Buffalo Newspaper Guild Local 26
- Buffalo Organization of Legal Services Workers Union
- Buffalo Teachers Federation
- Buffalo-Niagara Typographical Union Number 9 CWA 14148
- Carpenters Local Union 289
- Cement Masons Local 111
- Cheektowaga-Sloan UFSD Administrators Association
- Cheektowaga-Sloan UFSD Clerical Association
- Civil Service Employees Association Western Region 6
- Civil Service Employees Association Lancaster
- Civil Service Employees Association Local 175
- Civil Service Employees Association Local 303
- Civil Service Employees Association Local 315
- Civil Service Employees Association Local 335
- Civil Service Employees Association Local 403
- Civil Service Employees Association Local 425
- Civil Service Employees Association Local 514
- Civil Service Employees Association Local 525
- Civil Service Employees Association Local 602
- Civil Service Employees Association Local 640
- Civil Service Employees Association Local 815
- Civil Service Employees Association Local 868
- Communication Workers of America District 1
- Communication Workers of America Local 1115
- Communication Workers of America Local 1117
- Communication Workers of America Local 1122
- Communication Workers of America Local 1133
- Communication Workers of America Local 1168
- Communication Workers of America Local 14177
- Communication Workers of America Local 31026
- Council 82 - New York State Law Enforcement Officers Union, AFSCME
- Depew Administrators Association
- East Aurora Fire Control Unit
- East Aurora Quaker Club Police Benevolent Association
- Faculty Federation of ECC
- Federation of Professional Athletes
- Frontier Central Administrative & Supervisory Association
- Graduate Student Employees Union CWA Local 1104
- Grand Island Teachers Association
- Graphic Communications International IBT Local 261
- Hamburg Central School Office Employees Association
- Hamburg Police Benevolent Association
- Hamburg Police Command Officers Association
- Hamburg Registered Professional Nurses and Certified Occupational Therapy Assistants, Computer Aides and Microcomputer Repair Technicians' Association
- Hamburg Teacher Aide Association
- International Association of Fire Fighters
- International Association of Machinists and Aerospace Workers Local 1180
- International Association of Machinists and Aerospace Workers Local 2401
- International Association of Machinists Local 330
- International Brotherhood of Electrical Workers Local 41
- International Brotherhood of Electrical Workers Local 97
- International Brotherhood of Electrical Workers Local 966
- International Brotherhood of Electrical Workers Local 1249
- International Brotherhood of Electrical Workers Local 1813
- International Brotherhood of Electrical Workers Local 2154
- International Brotherhood of Electrical Workers Local 2199
- International Longshoremen's Association Local 1286
- International Longshoremen's Association Local 1949
- International Longshoremen's Association Local 2028
- International Union of Electrical Workers Local 384
- International Union of Electrical Workers Local 2213
- International Union of Painters and Allied Trades District Council 4
- Ironworkers Local 6 Buffalo
- Iroquois Administrators Association
- Iroquois Faculty Association
- Journeymen Plumbers/Steamfitters and Apprentices UA Local Union 22
- Ken-Ton Administrative Association
- Ken-Ton School Employees Association

ORGANIZED LABOR PARTNERS

- Ken-Ton Teachers Association
- Laborers Local 210
- Librarians Association
- Mail Handlers Union Local 309
- National Association of Broadcast Employees and Technicians CWA Local 25
- National Association of Letter Carriers Branch 3
- National Association of Postal Supervisors
- National Football League Players Association
- National Rural Letter Carriers Association
- National Treasury Employee Union Chapter 58
- National Weather Service Employees Organization
- NE/NY Substitutes United of Buffalo
- NEA Iroquois Central School Faculty
- New York State Correctional Officers and Police Benevolent Association
- New York State Nurses Association
- New York State United Teachers
- North Collins Teachers Association
- NYSUT Akron Central Teachers Association
- NYSUT Alden Central School Employees Association
- NYSUT Alden Central School Related Personnel Association
- NYSUT Amherst Central Education Association
- NYSUT Cheektowaga Central Teachers Association
- NYSUT Clarence Teachers Association
- NYSUT Cleveland Hill Education
- NYSUT Depew Teachers Organization
- NYSUT Depew Transportation Employees Association
- NYSUT East Aurora Civil Service Personnel Association
- NYSUT East Aurora Faculty Association
- NYSUT East Aurora Teachers Association
- NYSUT Eden Teachers Association
- NYSUT Erie 1 Management Association
- NYSUT Erie 1 Professional Education Association
- NYSUT Erie 2-Chautauqua-Cattaraugus BOCES Unified Support
- NYSUT Frontier Central Employees Association
- NYSUT Frontier Central Teachers Association
- NYSUT Hamburg Central Administrative Employees Council
- NYSUT Hamburg Central Teachers Association
- NYSUT Holland Teachers Association
- NYSUT Kadimah Teachers Association
- NYSUT Kenmore Teachers Association
- NYSUT Lackawanna Competitive Educational Secretaries
- NYSUT Lackawanna Teachers Federation
- NYSUT Lake Shore Administration and Supervision
- NYSUT Lake Shore Central Teachers Association
- NYSUT Lancaster Association of Service Personnel
- NYSUT Lancaster Central Administration and Supervision
- NYSUT Lancaster Central Teachers Association
- NYSUT Maryvale Central Teachers Association
- NYSUT Orchard Park Association Education Administration
- NYSUT Orchard Park School Related Personnel Association
- NYSUT Orchard Park Teachers Association
- NYSUT Randolph Academy Support Staff
- NYSUT Randolph Academy UFSD Teachers Association
- NYSUT Springville Educational Employees Association
- NYSUT Springville Faculty Association
- NYSUT Springville-Griffith Institute CSD Clerical Association
- NYSUT Sweet Home Administration
- NYSUT Sweet Home Education Association
- NYSUT Sweet Home Non Teachers Association
- NYSUT Sweet Home Teachers Association
- NYSUT Teachers Association of Cheektowaga-Sloan
- NYSUT Tonawanda Education Association
- NYSUT United Teachers of Buffalo Local 2525
- NYSUT West Seneca Teachers Association
- NYSUT Williamsville Association of Education Related Personnel
- NYSUT Williamsville Teachers Association

**IMPROVED
PARTICIPATION
IN UNITED WAY
EVENTS BY 41%**



ORGANIZED LABOR PARTNERS

- Office and Professional Employees International Union Local 153
- Operating Engineers Local 17, 17A
- Operating Engineers Local 71, 71A
- Operating Engineers Local 409
- Plasterers Local 9
- Police Benevolent Association
- Professional Technical Clerical Employee Association
- Public Employees Federation Local 196
- Public Employees Federation Division 219
- Randolph Academy Professional Association
- Rochester Regional Joint Board Union Local 4
- SAG-AFTRA
- School Administrators Association of New York State Cleveland Hill Administration
- School Administrators Association of New York State Erie 1 Administrators Association
- School Administrators Association of New York State Erie 1 Management Association
- School Administrators Association of New York State Frontier Central Administration
- School Administrators Association of New York State Williamsville
- Service Employees International Union Local 200 United
- Sheet Metal Workers Local Union 71
- Teamsters Local 264
- Teamsters Local 449
- Town of Cheektowaga Employees Association
- Town of Evans Police Benevolent Association
- Town of Hamburg Police Benevolent Association
- Town of Tonawanda Hourly Employees Association
- Town of Tonawanda Salaried Workers Association
- Transportation Aides of Buffalo
- United Auto Workers Local 55
- United Auto Workers Local 774
- United Auto Workers Local 846
- United Auto Workers Local 897
- United Auto Workers Local 936
- United Auto Workers Local 3300
- United Auto Workers Region 9
- United Cerebral Palsy Employee Union
- United Electrical, Radio & Machine Workers of America
- United Food & Commercial Workers Local 1
- United Steelworkers Local 4-607
- United Steelworkers Local 135
- United Steelworkers Local 222
- United Steelworkers Local 593
- United Steelworkers Local 897
- United Steelworkers Local 6992
- United Steelworkers Local 8823
- United Steelworkers Women of Steel, WNY Council
- United University Professions - Buffalo Center Chapter
- United University Professions - Health Sciences Chapter
- Western New York Area Labor Federation AFL-CIO
- Williamsville Coordinators Association
- Williamsville Registered Professional Nurses Association
- Williamsville Supervisor and Computer Technicians Associations
- Williamsville Transportation Association



ADVOCACY & PROGRAM FUNDING

ACTING ON BEHALF OF OUR COMMUNITY



CLAIMED BY



\$7.1M
EARNED INCOME
TAX CREDITS

WORKING FAMILIES



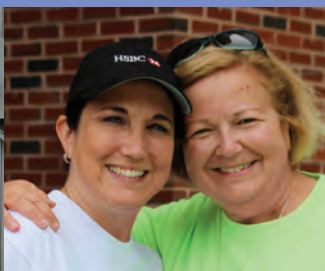
Increased
social media
engagement by
20%+





FUNDED PROGRAMS

YOU ARE A SOLUTION FOR COMMUNITY ISSUES



WE'RE PROUD TO WORK WITH YOU

Agencies Receiving Program Funding

Discretionary gifts to the campaign allow us to address key issues in Education, Financial Stability, and Health & Wellness by investing in programs at the following nonprofit agencies:

- American Red Cross
- Belmont Shelter Corp.
- Big Brothers Big Sisters Be a Friend Program
- Boys & Girls Club of East Aurora
- Boys & Girls Club of Depew-Lancaster
- Boys & Girls Club of Orchard Park
- Boys & Girls Clubs of Buffalo
- Buffalo Federation of Neighborhood Centers
- Buffalo Prenatal-Perinatal Network
- Buffalo Urban League
- Catholic Charities of Buffalo
- Child & Adolescent Treatment Services
- Child & Family Services
- Child Care Resource Network
- Compass House
- Compeer of Greater Buffalo
- Concerned Ecumenical Ministry
- Cradle Beach
- Deaf Adult Services
- EPIC - Every Person Influences Children
- Erie County Council for the Prevention of Alcohol and Substance Abuse
- Family Help Center
- Family Justice Center of Erie County, Inc.
- Girl Scouts of Western New York
- Goodwill Industries of WNY, Inc.
- Healthy Community Alliance
- Hearts and Hands: Faith in Action
- Hillside Family of Agencies
- HomeFront, Inc.
- Horizon Health Services
- International Institute of Buffalo
- Jericho Road Ministries
- Jewish Community Center of Greater Buffalo
- Jewish Family Service of Buffalo & Erie County
- Kaleida Health
- King Urban Life Center
- Literacy Empowerment Action Plan of WNY
- Literacy New York Buffalo Niagara
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Massachusetts Avenue Project
- Mental Health Association of Erie County
- Native American Community Services of Erie and Niagara Counties
- Neighborhood Legal Services, Inc.
- Northtowns Boys & Girls Clubs
- Northwest Buffalo Community Center
- Olmsted Center for Sight
- Read to Succeed Buffalo
- Rural Transit Service, Inc.
- Schiller Park Community Services
- Seneca-Babcock Community Association
- The Salvation Army
- Valley Community Association
- WNY United Against Drug and Alcohol Abuse

Agencies Receiving Grant Funding

Corporate, foundation and government grants secured by United Way support needed community programs and services at the following agencies:

- African American Cultural Center of Buffalo
- Algonquin Sports for Kids, Inc.
- Baker Victory Services
- Belmont Housing Resources for WNY, Inc.
- Big Brothers Big Sisters
- Boys & Girls Club of Depew-Lancaster
- Boys & Girls Club of Orchard Park
- Boys & Girls Clubs of Buffalo
- Boys & Girls Clubs of East Aurora and Holland
- Buffalo Federation of Neighborhood Centers
- Buffalo Hearing & Speech Center
- Buffalo Prenatal-Perinatal Network
- Buffalo Urban League
- Catholic Health System
- Center for Employment Opportunities
- Child & Adolescent Treatment Services
- Child & Family Services
- Child Care Resource Network
- Compass House
- Compeer of Greater Buffalo
- Computers for Children, Inc.
- Concerned Ecumenical Ministry
- Cradle Beach
- Durham's Central City Baby Cafe
- EPIC - Every Person Influences Children
- Erie County Council for the Prevention of Alcohol and Substance Abuse
- Family Help Center
- Girl Scouts of Western New York
- Goodwill Industries of WNY, Inc.
- Grassroots Gardens of Buffalo, Inc.
- Hearts and Hands: Faith in Action
- Hillside Work-Scholarship Connection
- Horizon Health Services
- International Institute of Buffalo
- Jericho Road Community Health Center
- Jewish Community Center of Greater Buffalo
- Jewish Family Service of Buffalo & Erie County
- Junior Achievement of WNY
- Kaleida Health
- King Urban Life Center
- Literacy Empowerment Action Plan of WNY
- Lt. Col. Matt Urban Human Services Center of W.N.Y.
- Magic Penny Early Literacy
- Massachusetts Avenue Project
- Mental Health Association of Erie County
- Native American Community Services of Erie and Niagara Counties
- Neighborhood Legal Services, Inc.
- Northtowns Boys & Girls Club
- Northwest Buffalo Community Center
- Olmsted Center for Sight
- Parent Network of WNY
- Peace of the City Ministries
- Read to Succeed Buffalo
- Rural Transit Service, Inc.
- Seneca-Babcock Community Association
- The Salvation Army
- The Service Collaborative of WNY
- Valley Community Association
- Westminster Economic Development Initiative, Inc. (WEDI)
- WNY United Against Drug and Alcohol Abuse
- Young Audiences of WNY

OUR COMMITMENT TO YOU

We promise to hold ourselves to the highest standards of professionalism, accountability & openness

We continuously strive to maintain the trust & confidence of our donors, the community & all our stakeholders

We conduct an annual independent audit to ensure continued financial responsibility & accountability

FINANCIAL REPORT

BALANCE SHEET

MARCH 31, 2016

ASSETS

Cash & cash equivalents	\$3,353,721
Investments	4,029,798
Endowment investments	6,867,189
Annual campaign pledges receivable, net	7,305,951
Other assets	1,125,906
Property & equipment, net	2,306,071
TOTAL ASSETS	\$24,988,636

LIABILITIES AND NET ASSETS

LIABILITIES

Designations payable	\$3,933,567
Allocations payable	1,233,727
Accounts payable & accrued expenses	1,639,335
Other liabilities	1,942,845
TOTAL LIABILITIES	\$8,749,474

NET ASSETS **\$16,239,162**

TOTAL LIABILITIES AND NET ASSETS **\$24,988,636**

Statement of Activities—Operating Activity—Year Ended March 31, 2016

REVENUE, GAINS AND OTHER SUPPORT

CAMPAIGN RESULTS

Current year campaign results	\$14,520,483
Less donor designations	(4,879,506)
Estimated uncollectible pledges	(525,000)
Net campaign results	\$9,115,977

OTHER REVENUE

Bequest & planned giving	\$2,008,500
Grant & other revenue	3,404,497
Total other revenue	5,412,997
TOTAL REVENUE	\$14,528,974

EXPENSES

COMMUNITY INVESTMENTS

Gross funds awarded to agencies	\$12,655,457
Other programs & program support services	2,832,741
Total program services, including designations	15,488,198
Donor designations	(4,879,506)
Total program services, net	\$10,608,692

SUPPORTING SERVICES

Management & general	\$422,767
Fundraising	1,703,853
Total supporting services	2,126,620
TOTAL EXPENSES	\$12,735,312

Increase in net assets from operations \$1,793,662

Pension plan SFAS 158 adjustment to net assets (425,753)

NET ASSETS—BEGINNING **14,871,253**

NET ASSETS—ENDING **\$16,239,162**

EXPENDITURE CATEGORIES

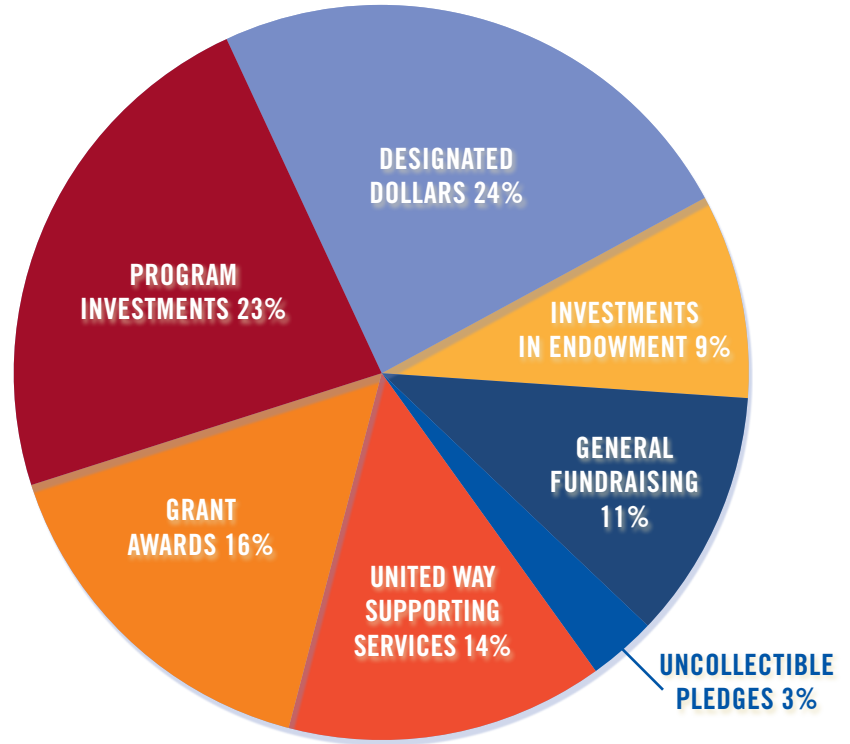
WHERE DOES THE MONEY GO?

Total revenue for fiscal year 2015 was \$19,933,000 derived from:

\$14,520,000
CAMPAIGN REVENUE

\$3,404,000
GRANT FUNDING

\$2,008,500
ENDOWMENT



INVESTMENTS IN OUR COMMUNITY

Program investments represent only a portion of the organization's total investment in improving quality of life in Erie County. In all, United Way invested more than \$19M into our community last year, including:

- \$4,587,000 in 107 programs and services, including special services such as American Red Cross Disaster Relief Services, 2-1-1 WNY information and referral call center, and Labor Emergency Services. This funding is made with discretionary funds.
- \$3,189,000 in grant funding awarded to partner agencies in the community
- \$2,832,000 in United Way led initiatives, such as Creating Assets, Savings and Hope (CASH); Closing the Gap; and Erie/Niagara Birth to 8 Coalition
- \$1,703,000 in bequests, endowment donations and investment income to support our work into the future
- \$4,880,000 in contributions designated by donors to local nonprofits through the 2015 Campaign

To obtain a copy of our Audited Financial Statements, call 887-2626 or visit uwbec.org/financials.



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THANK YOU



United Way of Buffalo & Erie County
Visit uwbec.org today.

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Names listed within the annual report are presented as they were provided to us by the donors. If your name is listed incorrectly, please notify us at 887-2626.

